BRITISH COLUMBIA UTILITIES COMMISSION

IN THE MATTER OF THE UTILITIES COMMISSION ACT S.B.C. 1996, CHAPTER 473

and

British Columbia Hydro and Power Authority Call for Tenders for Capacity on Vancouver Island Review of Electricity Purchase Agreement

Vancouver, B.C. January 19, 2005

PROCEEDINGS AT HEARING

BEFORE:

R. Hobbs, Chairperson

L. Boychuk, Commissioner

VOLUME 8

APPEARANCES

G.A. FULTON Commission Counsel P. MILLER

C.W. SANDERSON, Q,C, H. CANE

J.C. KLEEFELD

L. KEOUGH Duke Point Power Limited

C.B. LUSZTIG British Columbia Transmission Corporation

A. CARPENTER

D, PERTTULA Terasen Gas (Vancouver Island) Inc.

G. STAPLE Westcoast Energy Inc.

R. B. WALLACE Joint Industry Electricity Steering Committee

C. BOIS Norske Canada

D. NEWLANDS Elk Valley Coal

F. J. WEISBERG Green Island Energy

D. LEWIS Village of Gold River

D. CRAIG Commercial Energy Consumers

J. QUAIL. BCOAPO

D. GATHERCOLE (B.C. Old Age Pensioners' Organization, Council Of

Senior Citizens Organizations Of B.C., End Legislated Poverty Society, Federated Anti-Poverty Groups Of B.C. Senior Citizens' Association Of B.C., And West End

Seniors' Network)

W. J. ANDREWS

GSX Concerned Citizens Coalition
T. HACKNEY

D. C. Systemable Energy Association

B.C. Sustainable Energy Association

Society Promoting Environmentnal Conservation

R. MCKECHNIE Himself

R. YOUNG Gabriola Ratepayers' Associations

K. STEEVES Himself

Page: 1651

true with respect to the documents that were requested

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

from the VIGP proceeding to be part of this record, was that issues with respect to relevancy, so scope, would be addressed in cross-examination as they arose in cross-examination. So I have not made a ruling with respect to whether or not those particular IRs are in scope or out of scope. I accepted yesterday your release of those with the reservation with respect to whether or not they were relevant. And so my thinking is, unless you make submissions otherwise, my thinking was to accept the approach that I thought you were adopting, and that is, answer all of the IR questions and deal with the issue with respect to relevancy later. MR. WEISBERG: Thank you. Proceeding Time 8:33 a.m. T2 B.C. HYDRO PANEL 2 - CFT PROCESS & OUTCOME MARY HEMMINGSEN, Resumed: CHRIS O'RILEY, Resumed: GRAEME SIMPSON, Resumed: ROHAN SOULSBY, Resumed: STEVE ECKERT, Resumed: With that, unless there are any THE CHAIRPERSON: other -- Mr. Sanderson? MR. SANDERSON: I just have one filing this morning, Mr. Chairman, and that is at transcript Volume 6, page

1323, Mr. Wallace asked whether some tables that were

1 referenced in the supplemental response that we provided as a courtesy to him could be filed, and 2 these were some tables which responded to this 3 4 question: Greater understanding is required 5 regarding the relationship between gas 6 7 prices and electricity prices utilized in the QEM." 8 And there are then some tables which provide that 9 elaboration. So if that could be the next exhibit, 10 11 please. MR. FULTON: B-62. 12 13 THE HEARING OFFICER: Marked Exhibit B-62. ("DATA TABLES - JIESC SUPPLEMENTARY IR 2.10.0(B)", IN 14 RESPONSE TO IR AT VOLUME 6, PAGE 1323, MARKED EXHIBIT 15 16 B-62)THE CHAIRPERSON: Mr. Sanderson, or panel, for that 17 18 matter, in my questions for you this morning, and they 19 will follow Mr. Fulton, of course, but in my questions to you this morning I'm going to want you to have 20 access to the QEM model, particularly the portfolio 21 tab of the QEM model. And I have made a photocopy of 22 it, but on the other hand you may prefer to be working 23 24 off of the disk, and that's what I actually intend to So I will make -- to expedite things I will make 25

Page: 1653

a hard copy available to you if you wish, for your

Page: 1654

CROSS-EXAMINATION BY MR. FULTON:

1 MR. FULTON: Q: Good morning, panel. I'd like to begin with some outstanding responses that arise from my 2 cross-examination of Ms. Van Ruyven, and I did 3 indicate to your counsel last night the transcript 4 The issue that I wish to deal with is references. 5 cost-effectiveness. I'd like to begin with the first 6 7 transcript reference at page 1186. And if you could just familiarize yourself with the exchange that I had 8 with Miss Van Ruyven at page 1186 beginning at line 9 18, to 1187 line 17. And once you've done that, if 10 11 you could let me know.

Page: 1655

- 12 MS. HEMMINGSEN: A: I've familiarized myself with that section.
- MR. FULTON: Q: All right. And I'd like to start with
 the question that I posed at lines 18 through 24, and
 ask you, Ms. Hemmingsen, if you can provide an answer
 to that question.
- MS. HEMMINGSEN: A: So that's "Can you tell us why this general approach used over one that was based on the unit cost of capacity from the different projects or portfolios?"
- 22 MR. FULTON: O: Yes.
- MS. HEMMINGSEN: A: And I think this relates back to
 some testimony that I made in the VIGP hearing when I
 talked about B.C. Hydro's evaluation methodologies and
 the various alternatives that we had. And we

Page: 1656

described unit cost measures as being kind of summary metrics that were, for various reasons in our opinion, incomplete in representing the values of various resources. And the standard evaluation methodology is cash-flow analysis and net present value cash-flow analysis. And that's what we do, and that's what we incorporated in the model.

And once again, my understanding of the VIGP decision is that approach was endorsed, and there was some specific recommendations in the VIGP decision to proceed using that type of approach, albeit to simplify some of the elements of it. And that's what we attempted to do in the QEM model, and there's various trade-offs involved in making simplifications, but it goes back to our overall balance of, you know, focusing on a cost-effective outcome, making the model transparent and facilitating fairness and openness in the process, so.

Proceeding Time 8:40 a.m. T4

- MR. FULTON: Q: Okay. And then the next question that I had asked, would an approach based on the unit cost of capacity have yielded a different outcome?
- MS. HEMMINGSEN: A: And we've taken a look at that overnight and can confirm that no, it wouldn't have yielded a different outcome if you measured the outcomes on a dollar per megawatt basis, once again,

- Page: 1657
- 1 NPV. It would not have yielded a different project.
- 2 It would have meant that one of the projects that was
- 3 bid-in actually with Duke Point Power, would have
- 4 prevailed over another one by a small margin.
- 5 MR. FULTON: Q: Thank you. Now --
- 6 | THE CHAIRPERSON: Mr. Fulton, may I ask a question and
- 7 just for the purposes of the record. Do you remember
- 8 the list of the portfolios well enough to tell me
- 9 whether or not it's the third portfolio on the list,
- and if you can't, I'll understand and we'll get to it
- 11 later, but --
- 12 MS. HEMMINGSEN: A: I think we actually answered that
- in an IR, which portfolio on an NPV dollar basis came
- in second, and it was one with duct firing. So that
- 15 portfolio comes in first on a dollar per megawatt
- 16 basis.
- 17 THE CHAIRPERSON: Can you give me that IR response at
- 18 some point, please?
- 19 MS. HEMMINGSEN: A: Sure. Not right now though.
- 20 THE CHAIRPERSON: Thank you. Sorry, Mr. Fulton.
- 21 MR. FULTON: Thank you.
- 22 MR. FULTON: Q: I want to next move to the topic of the
- 23 treatment of energy price risk in the tender
- evaluation, and in the response to BCUC IR 1.13.3,
- B.C. Hydro was asked how it considered gas risk in the
- 26 CFT evaluation. And the response was that it is

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

MR. FULTON:

Q:

Page: 1658

limited to the assessment of gas prices associated with the QEM. And then the second paragraph of the response states that the risk to the economics of the gas-fired generator is more related to the market heat rate, and parenthetically I'll say that I take that as being opposed to the absolute gas prices. And then the answer went on, "Or the ratio between electricity and gas prices." Do you recall that response? MR. O'RILEY: **A:** Yeah. Okay. Is it not possible, Mr. O'Riley, MR. FULTON: Q: that high gas prices, not just the spread between gas and market electricity prices, are a risk when the plant must be dispatched to meet domestic customer And for example, in the event of a local or province-wide constraints on imports? MR. O'RILEY: **A**: It is the case that if there was a requirement to run the plant for capacity needs, either for Vancouver Island or for the system in general, we would have to run the plant regardless of the gas price. That, as we've talked on numerous occasions, that would be a relatively small number of Typically we would be running -- dispatching hours. the plant for energy and would turn it down if the ratio between gas and power prices was such that it didn't make sense to run the plant for those purposes.

Okay. Now, on the assumption that B.C.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

about the importance of the spark over absolute gas

Having regard to B.C. Hydro's position

Proceeding Time 8:45 a.m. T05

Page: 1660

prices, can you tell us what exactly the spark spread would be under certain price scenarios used in the QEM, and the cost-effectiveness valuation; and the scenarios are as follows. EIA gas price and EIA full electricity scenario; secondly, EIA gas price and EIA partial scenario; thirdly, EIA gas price and 90 percent mainland generation, as used in the cost-effectiveness sensitivity; and finally, a high gas scenario and average of EIA electricity price scenarios as used in the cost-effectiveness sensitivity.

And what I would be looking for as well, that for each of the past ten years, what the average annual implicit spark spread has been between Sumas Gas and the value of electricity exports from the Lower Mainland to Mid-C, and electricity imports from Mid-C to the Lower Mainland.

- 18 MR. O'RILEY: A: Okay. So for the purpose of the -19 sorry.
- 20 MR. SANDERSON: Go ahead, Mr. O'Riley. What I was going
 21 to do, and probably better you do it, let's clarify
 22 the question and then I want to speak to just the
 23 timing implications.
- MR. O'RILEY: A: Okay. For the first four scenarios

 where we would put -- run different gas and power

 prices through the QEM model, I think I would defer to

26

wasn't -- the analysis wasn't impacted by that price

previously, and we outlined that it didn't -- it

1 assumption. All right. If you can refer us to the 2 MR. FULTON: Q: IR, eventually, that would be helpful. 3 Can we next try Mr. Soulsby in terms of the 4 timing, Mr. Sanderson, and --5 6 MR. SANDERSON: Sure. And let me just put this 7 qualification on it, that if Mr. Soulsby can discuss what's involved in running the QEM model, that's 8 helpful. And then maybe I can discuss the question 9 with the panel over the break, and if we can come back 10 to Mr. Fulton to break with any sort of clarifications 11 of the scenarios, to make sure we're giving him what 12 he wants, in a way that works. 13 MR. FULTON: That would be satisfactory to me, Mr. 14 Chairman. Thank you, Mr. Sanderson. 15 16 MR. FULTON: Q: Mr. Soulsby? MR. SOULSBY: And you're looking for comment from me 17 **A:** at this point on the time that it would take to do 18 these --19 MR. FULTON: 20 Q: Yes. MR. SOULSBY: A: -- scenarios? I'm confident that we 21 could calculate the spark spread, if I understand that 22 to be your question, for those four scenarios through 23 the QEM model --24 MS. HEMMINGSEN: Well, I'm not sure that we can 25 **A:**

Page: 1662

calculate the one that's 90 percent of the mainland

- Page: 1663 1 generation price. I think we have to investigate that particular request. 2 MR. SOULSBY: **A:** I'm advised that we have to 3 investigate that request, over the break. 4 MR. FULTON: Q: All right. Thank you. 5 6 MR. O'RILEY: Α: The other -- the last scenario is a 7 little more complicated. I'd probably just seek a bit more clarification from you. You asked us to 8 distinguish between times when we were importing 9 versus exporting over the last ten years. 10 MR. FULTON: 11 0: Yes. MR. O'RILEY: **A**: And determine the relevant heat rate 12 during those periods. That's probably a fairly 13 onerous thing to do, to go back for that length of 14 time to extract that data from systems. 15 The fact of 16 whether we were importing or exporting. Proceeding Time 8:50 a.m. T6 17 18 We could provide something based on market index 19 prices that are available and we have a good deal of that information available. So that may help you in 20 terms of the information you're trying to get at. 21 MR. FULTON: The market-indexed information-based 22 0: answer would be fine. 23
- MR. O'RILEY: 24 **A:** Yes. Okay.
- The other thing that possibly we 25 MS. HEMMINGSEN: **A**: 26 could do is look at any past studies we have, and they

may not be ten years, but we can look at what term
they were in terms of back-casting we may or may not
have done on past market prices.

Page: 1664

- 4 MR. O'RILEY: A: Yes.
- 5 MR. FULTON: Q: Thank you.
- 6 MR. O'RILEY: A: And we probably -- it probably will be
- 7 about eight years or so that we have in terms of data.
- 8 MR. FULTON: Q: Thank you.
- 9 MR. SANDERSON: So we'll get back to the record at the break and indicate an ETA for this.
- 11 MR. FULTON: Q: The next issue is gas price risk
- management, and my references, although you don't need
- to turn to them, are the CFT report at page 12, lines
- 9 through 29, and the response to BCOAPO IR 1.20.2.
- 15 And in the tender process, bidders could elect one of
- three options for gas-fired fuel allocation. The
- first was no tolling, the second was full tolling, and
- the third was partial tolling commodity only, correct?
- 19 MS. HEMMINGSEN: A: That's correct.
- 20 MR. FULTON: Q: And in electing one of those options,
- 21 the proponent would presumably have examined the
- 22 default gas prices and transportation costs used in
- 23 the QEM?
- 24 | MS. HEMMINGSEN: A: Subject to Mr. Soulsby, I don't
- 25 believe there was any default gas transportation costs
- in there. Those were unique to each portfolio and we

Page: 1665

1 had provided the information to Terasen Gas to make those estimations, then they were included at the 2 portfolio level. 3 Certainly the proponents had access to the 4 price assumptions that we were using, and to the 5 extent that they had different price assumptions, that 6 7 would be a factor in their consideration of tolling or non-tolling. And certainly some proponents, initially 8 we hadn't considered gas transportation partial 9 tolling, and we were told by some of the bidders that 10 11 that was an important element to them. So we revised the CFT and the QEM to accommodate that option. 12 MR. FULTON: To be successful a bidder who elected 13 Q: the no tolling or partial tolling commodity only 14 option would have had to secure a long-term fuel 15 16 contract at or below B.C. Hydro's gas price forecast, or alternatively it would have assumed the risk for 17 doing so, correct? 18 MS. HEMMINGSEN: **A:** Sorry, did you say they elected the 19 full tolling, or --20 MR. FULTON: 21 Q: No. -- did you say fixed cost? 22 MS. HEMMINGSEN: **A:** The no tolling or the --23 MR. FULTON: Q: 24 MS. HEMMINGSEN: **A:** No tolling. Would you agree with that? 25 MR. FULTON: 0: Yes.

you want me to try the question again?

- 1 MR. O'RILEY: A: Yes.
- 2 MR. FULTON: Q: Okay. A bidder, to be successful, and

Page: 1666

- 3 I'm talking only of bidders who would have elected the
- 4 no tolling or the partial tolling commodity only
- 5 options, would have had to secure a long-term fuel
- 6 contract at or below B.C. Hydro's gas price forecast,
- 7 or otherwise it would assume the risk for doing so,
- 8 correct?
- 9 MS. HEMMINGSEN: A: Right. They would have either
- 10 crystallized that cost or they would have assumed the
- 11 risk and bid that into their price.
- 12 MR. FULTON: Q: Okay. And according to the response to
- the BCOAPO, none of the Tier 1 bids involve gas-fire
- 14 plants elected the partial or no tolling options,
- 15 correct?
- 16 MS. HEMMINGSEN: A: That's correct.
- 17 MR. FULTON: Q: And did that suggest anything to your
- 18 committee about the risk associated with B.C. Hydro's
- 19 gas price forecast?
- 20 MS. HEMMINGSEN: A: Not specifically. I think we've
- outlined that we have a large gas portfolio, we're one
- 22 of the largest gas consumers in the province, and we
- have the infrastructure set up. So, as Mr. O'Riley
- has testified, that's existing capability that B.C.
- 25 Hydro has that it can offer to ratepayers to reduce
- the costs and risk of gas-fired options.

1 MR. O'RILEY: **A:** I think practically we would have assumed that consistent with our assessment, it's very 2 difficult to lock in a long-term gas price for a 25-3 year product, particularly given the dispatch right 4 and the ability to turn down the plant for extended 5 6 periods. 7 Proceeding Time 8:55 a.m. T07 And in the reference that I MR. FULTON: Q: Thank you. 8 gave you to the CFT report, there's a statement that 9 because B.C. Hydro can use its existing portfolio to 10 manage gas price risk, B.C. Hydro did not include in 11 the evaluation methodology a risk premium above the 12 13 forecast market price scenarios used in the QEM. Do you recall that evidence? 14 Yes. 15 MR. O'RILEY: **A:** 16 MR. FULTON: Q: And even if we accept that B.C. Hydro is in a better position to manage gas price risk, 17 18 would you agree with me that that does not mean there is no residential risk to B.C. Hydro? 19 MR. O'RILEY: **A**: Sorry, I'm not sure I understand the 20 21 question. MR. FULTON: There's no residual risk. 22 0: Residual risk. 23 MR. O'RILEY: **A:** 24 MR. FULTON: Yes. Q: **A:** Residual risk. Yes. 25 MR. O'RILEY: I mean, we've

Page: 1667

already acknowledged this morning that there is a risk

1 of higher gas prices. Okay. And while the QEM may provide a 2 MR. FULTON: Q: fair comparison among gas-fired projects, assuming 3 that they all have the same gas price risk, can you 4 tell us how exactly the QEM reflects the relative risk 5 to B.C. Hydro of a gas-fired tolling project versus a 6 7 fixed-price energy contract from a plant that would not be fueled by natural gas? 8 MR. O'RILEY: Well, I think there are relative risks 9 **A:** with both types of projects. With the dispatchable 10 11 gas-fired plant, we have the ability to turn it on and off. With the -- given the relationship between power 12 and gas prices. With the fixed-price project, it's --13 those are typically take-or-pay volumes of -- fixed 14 volume of energy, and there are risks associated with 15 16 that in terms of market prices might be much lower in the future, and there's a regret associated with that. 17 18 So I think, given the simplified approach that we've taken, we have captured a good deal of the 19 relative risk between the different projects. 20 MR. FULTON: Q: Thank you. I'd next like to move to 21 the topic of the calculation of the energy margin, and 22 23 my reference here is page 11 of the CFT, lines 1 to 12, and I'll provide you with a summary and ask you at 24 the end of the summary if you agree with that. 25

Page: 1668

So page 12 -- or page 11, I'm sorry, lines

it.

1 1 to 12. In addition to other adjustments for factors such as network upgrades and sale salvage value of 2 VIGP assets, each project is credited with the value 3 of its net energy margin. Correct? 4 MR. SOULSBY: **A:** Sorry, was that --5 6 MR. FULTON: Q: Page 11. 7 MR. SOULSBY: **A:** -- a quotation, or was that you paraphrasing? 8 MR. FULTON: No, I'm paraphrasing. 9 Q: Okay, thank you. Could you paraphrase MR. SOULSBY: **A:** 10 11 again? In addition to the other 12 MR. FULTON: Q: Yes. 13 adjustments for factors such as network upgrades and sales, salvage value of VIGP assets, each project is 14 credited with the value of its net energy margin. 15 16 MR. SOULSBY: **A:** Yes, I would agree with that, subject to -- that the first part, the network upgrades and 17 18 salvage values are all allocated after the portfolio 19 has been constructed. 20 MR. FULTON: Q: Okay. Thank you. And the energy margin is calculated based on expected dispatch, which 21 may be fixed for must-run plants, or which may be 22 based on relative gas and electricity prices for gas-23 fired tolling plants, is that correct? 24 **A:** I'm sorry, I have to ask you to repeat 25 MR. SOULSBY:

Page: 1669

I didn't follow the first part.

1 MR. FULTON: Q: The energy margin is calculated based

Page: 1670

- on expected dispatch, which may be fixed for must-run
- 3 plants, or which may be based on relative gas and
- 4 electricity prices for gas-fired tolling plants.
- 5 MR. SOULSBY: A: Yes.
- 6 MR. FULTON: Q: And the margin is calculated as the
- 7 difference between the cost of electricity from the
- 8 | plant, which may be fixed in the case of a gas-fired
- 9 tolling plant based on gas costs, and the market value
- of electricity.
- Proceeding Time 9:00 a.m. T08
- 12 MR. SOULSBY: A: Fixed based on gas costs. The margin
- varies based on gas costs with a fixed dispatch. Is
- 14 that --
- 15 MR. FULTON: Q: All right. Thank you for that
- 16 clarification.
- 17 MR. ECKERT: A: And I'd also add that you do also
- include the energy charge, which is the variable
- 19 component of the pricing and the tender.
- 20 MR. FULTON: Q: Okay. The market value of electricity
- is based on B.C. Hydro's forecast of market
- 22 electricity prices, correct?
- 23 MR. ECKERT: A: Yes.
- 24 MR. SOULSBY: A: That's correct.
- 25 MR. FULTON: Q: Does B.C. Hydro have a standing offer
- for energy, based on that market price forecast?

- 1 MS. HEMMINGSEN: A: No, it doesn't.
- 2 | MR. FULTON: Q: And do I take it from that, then, that

Page: 1671

- 3 it would not accept an amount of energy from IPPs
- 4 under a 25-year contract that was lower or equal in
- 5 cost to the market forecast in NPV terms?
- 6 MS. HEMMINGSEN: A: Well, in determining our
- 7 requirements from IEPs, we will base that off of our
- 8 Integrated Electricity Plan and our capacity and
- 9 energy requirements and the timing and reliability
- 10 considerations. So, I'm -- and different product
- 11 characteristics. So we wouldn't just merely base it
- off of the market price.
- 13 MR. FULTON: Q: Thank you. The Duke Point plant is
- 14 capable of producing approximately 2,000 -- 2,140
- 15 gigawatt-hours a year of energy?
- 16 MR. ECKERT: A: Yeah, that sounds correct.
- 17 MR. FULTON: Q: And I believe that the evidence was
- 18 yesterday that Hydro's most recent energy call was in
- the area of about 1800 gigawatt-hours a year?
- 20 MS. HEMMINGSEN: A: Sorry. The 2003 call for energy,
- and I highlight "energy", was for 1800 gigawatt-hours,
- and that was a mix of firm and non-firm energy,
- 23 whereas the 2100 gigawatt-hours is firm energy. So it
- is a higher-value product.
- 25 MR. FULTON: Q: All right, thank you. And what about
- the size of upcoming energy calls. Are you able to

Page: 1672

the volume out of the Duke Point plant, because if we

1 don't secure that volume, we need energy much earlier in our system. 2 So right now, our supply/demand balance 3 includes the contribution of Duke Point. 4 5 MR. FULTON: 0: Okay. In your view, would the avoided 6 costs and recent energy calls, or the anticipated 7 avoided cost in calls in the near future, be a more accurate estimate of the value of energy to 8 ratepayers? 9 Proceeding Time 9:05 a.m. T9 10 11 MS. HEMMINGSEN: **A**: Can I just pursue your definition or context for avoided costs? I'm not sure I 12 13 understand the question. MR. FULTON: Okay, well, let me approach it on the 14 0: basis that -- did you in the recent energy calls make 15 a determination of what the avoided cost of those 16 calls would be? 17 18 MS. HEMMINGSEN: A : In the last series of calls that we 19 conducted, we established a ceiling price that was 20 influenced by a number of factors. Future expected market prices was among them. Now that we have a 21 series of four calls underway, we can use that 22 information from the calls as a signal about the 23 24 prices that we can expect, and we also consult with the industry and get their expectations. 25

Page: 1673

Another driver is going to be the resource

Page: 1674 1 options report that we're producing, which points to the types of projects and options we have for supply 2 in the province that will be part of our Integrated 3 Electricity Plan and will appear in front of this 4 Commission. 5 6 MR. FULTON: 0: Thank you. 7 MS. HEMMINGSEN: **A**: Maybe just while you're waiting, I did find that IR reference for the next lowest-cost 8 portfolio, and it's BCUC 11. -- or no, sorry, it's 9 B.C. Old Age Pensioner Association 11.2. 10 11 MR. FULTON: 0: Thank you. Just moving next to the issue of greenhouse 12 13 gas liability, and there was a discussion yesterday about the seller being responsible for those 14 liabilities, do you recall that discussion? 15 16 MR. SOULSBY: **A:** Yes, I do. MR. FULTON: And do the greenhouse gas liability 17 Q: 18 provisions contemplate all forms of greenhouse gas regulation so that -- or the forms that greenhouse gas 19 regulation should take? So is it the -- are the 20 liability provisions intended to cover future changes 21 22 in the regulation of greenhouse gas from a liability standpoint, which --23 24 MR. SOULSBY: **A:** I would suggest that the language

26

emissions of this project. So if it was a tax that

was -- I would suggest that if it was a tax that was

26

1 in part variable based on your greenhouse gas emissions, I think it would clearly fall within the 2 bounds of the contract. If it was a general tax like 3 a motor fuel tax, I'm not in a position to suggest how 4 that might be handled. 5 Proceeding Time 9:10 a.m. T10 6 7 MR. FULTON: Q: Thank you. In terms of other risk factors, you spoke yesterday of certain shelf-ready 8 projects, and certainly there are financial penalties 9 that the seller has to pay in the event that the 10 proponent fails to meet the COD. Are the technical 11 remedies that B.C. Hydro has available those shelf-12 ready proposals that you spoke about yesterday, or are 13 there other technical remedies? 14 MS. HEMMINGSEN: 15 **A:** I'm not sure what you mean by "technical remedies". 16 Okay, we know that there are financial 17 MR. FULTON: Q: 18 remedies if the proponent doesn't meet the COD. there any other remedies that B.C. Hydro has if the 19 proponent doesn't meet the COD. 20 Well, there's a range of measures 21 MS. HEMMINGSEN: **A:** 22 in terms of supporting our confidence in DPP's inservice, delivery, and ability to on an on-going basis 23 deliver the dependable capacity, and that relates to 24

Page: 1676

the design of the CFT and the assessments made about

their capabilities and their financial qualities.

23

24

25

26

Page: 1677

1 as you heard yesterday, there was extensive third party expertise drawn in to make those assessments. 2 And then that's complemented by financial 3 penalties and incentives. And then there's other 4 measures which Mr. Eckert can speak to where B.C. 5 Hydro has step-in rights to remedy any technical 6 7 problems with the plant. So there is a whole suite of measures that contribute to our confidence that Duke 8 Point will be in-service. 9 The other factors are: it's a fully 10 11 permanent plant and it just needs to the go-ahead to get built. And the assessment is made these people 12 are capable people to do that and we've selected the 13 right machine and the contract supports that. 14 MR. FULTON: All right. Well, I'll switch over to 15 Q: 16 Mr. Eckert then, and if you can just give us a sort of broad brush on the technical aspects that Ms. 17 18 Hemmingsen was speaking of. MR. ECKERT: **A**: Okay, so I think first of all there is 19 20 an obligation on the part of the seller to provide various documents relative to the plant so that we can 21

There are milestones that are set out in the contract which have varying cure periods.

Typically the earlier the milestone in the development schedule the shorter the cure period. So that we can assess — we have hard triggers to know if the project starts to go off track, and we believe that some of the termination rights that arise if they were to miss a milestone and fail to restore the schedule within the cure period provides a significant incentive for them to actually make up the schedule.

We did include -- there is a 180-day period between the guaranteed COD and the start of the '07-'08 winter period. So that was another factor. If they are late on the guaranteed COD date, they accrue penalties on a daily basis which are not insignificant. They are at risk, by my calculation, for about \$56,000 per day if they are late. If they are late for the full 180 days, the damages due to B.C. Hydro are \$10 million plus they reimburse us for any fixed gas transportation costs.

If they are subject to termination, we have a number of options available to us short of termination, one of which is that we can step into the facility. One of the reasons that we wanted all the documents relative to the plant is that we would be familiar with the facility. If we were to step in,

1 there are certain provisions that organize how that happens, but it ultimately allows us to -- if it's a 2 circumstance that we feel we're in a better position 3 to remedy, and it's an option for us, not a 4 requirement, then we can step in and we can remedy the 5 circumstance and then return control of the facility 6 7 at such time that the seller is in a better position to perform. 8 Proceeding Time 9:15 a.m. T11 Right, thank you. MR. FULTON: Q: 10 I'd like to turn to EPA terms and 11 conditions next, and the first term that I'd like to 12 13 deal with is the unlimited liability term which is referred to in the response to BCUC IR 2.61.1. 14 that response indicates that bidders face unlimited 15 16 liability in several cases, including a replenishment of securities. Do you recall that response? 17 MR. SIMPSON: **A**: I do recall that response. 18 MR. FULTON: Q: And would you agree with me that 19 unlimited liability can increase the financing of a 20 project? 21 22 MR. SIMPSON: Well, I think the answer to the IR **A:** suggests that if the seller were to fail to perform 23 and then continue to fail to perform and a termination 24 event did not arise, that they would continue to incur 25

Page: 1679

penalties. I think at any given time, there is

Page: 1680

effectively a limitation on liability in that the seller can choose to continue not to perform so long as they're not violating -- so long as they're not acting in a willful or grossly negligent manner, and the remedies available to us in termination are defined.

We also provided that the facility could be structured in a special purpose company, and the expectation -- and there is no obligation for any external support to that entity. So I guess I think the answer is technically correct, but I think as bidders evaluated the terms of the contract, they could take those other factors into consideration.

MS. HEMMINGSEN: A: And just at a broader level, at several points through the design of the EPA terms, we did present that to bidders, get their comments back, and carefully consider some of the concerns about the liability provisions. We did reduce some of the penalties and unlimited liability provisions, and then we also engaged the services of Expertise to test the financeability and to the extent the contract created onerous terms for proponents that were not financeable, and made some further amendments to the form of that EPA reflecting that.

So throughout the process, we were very cognizant of that, and balancing the terms to make

Page: 1681

facility or compressor or pipe facilities or a

combination of them, correct? 1 I think they're -- I'm not sure 2 MR. SIMPSON: **A:** exactly what they meant by "the facilities", but I do 3 believe it included the LNG facility. Certainly they 4 couldn't -- I don't believe they were willing to 5 6 proceed with the LNG expansion absent a long-term 7 agreement. Proceeding Time 9:20 a.m. T12 8 9 MR. FULTON: I'm going to produce and show to you an Q: extract from the TGVI argument, pages 38 and 39, and 10 just so that we can be clear on what TGVI appears to 11 12 be speaking of. 13 And I'm particularly referring to paragraph 120, Mr. Simpson. 14 MR. SIMPSON: Yes, I have that. 15 **A:** 16 MR. FULTON: Q: Okay. So would you not agree with me that TGVI appears to be saying there that the capital 17 18 additions would include compression or pipe 19 facilities, along with the LNG storage facility or any combination thereof. 20 Yes, I agree, that's what it says. 21 MR. SIMPSON: **A:** 22 MR. FULTON: Q: Okay. If that document might be marked the next 23 24 exhibit, Mr. Chairman, A-39. THE HEARING OFFICER: Marked A-39. 25

Page: 1682

(PAGES 38 AND 39 FROM TGVI ARGUMENT, DECEMBER 21,

MR. SIMPSON:

A:

1 2004, MARKED AS EXHIBIT A-39) MR. FULTON: 2 Now, the response in the IRs to the Q: alternatives that B.C. Hydro might pursue included the 3 process of obtaining an Order from the Commission for 4 TGVI to provide service? 5 6 MR. SIMPSON: Α: Yes. 7 MR. FULTON: Q: Okay. And has, to your knowledge, B.C. Hydro used that process in the past? 8 MR. SIMPSON: **A:** I believe in the case of Island co-qen 9 there was a dispute over when the commercial operation 10 date of that plant occurred, and B.C. Hydro had 11 negotiated an agreement with Centra Gas at the time, 12 13 and Centra was unwilling to execute the agreement, and B.C. Hydro filed the agreement with the Commission. 14 can't recall if we actually sought an Order to have 15 16 TGVI -- or Centra Gas execute the agreement at the time, but that came very close to the situation where 17 18 B.C. Hydro made an application requesting that Centra provide service to Hydro. 19 MR. FULTON: Q: How long would you -- the application 20 for an Order would contemplate some form of hearing in 21 any event, correct? 22 I believe it would, yes. 23 MR. SIMPSON: **A:** MR. FULTON: Q: And so how long would you contemplate 24 that that process would take? 25

Page: 1683

I'm not sure --

- 1 MR. FULTON: Q: And if you don't know --
- 2 MR. SIMPSON: A: I don't know.
- 3 MR. FULTON: Q: Okay. There was a discussion yesterday

Page: 1684

- 4 about dual fuel capacity for the plant. Is this a
- 5 technically feasible option?
- 6 MR. SIMPSON: A: My understanding is yes, it is
- 7 technically feasible.
- 8 MR. FULTON: Q: Okay. How long would it take to
- 9 install and commission the dual fuel capacity?
- 10 MR. SIMPSON: A: I believe we had an undertaking to
- estimate the time that the permitting might take. My
- understanding is that the critical thing would be to
- ensure that the machine that's ordered, the gas
- turbine that's ordered, would have dual fuel
- 15 capability, and I believe that decision would have to
- 16 be made fairly quickly in order to accommodate the
- 17 construction schedule.
- 18 MR. FULTON: Q: If you went with the dual fuel capacity
- 19 generator, would there be amendments to the EPA
- 20 required?
- 21 MR. ECKERT: A: Yes there would be.
- 22 MR. FULTON: Q: Okay. And would then the amended -- I
- take it then the amended EPA would be filed with the
- 24 Commission.
- 25 Proceeding Time 9:25 a.m. T13
- 26 MR. ECKERT: A: Well, just -- I'm not sure that it

- would necessarily be done as an amendment to the EPA.

 It might be done as a separate agreement.
- 3 MR. SANDERSON: And we'll deal in argument, if it's
 4 relevant, with what the filing requirements might be
 5 associated with, either an amendment or a new
 6 agreement.
- 7 MR. FULTON: Q: Thank you. Next, there was a
 8 discussion of LNG yesterday with Mr. Quail and as I
 9 took your evidence, Mr. Simpson, there wouldn't
 10 necessarily need to be an LNG terminal to accommodate
 11 this option.
- 12 MR. SIMPSON: A: Are you referring to direct delivery
 13 LNG, Mr. Fulton?
- MR. FULTON: Q: I'm talking to the LNG facility that
 you spoke about yesterday at 1592 to 1594 of the
 transcript, where you said that you wouldn't
 necessarily need an onshore terminal, that you could
 pipe the LNG from offshore.
- MR. SIMPSON: **A:** Right. And I believe this has to do 19 20 with delivery of LNG via barges or ocean-going vessels directly to the plant and then vaporizing the LNG for 21 22 combustion at the plant. And our understanding from some proponents of these types of systems is that they 23 24 can do that offshore by providing a pipeline that would actually deliver -- a submarine pipeline that 25 26 would actually deliver the LNG or perhaps vaporize gas

- to the plant. It wouldn't actually have -- the vessel wouldn't actually have to dock at the plant.
- 3 MR. FULTON: Q: Okay, now, when you are talking about a submarine pipeline then, you would be talking about environmental permitting, NEB permit.
- 6 MR. SIMPSON: A: Again, I don't know the specifics of
 7 the situation. It could be a very short pipeline
 8 that's involved, and whether that would involve NEB
 9 regulation, I'm not sure.
- Yes, I think it's probably MS. HEMMINGSEN: **A:** 10 11 appropriate to bring it back to our preferred course of action, which is to seek arrangements with Terasen 12 13 and we're quite confident that we can do that. What we've outlined is we have a number of contingency 14 measures which allow us to be confident that there is 15 16 a basis to have gas to fuel the facility.
- MR. FULTON: Q: And what I'm trying to test at this
 point, Ms. Hemmingsen, is how feasible those
 contingency measures are within the time frame that
 you are looking at to meet the needs that there are on
 the Island.
- MS. HEMMINGSEN: A: Right. Then I think you need to ask the question about what we need at what point, because as Mr. Simpson has testified, we can use compression and we can proceed with funding compression to meet the requirements in the early

26

1 years on a short-term basis. 2 MR. FULTON: But the compression would be on the 3 TGVI system. 4 MS. HEMMINGSEN: **A**: Right. 5 MR. FULTON: Q: And we know that TGVI's position is 6 that they are not going to proceed with that without a 7 long-term contract. Right. But we've proceeded with MS. HEMMINGSEN: **A:** 8 them on compression with us funding, on a short-term 9 contract, previously. 10 Yes, we did do that with the Texada 11 MR. SIMPSON: A: compressor. So I think there is a parallel there and 12 13 that whole thing, that whole negotiation, including the approval to get the compressor in took less than a 14 year. So, I mean, there is a precedent for doing an 15 16 expedited compression project on the TGVI system. MR. FULTON: Q: Thank you. 17 18 MR. SANDERSON: Mr. Chairman, I rise too just because 19 this does trouble me a bit, the line of cross, in that it's assuming that this panel has knowledge of the 20 position that Hydro has taken generally in this 21 proceeding which is that what Terasen does or doesn't 22 23 build is a matter ultimately a matter that can be 24 determined by this Commission. In other words, Mr.

Page: 1687

a long-term firm contract is needed.

Fulton's questions are premised on the assumption that

2

3

4

5

6

7

8

9

10

11

15

Page: 1688

The legal position of Hydro is that, no, it's not. That if, in fact, some of the solutions that Ms. Hemmingsen and Mr. Simpson are describing were the appropriate ones, it's available to Hydro to bring an application to the Commission for an order compelling that that solution occurred.

Obviously the mere fact Hydro wants it doesn't get it, but it does at least form the basis for an application to the Commission in respect of an expansion of facilities in the TGVI system necessary to serve.

MR. FULTON: Q: I take it at this point Mr. Simpson, though, that the LNG supply isn't lined up in event that no arrangement could be made with TGVI.

Proceeding Time 9:30 a.m. T14

- MR. SIMPSON: A: No. All we have at this point are
 some preliminary proposals from proponents, but we
 certainly have no agreements in principle or anything
 like that.
- 20 MS. HEMMINGSEN: A: And just further to what Mr.

 21 Sanderson said, nor do we think it needs to be. What

 22 we need to have is a basket of options in the event

 23 that we can't reach an accommodation with Terasen, but

 24 that's the preferred course and we're confident that

 25 we can.
- 26 MR. FULTON: Q: Thank you.

- 22
- 24 that a bidder for the no tolling case have
- arrangements for firm transportation? And if I could 25
- 26 help you with the reference, Mr. Eckert, I'm looking

at Part 4 Fuel Supply Certainty Guidelines, revised

Page: 1690

- June 30th, 2004, paragraph 3(b). Do you have them, Mr.
- 3 Eckert?

1

- 4 MR. ECKERT: A: Yeah, I probably have it in a different
- form. I'm just trying to locate the specific
- 6 language.
- 7 MR. FULTON: Q: Well, why don't I provide my copy, a
- 8 copy to you, and you can see whether or not --
- 9 MR. ECKERT: A: That'd be very helpful.
- 10 MR. SANDERSON: And Mr. Eckert, when you do find them,
- maybe you could indicate, if you know, whether they
- form a part of the record; that is, whether the part
- of anything that's been previously filed or not,
- 14 because quite frankly, I think neither Mr. Fulton or I
- are confident as to whether or not they're buried in
- the material somewhere or not.
- 17 MR. FULTON: And when I looked in the CFT documents, Mr.
- 18 Chairman, I couldn't locate them. They may be there,
- 19 but I just couldn't find them.
- 20 MS. HEMMINGSEN: A: I believe we may have filed
- 21 something that summarizes how the technical committees
- 22 reviewed the projects, and I'll just see if I can
- 23 locate that.
- 24 MR. ECKERT: A: There is another IR that is BCUC IR
- 25 119.2 --
- 26 MS. HEMMINGSEN: A: That's it.

1 MR. ECKERT: **A:** -- which I think includes some of the --2 -- technical and financial MS. HEMMINGSEN: 3 **A**: 4 evaluation procedures. -- some further information on how we MR. ECKERT: **A:** 5 6 implement the -- yeah, I'm ready. 7 Proceeding Time 9:35 a.m. T15 MR. FULTON: Q: Okay. So did those guidelines, then, 8 require bidders on the no-tolling case to have 9 arrangements for firm transportation? 10 11 MR. ECKERT: **A**: They did not. As I read paragraph two of page three under "Assessment of new dependable 12 capacity for fuel supply certainty," we -- the bidder 13 was to -- the assessment would be made whether or not 14 the bidder had secured or can secure, sufficient firm 15 16 and non-firm transportation arrangements and on-site fuel storage capability to deliver and store, as the 17 18 case may be, the primary and alternate fuels. 19 So we would take into consideration if 20 there was sufficient non-firm gas transportation capability, we would look at that. If there was dual 21 22 fuel capability, we would look at that. And so it was not a binary decision that they had to have firm 23 transportation for the term of the agreement. 24 All right, thank you. And Mr. Eckert, 25 MR. FULTON: 0:

Page: 1691

in terms of your answer, were you reading from the

1 document that I provided you? Yeah, I was, actually. It was the 2 MR. ECKERT: **A:** second -- it was item number two that I was reading 3 4 from. 5 MR. FULTON: Q: So maybe you could help me. I've got -- is that the one that states, "A bidder tendering a 6 7 hydroelectric project will be required to..."? I didn't think it was -- was it page MR. SANDERSON: 8 three, Mr. Eckert, paragraph two? 9 **A:** I'm looking at part four, "Fuel supply MR. ECKERT: 10 11 certainty quidelines" --12 MR. FULTON: Q: All right, thank you. MR. ECKERT: A: -- issued on -- or revised June 30th, 13 2004. And it is the third page of that document, it's 14 under the heading -- it's under the heading of 15 16 "Assessment of new dependable capacity for fuel supply certainty". 17 MR. FULTON: Q: Yes. I'm with you now, thank you. 18 MR. ECKERT: **A:** Okay. So if I -- and I was reading 19 20 that item number two. MR. FULTON: If you go back to the top of that page, 21 Q: 22 paragraph (g), the non-tolling bidders were required to demonstrate that they had fuel arrangements 23 sufficient to satisfy its fuel requirements. Correct? 24

Page: 1692

- 25 MR. ECKERT: A: That's correct.
- 26 MR. FULTON: Q: Okay. All right.

Page: 1693

to in terms of post-contingency resource stack.

1 MR. FULTON: Q: Okay. If you look at the Gold River IR

Page: 1694

- 2 | 1.5.33(2)(i) --
- 3 | THE CHAIRMAN: Mr. Fulton, maybe we should take a 15-
- 4 minute break now.
- 5 MR. FULTON: Thank you.
- 6 (PROCEEDINGS ADJOURNED AT 9:40 A.M.)
- 7 (PROCEEDINGS RESUMED AT 9:54 A.M.) T16
- 8 THE CHAIRPERSON: Please be seated.
- 9 MR. FULTON: Q: Ms. Hemmingsen, I apologize. I gave
- you the wrong reference for the resource stack, and I
- 11 did provide it to your counsel but I'm not sure that
- it got to you in the interim.
- 13 MS. HEMMINGSEN: A: They haven't had the chance to
- 14 advise me.
- 15 MR. FULTON: Q: Okay, so if you look at the CFT report,
- 16 page 15, Table 5.
- 17 MS. HEMMINGSEN: A: Yes.
- 18 MR. FULTON: Q: And two lines above the line item Total
- 19 Supply.
- 20 MS. HEMMINGSEN: A: Yes.
- 21 MR. FULTON: Q: Does that not show that the ICP is
- included in the post-contingency firm resource stack?
- 23 | MS. HEMMINGSEN: A: Yes, it's a permanent resource in
- 24 our system that we rely on for dependable capacity.
- 25 MR. FULTON: Q: Okay.
- 26 MS. HEMMINGSEN: A: And so then, given that the

25

26

basis.

for ICP's dependable capacity contribution and its

availability is also expected to increase on that

1 Proceeding Time 9:57 a.m. T17 But an important distinction that I raised 2 before the break is ICP is not a contract for 3 dependable capacity. It 's a different contract and 4 they don't have the same obligations to make available 5 their product as the Duke Point Project does. So 6 7 that's an important distinction. I do next want to go to another MR. FULTON: Q: 8 exchange that I had with Ms. Van Ruyven which was 9 outstanding from Monday, and it's page 1195 of the 10 transcript. And the reference was to GIE IR 1.11.10 11 in that discussion. 12 Yes. I'm familiar with that one. 13 MS. HEMMINGSEN: A: MR. FULTON: And so if you need to then read the 14 0: exchange that I had with Ms. Van Ruyven at page 1195 15 line 8 to line 26. 16 MS. HEMMINGSEN: A: Yes. So this IR provides a low 17 18 duration curve which represents a composite of the 19 last four years and it does identify that on that basis there is approximately 20 hours that would not 20 However, for N minus 1 reliability 21 be served. 22 criteria that's not how we plan our system. We plan our system on the basis of a peak design day, and 23 24 that's not reflected in this response, and as a consequence of applying a peak design day to replace 25

Page: 1696

this load duration curve, we would expect the gap to

MS. HEMMINGSEN:

A:

Page: 1697

So in terms of the

Okay.

Page: 1698

requirement that we had, we have a requirement to add capacity to our system to meet its future capacity requirements. It so happens that that capacity requirement is triggered first on Vancouver Island where we have the deficit in 2007, but that capacity remains able to support the system over the entire duration.

Proceeding Time 10:00 a.m. T18

Another important factor in establishing the high capacity requirement and availability requirement is that we were replacing current or existing infrastructure that offered that level of availability. So the HVDC cable that we were replacing had in excess of a 97 percent availability. So we needed to replace like for like.

In setting up the design of the contract, we looked at alternative generating technologies and whether they were capable of offering that level of reliability, and we determined that there was a number of technologies that could offer that up, among them coal and gas, biomass. So we were satisfied that that was the appropriate way to proceed to secure a long-term capacity resource that would offer the system that capacity for the long term.

MR. FULTON: Q: Thank you. Mr. Simpson, I'd like to turn back to you and your evidence, and in particular

1 if you need to look at them, the responses to BCUC IRs 1.23.5 and 1.25.1. 2 And while you're looking there, the 3 response to 1.25.1 provides copies of B.C. Hydro's 4 responses to several Information Requests from the 5 6 TGVI LNG CPCN hearing. 7 MR. SIMPSON: **A:** Correct. MR. FULTON: And the first response, that is to BCUC 8 Q: 9 IR 1.3.4 in the TGVI proceedings, states that the natural gas requirement for Duke Point Power is 44.6 10 terajoules a day for the 252 megawatts of capacity. 11 MR. SIMPSON: **A:** That's correct. 12 Does the 44.6 terajoules a day 13 MR. FULTON: Q: translate to 31 gigajoules per minute? Approximately, 14 subject to check? Would you agree with that? 15 16 MR. SIMPSON: **A:** Subject to check, yes. And in Table 1.23.5, did B.C. Hydro use MR. FULTON: Q: 17 18 the 44.6 terajoules a day as the firm contract demand 19 for Duke Point? MR. SIMPSON: A: Sorry, could you give me the table 20 reference again? 21 MR. FULTON: 22 Q: 1.23.5. So it's page two of the 23 response to 1.23.5. 24 MR. SIMPSON: **A**: That's the one that shows the

Page: 1699

calculation of the gas transport cost?

Yes.

Q:

25

26

MR. FULTON:

- 1 MR. SIMPSON: A: Yes.
- 2 MR. FULTON: Q: And can you tell us what the firm
- 3 contract demand was used for ICP in that table? Was

Page: 1700

- 4 it 45 terajoules a day?
- 5 MR. SIMPSON: A: Yes.
- 6 MR. FULTON: Q: Okay. If you turn to the table at IR,
- 7 BCUC IR 2.47.1, in Exhibit B-16.
- 8 MR. SIMPSON: A: Yes,
- 9 MR. FULTON: Q: Would you agree with me that that table
- 10 shows the present value of the cost of TGVI service to
- 11 Duke Point as 131,598 million in 2006 dollars?
- 12 MR. SIMPSON: A: That's correct.
- 13 MR. FULTON: Q: And is that the gas transportation --
- is the gas transportation cost in that table the gas
- 15 transportation cost that was used for the cost -- for
- 16 DPP in the QEM?
- 17 MR. SIMPSON: A: I believe it's very close to the
- number that was used in the QEM.
- 19 MR. FULTON: Q: Okay. Do you know whether there were
- 20 any adjustments or offsets to those costs in the QEM?
- 21 MR. SIMPSON: A: I believe what was provided in the QEM
- 22 -- and I think there perhaps is a separate information
- 23 response that deals with what was exactly used in the
- QEM -- but I believe that what we did in the
- information we got from Terasen was calculate the
- 26 total gas transportation cost for both Island co-gen

1 and Duke Point together. Proceeding Time 10:05 a.m. T19 2 And then what was used in the QEM involved backing out 3 the Island Co-qen component of the gas transportation 4 cost, and that wasn't necessarily done at the same 5 6 toll that was used for this particular portfolio. 7 it deviated slightly from the toll that was used for this particular portfolio. 8 MR. FULTON: Q: Thank you. Next I'd like to turn to 9 the response to BCUC IR 247.11. 10 11 That's also in Exhibit B-16, Mr. Chairman. 12 THE CHAIRPERSON: Thank you. 13 MR. SIMPSON: **A:** Yes. MR. FULTON: And that response states that with one 14 Q: compressor addition at Station B2 and possibly one 15 other compressor addition and 240 hours of fuel 16 switching at ICP, about 40 terajoules a day of firm 17 gas supply could be provided to Duke Point. Correct? 18 MR. SIMPSON: **A:** That's correct, yes. 19 MR. FULTON: Q: And ICP is not currently able to 20 operate with 240 hours of curtailment, is it? 21 I believe we have provided -- in those 22 MR. SIMPSON: **A:** responses you referred to earlier from the LNG 23 24 proceeding, we provide some discussion on what it would take to get ICP to operate at 240 hours. Right 25

Page: 1701

now, with the single tank and the proposed method of

filling the tank, we think that it's only feasible to rely on 53 hours of fuel switching at ICP.

MR. FULTON: Q: And call you tell us what would be required in terms of more distillate storage or otherwise to permit the 240 hours of curtailment?

MR. SIMPSON: A: Yes, and again I believe this is explained in those IR responses. But what would be involved, one option would be to build a second storage tank similar to the one that's already there. And we've had some discussions with Calpine about that, and they've indicated that there is sufficient

room on the site to build a separate tank. And we provided some estimate of what the costs might be to put a second tank in.

And having two tanks and having them both filled prior to the commencement of the winter season in November, we believe that we could manage the

filled prior to the commencement of the winter season in November, we believe that we could manage the operation of two tanks such that we could provide the full 240 hours of distillate operation, even though there wouldn't be 240 hours of on-site distillate storage. But we believe it could be managed by using one tank and preparing the second one such that we had a full 240 hours.

Another option would be to utilize a barge delivery to the site. And as long as we can precertify that the distillate that's in the barge will

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

Page: 1703 meet the specifications required for ICP, it would then be feasible to pump the distillate from the barge up to the ICP plant. And a barge would have sufficient storage to allow the full 240 hours of operation. MR. FULTON: 0: Does B.C. Hydro have an agreement with Calpine regarding further curtailment? Well, our contract with Island Co-gen MR. SIMPSON: **A:** contemplates 240 hours under the Electricity Purchase Agreement. The question is whether they can actually

do that with the facilities that are there if we had to operate continuously for 240 hours. And we think that that may not be achievable unless one of those other options is implemented.

Now I would add that the existing tank that is there is designed so that it can be operated in a so-called fill and burn mode. So if you can -- as long as the fuel that you provide to the tank meets the specifications that are required by the turbine, then it's feasible to simultaneously fill and burn the And so in that situation you wouldn't require necessarily any additional distillate storage on the site.

MR. FULTON: But apart from the agreement that Q: contemplates the 240 hours curtailment, there are no other agreements that you're aware of?

1 Proceeding Time 10:10 a.m. T20 2 MR. SIMPSON: Not at this point, no. **A:** Okay. Now, with station V2, compressor 3 MR. FULTON: 0: station V2, and 53 hours of curtailment at ICP, how 4 much firm supply would be available at Duke Point? 5 6 MR. SIMPSON: **A:** I'm going by memory on the information 7 that Terasen provided, but I believe it's of the order of 30 terajoules per day, in that situation. 8 MR. FULTON: Q: Okay. And can you tell us what maximum 9 amount of dependable generation capacity would result 10 11 from that supply? I'm -- approximately 150 megawatts, I 12 MR. SIMPSON: **A:** believe, from 30 terajoules. 13 MR. FULTON: Okay. And would that take into account 14 0: -- well, let me back up and ask you this. Do you know 15 if TGVI has a tariff constraint that limits the 16 maximum hourly gas delivery to 5 percent of the 17 delivery amount -- or of the daily amount, sorry? 18 MR. SIMPSON: **A:** I do not believe that's in their 19 tariff, no. 20 MR. FULTON: Okay. At this point, from your 21 Q: evidence, can I take it that B.C. Hydro is not 22 concentrating on a bridging arrangement with TGVI at 23 the present time for 2007/2008? 24 MR. SIMPSON: **A:** I'm not sure what you mean by a 25 26 bridging arrangement.

Page: 1704

2

3

4

5

6

7

8

9

- MR. FULTON: Q: Well, in order to be able to supply

 Duke Point, if you don't have a long-term supply

 contract with them, you're not anywhere in terms of

 them adding compression or pipe to their system.
- MR. SIMPSON: A: We don't have a -- if what you mean is, do we have an agreement with them, no, we don't, at this point. We don't have any kind of an agreement with Terasen, either a long-term or a short-term agreement.
- 10 MR. FULTON: Q: Okay. And I apologize if you've

 11 already given this evidence, but are the negotiations

 12 continuing at the present time with TGVI? They had

 13 stopped before Christmas, as I recollected.
- MR. SIMPSON: A: Yes, and I believe the only thing that
 has happened since that time is there's been meetings
 of executives of Terasen and B.C. Hydro, but to my
 knowledge there hasn't been any further progress on
 the negotiation of a contract, either short-term or
 long-term.
- MR. FULTON: Q: Okay. Now, just returning to the fuel 20 supply certainty guidelines, the response to BCUC IR 21 2.49.3, and this may be you, Mr. Eckert. BCUC IR 22 23 2.49.3 states that -- and I'll wait for you to have it 24 before -- states that under those guidelines, biomass bidders were required to demonstrate that their --25 26 that the bidder's fuel arrangements or strategies were

Page: 1706

Likewise, if they were to have bid a non-

Page: 1707

evaluation on that basis. Likewise with respect to a biomass or a coal plant, we looked at all of the information that was provided from the bidder, and we looked at what the availability of fuel was, what the likelihood of them being able to secure contracts was, what the number of suppliers were, what the different means of transportation were.

So there was no obligation for -- there was not necessarily any obligation to have firm contracts in place, but we took all those factors into consideration when we determined whether or not they met the mandatory criteria with respect to dependable capacity with respect to fuel supply certainty.

MR. FULTON: Q: If Duke was not a tolling plant and it was in the same situation that B.C. Hydro is today in terms of gas transportation arrangements, would its bid still have been considered?

MR. ECKERT: A: Its bid certainly would have been considered. We would have evaluated the circumstances around their plan to secure transportation, the availability and non-firm transportation, what options were available to them, in very much the same way that we looked at the portfolio when we looked at the tolling project.

MR. FULTON: Q: And during the course of the evaluation

1 process, can you tell us the extent to which B.C. Hydro assessed the risks related to gas transportation 2 for tolling bids? 3 Well, Mr. Simpson chaired that 4 MS. HEMMINGSEN: **A:** panel, so he's probably the best to address that. 5 6 MR. FULTON: 0: Thank you. 7 MR. SIMPSON: **A:** And I would point out, Mr. Fulton, that if you look at the response to BCUC IR 1.23.5, 8 you'll see there's two documents attached to that 9 response from Terasen Gas, and the second attachment, 10 11 Attachment 2, is an assessment of development risk for CFT gas transportation requirements, and that is the 12 13 information that was used to evaluate the physical risk with respect to getting gas delivery to the 14 proposed -- or the tolling plants that were proposed 15 16 or bid into the CFT process. So there is a fairly comprehensive document 17 18 there that Terasen has put together to indicate the 19 construction schedule risks and the permitting risks and so on for the various different options that they 20 were looking at that would provide the necessary gas 21 22 requirement. MR. FULTON: 23 Q: And Mr. Simpson, was the assessment of 24 the risks related to gas transportation the same assessment as it was for the non-tolling bids? 25

Page: 1708

talking about as compared to the tolling bids.

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

MR. FULTON:

That concludes my cross-examination of this

MARKED AS EXHIBIT A-41)

1 panel, Mr. Chairman. Thank you, panel. 2 COMMISSIONER BOYCHUK: Good morning, panel. MS. HEMMINGSEN: Good morning. 3 **A**: I have a question for you that 4 COMMISSIONER BOYCHUK: relates to some of the -- to the topic of greenhouse 5 gas emissions, which has been pursued by some of the 6 7 other parties, and it may just be a matter of clarification that I require. Under the EPA that's 8 been filed as Appendix N, we've had some discussion 9 about Article 8.10, which transfers the responsibility 10 11 for greenhouse gas emissions to the seller, is how we've understood that. And I was looking at the 12 responses to -- by DPP, Duke Point Power, to a number 13 of the other intervenors last evening, and I was 14 looking at the responses that suggest or indicate that 15 16 -- and I'm looking right now at DPP's response to the BCUC, 1.10, and there's also a response, DPP to GSX 17 18 CCC -- I'll just give you the exhibit numbers. 19 first one is Exhibit C17-13, that's DPP's response to BCUC, and GSX -- DPP's response to GSX CCC is Exhibit 20 C17-12, number 1.13. 21 22 I'll start with the GSX -- the response to They suggest or indicate that all future 23 GSX CCC. 24 liability associated with GHG, greenhouse gas emissions, other than the 50 percent offset commitment 25 to 2010 rests with DPP. And the guestion asked to DPP 26

Page: 1710

is, do they agree that all future liability associated with greenhouse gas emissions rests with DPP, and their response is to refer to BCUC question 1.10, which reiterates that under the terms of the asset transfer agreement, B.C. Hydro is committed to offset 50 percent of greenhouse gas emissions up to and including the year 2010.

Now, I'd just like to ask you what exactly that means in B.C. Hydro's perspective. Are they going to commit to offset 50 percent of greenhouse gas emissions up to and including 2010?

- MR. HILL: Q: And Mr. Soulsby can answer that question.

 COMMISSIONER BOYCHUK: Thank you, Mr. Soulsby.
 - MR. SOULSBY: A: Thank you, Commissioner. Under the terms of Schedule B of the Environmental Assessment Certificate, VIEC for VIC -- B.C. Hydro's committed to offset, as you said, 50 percent of its increase in emissions for -- from VIGP through the year 2010. And it also goes on to say that it's through new energy efficiency and renewable energy efforts.

B.C. Hydro's efforts in these areas allotted to fulfill that commitment before the notion of a CFT was even contemplated. Therefore, the net present value of the incremental cost associated with the 50 percent offset commitment through 2010 relating to Duke Point Power is, in fact, zero.

1 So, the answer to your question, does the liability all rest with Duke Point Power, is yes. 2 B.C. Hydro's commitment, that 50 percent offset 3 commitment, is a voluntary commitment and, depending 4 on any regulatory -- future regulatory structure that 5 comes into place, it may or may not be creditable, and 6 7 may or may -- liabilities may or may not arise to Duke Point Power as a result of that commitment. 8 COMMISSIONER BOYCHUK: So that requirement is part of --9 it was contained in the EPA, as you said. 10 11 MS. HEMMINGSEN: **A**: The requirement and voluntary commitment to offset 50 percent of the GHGs was 12 something that was put forward in securing the 13 environmental approval certificate. So it was 14 committed to much before the CFT was even designed. 15 And B.C. Hydro retained that commitment, and those 16 assets have been transferred to Duke Point Power for 17 18 \$50 million, so they purchased that commitment to B.C. 19 Hydro. Proceeding Time 10:25 a.m. T23 20 And what Mr. Soulsby was outlining is B.C. 21 Hydro has already met that 50 percent net reduction 22 through its portfolio activities. So there's no 23 24 incremental cost to B.C. Hydro to meet that commitment on behalf of Duke Point. 25 And then furthermore, to the extent that 26

Page: 1713

to put that in front of this Commission, air our

differences, and get agreement. 1 And you've also, even as early as 2 COMMISSIONER BOYCHUK: this morning, been discussing a number of other 3 options including -- well, I guess one would be to 4 come in -- to enter into a long-term transportation 5 6 service agreement, which we're hearing that there may 7 be questionable likelihood of that or -- and we're also -- other options that were presented is that B.C. 8 Hydro might, as it did with ICP, convince TGVI to add 9 compression to their system perhaps at B.C. Hydro's 10 cost. And that takes that type of a situation. 11 some other options, like direct LNG delivery including 12 13 barging. There's a number of options here on the 14 Do you have a sense of -- is November 2005 a 15 16 date that we'll have a better sense of what it is that you're going to be doing to facilitate the 17 18 transportation arrangements for this proposed plant? MS. HEMMINGSEN: **A:** I think I'll turn that over to Mr. 19 20 Simpson --COMMISSIONER BOYCHUK: Mr. Simpson, yes, I'm sorry. 21 22 MS. HEMMINGSEN: -- because he is most directly **A:** acquainted with that. 23 24 MR. SIMPSON: **A:** Well, I think the magic about November 2005 is that our understanding is that a compressor 25

Page: 1714

facility proceeding on a normal schedule can be done

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

disallowed,..."

"If the result from it is nevertheless

Page: 1716

That's the CFT process.

"...a strong adverse signal will be sent to market participants concerning B.C.'s commitment to the Energy Plan's objective of fostering competitive outcomes."

And I'd just like to broach with you, is it possible or conceivable that if the Commission, in considering this EPA, and if in the context of the scope that we have set out, if this Commission Panel were to find, for example, that some of the terms perhaps led to design bias or what-have-you, and the EPA were ultimately not accepted as filed, but the Commission were to give directions in terms of what the Commission would consider to be appropriate -- is it conceivable that that could better, or foster, a competitive bidding process in the future, going forward?

Proceeding Time 10:30 a.m. T24

MS. HEMMINGSEN: A: I think it all depends on how we respond to that, and I think it could help mitigate any concerns, and we would certainly have to look at possibly changing the process by which we design, develop and execute EPAs, and possibly look at getting a lot more up-front direction from the Commission on the form of the EPA, and not -- I mean, I've said this before, but we did attempt to do that in the case of

THE CHAIRMAN: Yes.

25

1 this contract, and for various reasons it didn't 2 happen. So we were left to interpret the directions that were provided, or the recommendations or 3 comments, and the like. 4 So I think, depending on the decision, we 5 6 might have to change the way that we develop those 7 types of contracts, going forward. So does that answer your question? 8 9 COMMISSIONER BOYCHUK: Yes, that's helpful. Thank you, Ms. Hemmingsen. Thank you, panel. Those are my 10 11 questions. THE CHAIRMAN: I'll begin my questions, Mr. Soulsby, with 12 the model. And I'm at the portfolio tab. 13 MR. SOULSBY: **A:** As am I. 14 And just take a quick glance at 15 THE CHAIRMAN: Good. 16 column B --MR. SANDERSON: If you don't mind, I'm going to join Mr. 17 18 Soulsby at the witness table. 19 THE CHAIRMAN: Yes. 20 MR. SANDERSON: But that doesn't mean that I'm thinking these questions are directed at me. 21 22 MR. SOULSBY: Whisper in my ear. **A:** I should confirm, I have a fully-populated 23 24 version of the model. Is that --

Page: 1717

26 MR. SOULSBY: A: -- also the version you're looking

1 for? 2 THE CHAIRMAN: Yes. I think we're looking at the same thing. 3 4 MR. SOULSBY: **A:** Okay. I really just want to identify for you the 5 THE CHAIRMAN: 6 issue, and so I'm going to do that by identifying 7 column B, rows 56 to 62. MR. SOULSBY: **A:** Yes. 8 THE CHAIRMAN: Okay. Now I want to move across to the 9 summary results, and I'm looking at column AB. 10 11 MR. SOULSBY: **A:** Yes. Is the third portfolio better value to 12 THE CHAIRMAN: customers than the first portfolio? 13 MR. SOULSBY: Are you asking me if the values in the 14 **A:** cells related to the third portfolio are higher or 15 lower than the first portfolio? 16 THE CHAIRMAN: Well, no, I know the answer to that 17 18 question. I'm asking you if the value of that 19 portfolio is better value to customers than the first 20 portfolio. MS. HEMMINGSEN: **A:** I think that would be an 21 22 appropriate conclusion. 23 THE CHAIRMAN: Thank you. 24 MS. HEMMINGSEN: **A:** Because you get 28 megawatts of

Page: 1718

Right. Then, Mr. Sanderson, you can take

capacity for a low price.

THE CHAIRMAN:

25

26

Page: 1719

1 your seat. Not on the witness panel right now. MR. SANDERSON: 2 I want to pursue this issue, and I think 3 THE CHAIRMAN: in order to pursue this issue I need to do it in 4 camera, which I think unless there are objections to 5 me doing that, I need advice as to how best to do 6 7 that. Well, Mr. Chairman, my suggestion would MR. SANDERSON: 8 be that we deal with all other matters that the panel 9 has, or that need to be dealt with with this panel 10 here; that when that's done, my understanding of the 11 in camera arrangements would be that the only people 12 13 present would be those people from Hydro needed to support or that -- the panel, and the panel itself, 14 counsel, and counsel for the Commission, and 15 16 Commission staff. That, as I've said on previous -or as I've submitted on previous occasions, you know, 17 the more that the panel can do to indicate the area of 18 questioning, and clearly you've given a pretty strong 19 hint of what you want to talk about already, I think 20 this is -- this line is pretty clear, the better for 21 the record. 22 Proceeding Time 10:35 a.m. T25 23 And the more that that's elaborated in the final 24 decision as to what reliance, if any, was placed on it 25 26 as previously submitted, the better for the record.

1 But with those two caveats, I think the procedure that I'm suggesting is the only one I can 2 think of in order to move forward with the line of 3 questioning that you're introducing. 4 MR. QUAIL: Mr. Chairman, I would ask for the convenience 5 6 of intervenors who may be required to remove 7 themselves for that portion, that if it's possible, organize that block of time contiquous to the lunch 8 break, that at least would make it useful time for us in organizing our affairs. 10 11 THE CHAIRPERSON: And if there are no objections to that, 12 I'll try to do that. Sure, Mr. Chairman, and if that means an 13 MR. SANDERSON: early lunch that's fine with us, and then we'll 14 assemble Panel 3 right after lunch. 15 16 THE CHAIRPERSON: Mr. Andrews. Just briefly, because for the intervenors 17 MR. ANDREWS: 18 and people who didn't have access to the materials 19 that you were questioning from, it's not clear to 20 those who were not looking at laptop computers what the questions are. Mr. Sanderson indicated that it is 21 22 clear to those in the know what the questions are. Perhaps you could characterize in a sentence or two 23 the topic for the record so that it will be clear to 24 people who are not privy to the confidential 25 26 information, what specifically the topic is.

MR. ANDREWS:

1 THE CHAIRPERSON: I don't want to breach confidences. 2 MR. ANDREWS: No, no, absolutely not. I'm asking for a characterization, and perhaps that's better coming 3 But since it was the Commission Panel's 4 from counsel. questions, I'm just asking for some description that 5 can be used for people to understand what it was that 6 7 these confidential matters concerned. Mr. Chairman, if I might, I think I might MR. SANDERSON: 8 be able to help characterize the questions. 9 Mr. Andrews' point, and if I don't get them accurately 10 from your perspective, obviously I'll hear about it. 11 It seems to me the nature of your questions 12 were to address results from the QEM that are apparent 13 from the model in terms of some of the total 14 valuations of different portfolios that were analyzed 15 16 in the model, and inquire as to from a ratepayer impact perspective, the comparative impacts between 17 18 one particular portfolio and another particular portfolio were, and what conclusions that the 19 Commission could properly draw from those differences. 20 And you wanted to explore, as I took it, in more 21 detail the explanation of the differences and the 22 ranking that the QEM model then placed on the 23 different portfolios in light of those differences. 24 Is that helpful, Mr. Andrews? 25 THE CHAIRPERSON:

Page: 1721

Yes, it is, thank you.

THE CHAIRPERSON:

1 THE CHAIRPERSON: And at the end of the in camera session, I will do my best to disclose as much as 2 possible with respect to the line of questioning that 3 I had. 4 That then, I think, what that suggests is I 5 will deal with my other questions, and then very 6 7 likely it's going to be I think probably an early lunch break, with the in camera session at the 8 beginning of the lunch break. That's what I -- which 9 is what may be most convenient. And then when --10 Certainly, Mr. Chairman. The only other 11 MR. SANDERSON: thing maybe we should touch on is redirect, if any, 12 13 which I'm quite happy to do before or after your in camera session, whatever you please. But there might 14 be one or two questions on redirect. 15 16 THE CHAIRPERSON: Okay. Thank you. I would like to --17 18 MR. SANDERSON: Sorry, Mr. Chairman, Mr. Fulton has 19 reminded me that the one thing I would like to do is 20 excuse this panel, yes, and this actually may bear on what you just said. As I think I've indicated in 21 previous correspondence, one member of the panel is 22 unavailable between noon and 3:00, and so if we can do 23 the in camera session before noon, that would be a 24 great convenience. 25

Page: 1722

I think we're going to be able to

1 easily accomplish that.

I would like to address the issue of the credit for the VIGP assets, and I'm going to paraphrase your evidence, Ms. Hemmingsen, but I understood you to say that you were going to look at it from a perspective of incremental cash flows, and because there's an incremental cash flow, it's appropriate to have the credit in the model.

Proceeding Time 10:40 a.m. T26

And that suggests to me, and I'd like your views on this, that in order for it to in fact be incremental, then those funds, and the determination with respect to those funds, necessarily needs to be completely independent of any issue with respect to the recovery of the initial investment.

16 MS. HEMMINGSEN: A: I agree with that.

THE CHAIRMAN: Thank you. There was evidence that was given by you during the VIGP proceeding with respect to dependable capacity, and the peak demand balance for the system. And I'd like to take you to the decision, the VIGP decision, at page 78.

The section 9.1, first paragraph, last sentence. The first part of that sentence:

"The evidence in this hearing suggests that

the appropriate next resource addition should be on-Island generation."

MS. HEMMINGSEN:

1 MS. HEMMINGSEN: **A**: Right. I'd like you to tell me whether or not 2 THE CHAIRMAN: there have been any circumstances material to that 3 determination, any change in circumstances material to 4 that determination, since the time of this -- since 5 6 the VIGP's proceeding. 7 MS. HEMMINGSEN: Α: To the determination that the next resource should be on-Island generation? Or to the 8 9 deficit triggering the on-Island generation? I think -- well, that's a good question in THE CHAIRMAN: 10 11 response. The deficit has changed. And we will hear evidence from Panel 4 with respect to that deficit, 12 but I understand your position is that the deficit has 13 changed since the VIGP proceeding. It doesn't 14 necessarily follow, I don't think, that that's a 15 16 change in circumstance that's material to the decision as it's stated there, that the next on-Island -- well, 17 I'll quote it. 18 "That the evidence suggests that the 19 appropriate -- that the next resource 20 addition should be on-Island generation." 21 22 And I guess to put the question differently, although the load forecast has changed, that load forecast 23 change is not material to the determination that the 24 next logical step is on-Island generation. 25

Page: 1724

A:

Right. Could I just offer one

comment, though? I think it impacts the risks of non-Island generation. So it perhaps doesn't impact the requirement for on-Island generation, but it certainly flavours the assessment of some of the risks of not having on-Island generation. Because the deficit has increased, and potential alternatives need to bridge a really significant volume, going forward. So I would just put forward that that reinforces the requirement for on-Island generation.

THE CHAIRMAN: Right.

MS. HEMMINGSEN: A: But going back to your original question, the need for on-Island generation, when we started the CFT process, the load requirement was identified by you to be 115 megawatts, and a buffer to 150 megawatts, and then we subsequently updated our load forecast and it showed 180 megawatts of deficit, which pointed to the fact that a larger outcome than that, such as the large gas-fired facility, could actually defer the transmission requirements. And as it ultimately turned out, the load requirements were such that no portfolio of 300 megawatts would in fact defer that need for either additional on-Island resources or a cable option.

Proceeding Time 10:45 a.m. T27

So the circumstances possibly changed in terms of on-Island generation. However, this is a

Page: 1726

1 capacity contribution not only for Vancouver Island but for our system, and to the extent that we don't 2 get it on the Island, we have to add it to our larger 3 system requirements. And we believe that Island 4 reliability is critically important, and there's some 5 factors that currently influence the reliability on 6 7 Vancouver Island with a deficit of generation relative to demand. 8 So we're still convinced that the on-Island requirement is there, and that this is the appropriate 10 addition going forward. 11 12 THE CHAIRPERSON: Thank you. Your evidence during the VIGP hearing, if I recall it correctly and we can 13 check the record easily enough, was that for '08-09 14 the system required additional capacity. 15 capacity constrained starting in that winter. And I 16 seem to recall the energy requirement being similar to 17 what it is now for the system 2010. 18 Has the capacity requirement for the system 19 20 changed -- that the magnitude of it has changed, of course, but for the respective winter has it changed? 21 22 MS. HEMMINGSEN: **A**: The capacity requirements for the system have changed somewhat because we have 23 24 identified some additional Resource Smart options that we're considering proceeding with. There's 325 25

megawatts associated with upgrades at GMS that can

1 contribute cost-effective capacity to our system. So that has, relative to the VIGP hearing, 2 deferred the need for new capacity on the system, with 3 the result that now the energy requirement is earlier 4 than the capacity requirement, although in the absence 5 of the CFT the capacity requirement is triggered 6 7 earlier because this adds 252 megawatts of capacity that we've reflected in our balance right now. 8 THE CHAIRPERSON: What year is it without the CFT? 9 Mr. Soulsby is probably more MS. HEMMINGSEN: A: 10 familiar with that number. 11 12 MR. SOULSBY: **A:** In terms of energy was it, or capacity? 13 MS. HEMMINGSEN: No, capacity. 14 **A**: MR. SOULSBY: 15 **A:** I'd have to check that for you. 16 MS. HEMMINGSEN: **A**: We have a number of uncertainties, too, that we have to reflect. For example, the status 17 18 of Burrard, in terms of Alcan has given us 19 notification of recall for 2010, and that removes 147 megawatts of capacity from the system. So it speaks 20 to the points Mr. Soulsby was making earlier, that 21 there's a number of uncertainties even inherent in our 22 current capacity balances. 23 THE CHAIRPERSON: Yes, you don't need to get that number 24 for me, thank you. 25

Page: 1727

I would like to confirm with you that the

Page: 1728

I'm really saying is, is the CPCN benchmark, in your

Page: 1729

at that -- are you aware, Mr. Chairman, of whether

Page: 1730

speculation, I suppose, but when I look at the units

why I call this a little bit of fun, it's idle

25

26

Page: 1731

that might have won the bid, if they had been bid, you could look to the S-206-FA for example, there's not a big difference in heat rate. You do, as you get bigger, of course, there are more efficiencies, and you do better, but I would have thought that the difference in the energy margin wouldn't more than offset the efficiencies. So, for the loss in efficiencies as you went smaller.

So it's -- it would seem -- did you ever -I guess this is the question for you. Did you ever,
and maybe in your idle moments, ever run one of these
other, smaller projects through the QEM model to see
the comparison in NPV terms vis-à-vis a VIGP type
project?

Proceeding Time 10:55 a.m. T29

MS. HEMMINGSEN: A: We actually did significant testing on the model in the -- actually after we got the Commission's letter, and ran a number of what we call shadow bids in different projects and different configurations. What it consistently proved is that yes, well sometimes the energy margin could make it up, by and large the outcome favoured the portfolio towards 150 megawatts. But we ran multiple hundreds of different combinations to work through those issues and make that determination.

THE CHAIRPERSON: Yes, okay. That's what I would have

Page: 1732

expected, that typically you'd see the 150 to 175 megawatt unit win.

MS. HEMMINGSEN: A: And that's exactly what we saw.

And then it depended on bidder dynamics in terms of
what was the outcome, like who ended up staying in the
game and being in the final mix of the portfolios.

THE CHAIRPERSON: Right. Was the permitting that was done, would it have accommodated a unit that 150 to 175 megawatts or so?

MR. ECKERT: A: My understanding is that the permitting that was done was around a specific unit, and so to the extent that you had a significant change in the equipment you'd at least have to revisit the permitting. You may have to get an amendment, but I think -- I don't think it's as straightforward as saying that if we just made the plan 150 megawatts, the same permit would hold.

You know, the NOX emissions from different units are different, quite a bit different, for example, and that could change and that may be measured on a volumetric basis. So I think it would assist you that you had a permit and that you were, you know, you were making an amendment. It would be hopefully easier than starting out from scratch, but I don't think you can make the inference that just because the unit is smaller it would fall within the

Page: 1733

envelope of that permit.

THE CHAIRPERSON: I'll return to the questions that

Commissioner Boychuk asked you with respect to the

regulatory dynamic at play in this process and simply

give you an opportunity to comment on where there

might be room for improvement from your perspective.

And I guess the first thing that one needs to give consideration to is the constraint that we have, that we shouldn't fetter the ultimate decision and until we receive the EPA we're not in a position of making a decision, because after all there's nothing before us to make a decision about. And so if we comment during the CFT process in the manner that you requested us to -- this is subject to legal argument; but it might not be possible because of that constraint regarding fettering, and certainly more regulatory certainty is presumably to your benefit. And to make some comments in the B.C. Hydro Revenue Requirements decision with respect to the terms and conditions, ones that I'm expecting you are familiar with.

So with that wide-ranging comment, do you have any comments that you would like to make?

MS. HEMMINGSEN: A: I certainly appreciate your perspective on fettering your ultimate jurisdiction.

I think we have to come up with a solution where there

Page: 1734

is some more certainty for the market, because it benefits ratepayers in terms of proponents knowing the terms and conditions that they need to bid in and there will be relatively expeditious process at the end.

I am aware that other commissions work more closely with the utilities upfront and work to define some of those terms and agree on the processes that will be followed.

Proceeding Time 11:00 a.m. T30

And then the ultimate review process is merely what did the utility achieve what it set out to do at the beginning. And there is a common understanding of what those objectives are.

I think one of our challenges is we haven't been working together for ten years on this front, and we've undertaken a series of calls to date which have informed what the process needs to look like. I think we're building a relationship with the independent power producers of trust that will be important to continue forward, and I think both of us need to work on that so that it achieves low-cost electricity outcomes for the ratepayers through competitive tendering. I think competitive tendering is very important because I think we've produced some really good results out of that. This contract is evidence,

Page: 1735

as well as the series of four calls that we've undertaken to date.

This process has been very -- even though we've attempted to simply and pre-prescribe, it's been very unwieldy. It's been expensive for B.C. Hydro to develop the model and the terms and conditions, and it has some shortfalls potentially, or gaps in it, in terms of some tradeoffs between a cost-effective outcome and simplification. You know, you've pointed to that in the question that you're going to pursue with us in confidence. We understood that that was one of the tradeoffs that would necessarily have to be made in achieving a model that could be provided to all bidders.

I think I'm rambling a bit, but --

16 THE CHAIRPERSON: So did I. That's okay.

MS. HEMMINGSEN: A: I think we need to use this experience and decide what works from it and what needs to be modified going forward towards creating some more regulatory certainty about what will be the outcome of these competitive processes, and we probably need to do that working together.

THE CHAIRPERSON: Right. And the B.C. Hydro revenue requirements decision contemplates something earlier, at least as it relates to the terms and conditions of the subsequent purchase agreement.

26

1 MS. HEMMINGSEN: **A**: Yeah. What were your impressions on that 2 THE CHAIRPERSON: notion? 3 Well, I think one area we could 4 MS. HEMMINGSEN: **A**: work on is defining, and perhaps the REAP is the 5 appropriate form to do it, is what product 6 7 requirements B.C. Hydro needs. So if that's part of our submission, say this is what we need for our 8 supply/demand balance, this is the type of product. 9 Potentially we could outline the approach that we will 10 proceed with to secure that, maybe some key principle 11 agreements, say generally this is how we're going to 12 proceed. We're certainly committed to getting the 13 market and the IPP input into designing the terms and 14 conditions so they're efficient. 15 16 I mean, part of our overall approach is to design a contract that balances the risk allocation so 17 18 that the ratepayer benefits. And that's actually 19 something I'm struggling with a little bit in this context, is if B.C. Hydro has an ability to mitigate 20 the risk of something like gas towards a situation 21 22 where it encouraged more bidders to be competitive, and it produces a better outcome for ratepayers, I 23 24 think that has to be paramount to did it mean that

Page: 1736

be more cost-effective in our analysis?

certain projects possibly were more advanced and could

1 So I think that has to be a consideration, is inherently in B.C. Hydro's current resource mix, 2 what types of market products complement that. And 3 then we'd want to target those, and it may mean that 4 certain proponents are excluded, but if it's known up 5 front, that's not necessarily unfair. And I would 6 7 submit that that would be an important thing is to be transparent about the requirements and get agreement 8 on what they are, and that would help reduce some of 9 the regulatory uncertainty going forward. 10 Thank you. I think now we should break 11 THE CHAIRPERSON: for five minutes and return and finish in camera, 12 13 unless that motion -- unless somebody else has a better suggestion, I think that's what we will do. 14 Mr. Chairman, I wonder whether -- is it 15 MR. SANDERSON: 16 more efficient -- so that those who are not involved in the in camera session can leave, it probably makes 17 more sense for me to ask anything I might have on 18 redirect now. 19 THE CHAIRPERSON: 20 Sure. My recollection is I had one question, 21 MR. SANDERSON: 22 but I just have to find it. Proceeding Time 11:05 a.m. T31 23 RE-EXAMINATION BY MR. SANDERSON: 24 Mr. O'Riley, this is for you, in 25 MR. SANDERSON: Q: 26 response to a question from Mr. Fulton this morning.

Page: 1738

He was asking you about the inferences that you could draw from the fact that nobody chose the non-tolling option. That is, that all the gas price bidders chose the tolling option. And I think what he asked you was, was there any inference that you could draw from the fact that everyone chose the tolling option, and no one chose the non-tolling option, with respect to the veracity, if I understood him, of your gas price forecast.

But that led me to want to ask you whether you think that anyone -- any bidders might have taken the gas price risk if they had known Hydro's forecast was either significantly higher or significantly lower than the one that was actually presented to the QEM procedure?

- MR. O'RILEY: A: Well, I think generally taking the gas price risk for an individual IPP proponent would be a very difficult thing to do, given the capital structure and the infrastructure that would be in place. So I would not expect someone to take that on regardless of the level of B.C. Hydro's forecast using the model.
- 23 MR. SANDERSON: Thank you. That was the only question I had, Mr. Chairman.
- 25 THE CHAIRMAN: Okay. We're adjourned --
- 26 MR. SANDERSON: Oh, I'm sorry, I'm sorry, I'm sorry.

1 THE CHAIRMAN: Yeah. 2 MR. SANDERSON: Mr. Kleefeld has been wanting to remind me of this for the last half-hour, and it's good that 3 he prevailed. And this is for Mr. Soulsby. 4 MR. SANDERSON: Q: There is a transcript reference, Mr. 5 6 Soulsby, to page 1399 of yesterday's transcript. You 7 took a question from the Chair, actually, subject to check, and that had to do with the -- or no, it --8 yes. It was a question with respect to the rating of 9 500 kV lines, and the length of times for which they 10 were not available, at page 1399. 11 12 Were you able to check that, and can you provide the result of that check? 13 MR. SOULSBY: Yes, I was able to check it, and I was 14 uncertain at the time if it was a 200 megawatt 15 16 overload rating for one hour, or a 100 megawatt overload rating for two hours. And it is in fact the 17 18 latter, and I think that can be referenced in some material that counsel, I believe, has entered into 19 evidence from the VIGP proceeding, and it would be the 20 staff IR 2.48.1, from the VIGP proceeding. 21 22 Right. Thank you. MR. SANDERSON: We'll adjourn now for five minutes for our 23 THE CHAIRMAN: 24 in camera session, and we will return at -- we will be finished with this panel then. We will return at --25

Page: 1739

I'm hesitating because I'm not sure how long I'm going

Page: 1740

1	(PROCEEDINGS RESUMED AT 1:59 P.M.) T40
2	THE CHAIRPERSON: Please be seated.
3	Are there any preliminary matters before
4	you begin with your panel, Mr. Sanderson?
5	MR. SANDERSON: Yes, I do. I guess first let me just
6	report on this morning's in camera session.
7	At the conclusion of that session, Mr.
8	Fulton and I had undertaken to discuss together the
9	best means of making as much of that session available
10	generally as possible. We've commenced that
11	discussion but not concluded it, and so with your
12	leave, I'll report back or Mr. Fulton will tomorrow
13	morning.
14	THE CHAIRPERSON: That will be fine, thank you.
15	MR. SANDERSON: Second, there are some procedural filings
16	or some undertaking filings. The first is a request
17	that Mr. Bois made at Transcript Volume 7, page 1406
18	and 7. He asked:
19	"What is the longest power contract for EPA
20	that Hydro has right now?"
21	And there's a response to that, which I'll circulate.
22	MR. FULTON: B-63.
23	THE HEARING OFFICER: Marked Exhibit B-63.
24	(RESPONSE TO QUESTION AT TRANSCRIPT VOLUME 7, PAGE
25	1406, MARKED AS EXHIBIT B-63)
26	MR. SANDERSON: The second one is a response to Mr.

Page: 1759

Page: 1760

the Commission are fond of referring to questions as

mistake. Tab 3.

Page: 1761

1 So they've determined to do their best to come up with another name for that acronym and, I quess, if 2 counsel as well could consider the potential for 3 confusion, from our end we'll try and talk about 4 information responses rather than IRs as well. 5 As I outlined in my opening, as I say, this 6 7 panel will deal with the role generally, and it consists of three members of the independent reviewer 8 team, we'll introduce in a moment, and Mr. Cender, who is with B.C. Hydro. He'll serve as Chair of the 10 panel, and I'll just start my direct examination with 11 12 him. EXAMINATION IN CHIEF BY MR. SANDERSON: 13 MR. SANDERSON: Mr. Cender, maybe you could just 14 Q: confirm your full name for the record. 15 16 MR. CENDER: **A:** Leon Cender. MR. SANDERSON: Q: And I understand you to be the 17 18 Manager of Decision Support and Analysis in the Power Planning and Portfolio Management Group? 19 That is correct. MR. CENDER: Α: 20 MR. SANDERSON: You've submitted pre-filed testimony 21 Q: in this proceeding that I believe can be found at tab 22 4 of Exhibit B-35? 23 MR. CENDER: **A:** I believe that's correct. 24 I'm sorry, it's tab 3, I think. 25 MR. SANDERSON: Q:

Page: 1762

responsibilities and areas of interest at 1 PricewaterhouseCooper? 2 I lead an advisory practice in the MR. HODGSON: **A:** 3 Pacific Northwest. It's referred to as 4 Infrastructure, Government and Utilities, and it 5 6 provides financial and procurement advice to clients 7 involved with large capital projects. I specialize in utility and transportation infrastructure. 8 Globally the firm is a leading advisor in the area of infrastructure, financing and procurement, 10 and in the lead tables PwC is acknowledge as having 11 successfully completed 200 transactions with a value 12 of over \$40 billion. 13 MR. SANDERSON: Thank you, Mr. Hodgson, and am I 14 Q: right that that's elaborated in your prefiled 15 testimony which is filed in this proceeding, also at 16 tab 4 of Exhibit B-35? 17 MR. HODGSON: Α: Correct. 18 MR. SANDERSON: Q: Thank you. Sorry, I keep saying tab 19 I mean tab 3. 20 4. If I could just take you there for a 21 Am I also correct that you've attached to 22 moment. that testimony additional correspondence between PwC 23 and B.C. Hydro that was not otherwise filed in the CFT 24 25 report?

Page: 1763

Correct.

26

MR. HODGSON:

A:

Are there any corrections or

Page: 1764

2 amendments that you'd like to make to your prefiled

Q:

3 testimony?

1

MR. SANDERSON:

- 4 MR. HODGSON: A: No.
- 5 MR. SANDERSON: Q: Can you adopt it as your evidence in
- 6 this proceeding.
- 7 MR. HODGSON: A: Yes.
- 8 MR. SANDERSON: Q: Thank you.
- 9 Mr. Oliver, if I could turn to you, and Mr.
- 10 Oliver, Mr. Chairman, is sitting closest to you. You
- are the principal and founder of Miramac Energy Group
- inc. as I understand it?
- 13 MR. OLIVER: A: That's correct.
- 14 MR. SANDERSON: Q: And you've again filed prefiled
- testimony at tab 3 of Exhibit B-35?
- 16 MR. OLIVER: A: That's correct.
- Proceeding Time 2:07 p.m. T44
- 18 MR. SANDERSON: Q: And in that testimony you explain
- 19 you were a sub-contractor to PwC in respect of some
- 20 specific responsibilities associated with the
- independent review exercise?
- 22 MR. OLIVER: A: Yes.
- 23 MR. SANDERSON: Q: Can you just summarize your
- 24 qualifications and experience as it relates to your
- 25 role in the CFT and independent reviewer process?
- 26 MR. OLIVER: A: Sure. I have over 25 years' experience

1 in the energy field, working primarily in the oil -ah, the electric and gas industries. And by way of 2 summary, I've been involved in over 25 competitive 3 bidding processes in the power sector dating back to 4 the late 1980s, in the U.S. and Canada. 5 assignments, I reviewed hundreds of power supply 6 7 proposals encompassing a range of technologies, project structures, and different fuel arrangements. 8 I've also served as an independent evaluator or 9 independent observer in a number of IRP processes. 10 Schedule A of my testimony provides more 11 information regarding the clients I've served, the 12 role I provide and the type of services that Mirimac 13 Energy provides in relation to competitive bidding. 14 Thank you, Mr. Oliver. Do you have 15 MR. SANDERSON: Q: 16 any corrections or amendments to the pre-filed testimony at tab 3? 17 18 MR. OLIVER: **A:** Yes, I have one correction. And that's 19 on page three of my testimony. Line 27. The first full sentence, there's a word missing. The sentence 20 starts "In an IRP process, the lowest...", it should be 21 "the lowest cost bidder may not necessarily be the 22 one...". So the word "cost" follows the word "lowest" 23 in that line. 24 Thank you. And with that revision 25 MR. SANDERSON: 0: 26 can you accept -- adopt that evidence -- sorry, can

25

26

Page: 1766 1 you adopt the pre-filed testimony as your evidence in this proceeding? 2 **A**: MR. OLIVER: Yes. 3 Thank you. And finally, Mr. 4 MR. SANDERSON: Q: Sorensen, if I could turn to you. You are the 5 6 president and principal consultant of PRP 7 International Inc., is that correct? MR. SORENSEN: **A:** Yes, I am. 8 MR. SANDERSON: Q: And you've filed pre-filed testimony 9 in this proceeding also at tab 3 of Exhibit B-35? 10 **A:** 11 MR. SORENSEN: Yes. 12 MR. SANDERSON: Q: And again, you were retained as a 13 subcontractor to PwC with some specific responsibilities? 14 MR. SORENSEN: **A:** 15 Yes. Like Mr. Oliver, I wonder if you 16 MR. SANDERSON: Q: could briefly elaborate your qualifications and 17 18 experience in connection with the responsibilities you carried out for the independent review. 19 20 MR. SORENSEN: **A**: I have over 40 years of experience in what I would consider observing and judging on the 21 22 applications of rules and laws and processes, notably 23 a number of years in the public service of Canada in

through a competition and the application of

the law enforcement and regulatory area, and then

about 16 years of acquiring services and products

1 procurement policies or processes in the Government of Canada. 2 Proceeding Time 2:10 p.m. T45 3 Past eight years I've been in the business 4 of advising on procurement and contracting, 5 principally in a wide range of sectors and in the last 6 7 five years I've been actively in the fairness and independent monitoring role on major procurements, and 8 with the independent reviewer mechanism, which is 9 really only evolving in Canada, I started with one of 10 the major projects, the Highway 407 sale, and really 11 it was in infancy in terms of what are the processes 12 and standards for fairness monitoring. 13 MR. SANDERSON: When you talk about -- sorry, Mr. 14 0: When you talk about the Highway 407 sale, 15 16 can you just elaborate what Highway 407 is, for those of us who don't live in Toronto? 17 18 MR. SORENSEN: Α: That was the Ontario government's 19 toll highway which they put up for sale in 1998, and which was successfully sold for over three billion 20 dollars. And that was my first substantive engagement 21 in working together with PricewaterhouseCoopers, where 22 I was the lead fairness advisor on that team too. 23 MR. SANDERSON: Q: Thank you. 24 Do you have any corrections or amendments 25

Page: 1767

you wish to make to your pre-filed testimony?

```
1
   MR. SORENSEN:
                    A:
                         Yes, I do. On page five of my
       testimony, line 27, would submit -- would substitute
2
       the word "bidders" at the last of the line with
3
       "submissions". "Number of pre-qualified submissions."
4
       And on line 28, insert the word "submissions" after
5
6
       "tenders".
7
   MR. SANDERSON:
                     Q:
                          Sorry, the second correction on line
       28 would cause it to read "...and tender submissions"?
8
   MR. SORENSEN:
                    A:
                         Right. So, "...in terms of the numbers
9
       of pre-qualified submissions and tender submissions."
10
11
   MR. SANDERSON:
                     Q:
                          Right.
                   Now, Mr. Sorensen, just one additional
12
       question for you, and that is -- well, let me get you
13
       to adopt your testimony first. With the correction
14
       you've just made, do you adopt the pre-filed evidence
15
       as your testimony in this proceeding?
16
   MR. SORENSEN:
                    Α:
                         Yes T do.
17
   MR. SANDERSON:
                     Q:
                          Just one additional question for
18
19
       you, Mr. Sorensen and that's in terms of your
20
       involvement in the process involved with this CFT,
       could you just quickly indicate when it began, and the
21
22
       level of intensity or of effort that was -- you were
       personally involved in in connection with the process,
23
       and over what period.
24
                         I believe that Pricewaterhouse was
   MR. SORENSEN:
                    A:
25
```

Page: 1768

advised that they had successfully been selected, and

Page: 1769

would you agree that bidders have different views and

20

21

22

23

24

25

26

Page: 1770 January 19, 2004 Volume 8 different needs than owners? 1 2 MR. SORENSEN: The competitive process is aimed at **A**: bringing two parties together to deliver the product 3 or the service that's desired by the owner on the 4 terms and conditions that both parties can feel that 5 they can deliver on and be obligated to. 6 7 MR. BOIS: Q: Well, that's a good answer, I like that except it doesn't answer my question, so let me 8 rephrase it. If you were acting for a bidder and you 9 received a tender document such as this, would your 10 advice to that bidder be equal to and consistent with 11 the advice you gave to the owner on a tender document 12 like this? 13 MR. SORENSEN: If I was acting for a bidder I would 14 **A:** understand the terms of the process. 15 16 competition and I would try and advise my client to first of all be compliant in all aspects where 17 18 mandatory is; and then to best represent their

understand the terms of the process. It is a competition and I would try and advise my client to first of all be compliant in all aspects where mandatory is; and then to best represent their qualifications and credentials and their services or products in a way in which they can maximize the evaluation process. Some evaluation processes are pass/fail. Others you can build best value points by the way you put your proposal together. And the first thing I'd advise my client, as I have on a number of occasions, read the mandatories, be complaint. You don't even get in the game until you pass that gate.

Page: 1771

- 1 MR. BOIS: Q: Okay, I appreciate that and I'll maybe
 2 narrow my scope a little bit further then, because you
 3 seem to be still not answering my question.
- Would you agree then, if there are tensions
 between an owner's interest in a CFT process and
 tensions in a bidder's interest in a CFT process, your
 advice to either side would be different depending on
 their perspective?
- 9 MR. SORENSEN: A: As a consultant your advice is
 10 tailored to the scope of your engagement and the
 11 responsibilities that you're signing onto.
- MR. BOIS: Q: So do I take that as a yes? I mean it's a simple yes or no answer, I think.
- Well, no, it's not. It's a very MR. SANDERSON: 14 generalized question. I can rather sympathize with 15 16 the witness in trying to determine exactly what the question is. So despite Mr. Bois' complaints that 17 18 he's not getting an answer, I'm having trouble 19 understanding how it can be made as simple. But the witness is trying, but yes or no, I don't think so. 20 It's a much more general question than yes or no. 21
- 22 MR. BOIS: Okay. I'll move.
- 23 MR. BOIS: Q: Would you agree then also that certainty
 24 in bid terms are essential not only to the owner but
 25 also to the bidders, and that addendums either through
 26 the process -- which do happen and I'm not criticizing

26

MR. BOIS:

MR. SORENSEN:

A:

1 anyone for issuing addendums. I am suggesting, though, that addendums that vary that process 2 throughout create uncertainty? 3 Or they may create certainty. 4 MR. SORENSEN: **A**: 5 MR. BOIS: Q: Or they may create certainty. Fair 6 enough. Would you agree then also that a large number 7 of addendums in a process could be a symbol or an indication that there is uncertainty in the process? 8 MR. SORENSEN: **A:** No, not as a general comment or a 9 response. I think you'd have to deal with each 10 11 addendum --MR. BOIS: 12 Q: Okay. 13 MR. SORENSEN: A: -- case by case. MR. BOIS: And would you then agree that if you 14 Q: start out with a base criteria in the first go-round 15 16 or first issuance of the tender, and then a couple of months later you change that, would you agree that 17 18 that creates uncertainty from the potential of a 19 bidder of, say, a small-scale project, medium-scale 20 project, large-scale project, to entering the process and then deciding halfway through to stop? Would you 21 agree that that causes some confusion? 22 It may very well lead to more 23 MR. SORENSEN: **A:** transparency, more --24

Page: 1772

O: But would it also cause confusion?

-- more -- more fairness. I don't

believe that -- if they're clear and specific in their 1 purpose and intent and they're communicated at the 2 same time to all interested parties, there should be 3 no confusion. 4 MR. BOIS: Q: Okay, thank you. Those are my questions, 5 6 Mr. Chairman. 7 THE CHAIRPERSON: Mr. Weisberg. Proceeding Time 2:19 p.m. T47 8 THE CHAIRMAN: Mr. Weisberg, I did intend to establish 9 time allotments for this panel. We're moving much 10 faster than I anticipated. How long do you think you 11 12 might be? MR. WEISBERG: I believe I will need in the order of half 13 an hour. 14 THE CHAIRMAN: You may proceed. But I will hold 15 Fine. 16 you to the 30 minutes, though. CROSS-EXAMINATION BY MR. WEISBERG: 17 18 MR. WEISBERG: Q: Good afternoon, gentlemen. I'd like 19 to begin by having you turn up Exhibit B-35, which is, 20 I believe, the evidence of this panel. Specifically within that, Schedule C to the evidence of Mr. Hodgson 21 22 and, within that, the supplemental to the second report of the independent reviewer. That's the one 23 24 dated March 11th, 2004. And I want to take you to page three of that document. 25

Page: 1773

THE CHAIRMAN: Mr. Weisberg, I'm a little bit behind you.

Page: 1774

give effect to this second tier of decision

Page: 1775

making. Specifically, the IR intends to review the decision rules for moving from the first tier to the second tier."

proscriptive recommendation of the independent reviewer, and the specific intention to review those rules, indicates that those decision rules and processes were an essential part of the CFT process?

MR. HODGSON: A: I'd like to ask Mr. Sorensen to respond to this question, since we worked as a team,

Mr. Hodgson, do you agree that the

but individually we looked at different issues. This is an issue in particular I think Peter could respond to.

MR. SORENSEN: A: We understood this to be a privative clause, and we understood that it was a right that B.C. Hydro could enact, and we were putting forward the fact that, should the exercise right at the time it might be exercisable, we would wish to see the prescribed or pre-established decision rules. And in our final report, if I may refer to that, of October the 29th, which was part of the filing, I believe, of the CFT report by B.C. Hydro, in Appendix B, under our methodology, section B, on page 18, there's a list of key fairness principles and practices. Item number six addresses the reference in our March the 11th letter, and that we would expect to see the decision

26

MR. WEISBERG:

0:

1 criteria that was pre-established before the tenders were brought or tabled. 2 So those decision rules were an MR. WEISBERG: 0: 3 essential part of the CFT process, in your view? 4 MR. SORENSEN: **A**: Yes, in terms of preparation, yes, we 5 6 considered that the CFT could go to Tier 2, but it 7 could also terminate at Tier 1. But we wanted to be prepared. We did not want to get to a position that 8 rules were made up after consideration of Tier 1. 9 Proceeding Time 2:25 p.m. T1A 10 11 MR. WEISBERG: Q: And you would agree that if those decision rules weren't clearly defined in advance, or 12 were not appropriately applied, then the fairness of 13 the CFT outcome would be put in question? 14 I'm not sure of "put in question". 15 MR. SORENSEN: **A**: Our report would have dealt with it. We would have 16 rendered a finding and a judgment on how B.C. Hydro 17 18 exercised those rules. MR. WEISBERG: Q: Can you identify all of B.C. Hydro's 19 20 responses then in whatever form they may have been to the independent reviewer's recommendation to clearly 21 22 define and apply appropriate processes to give effect to this second tier of decision-making? 23 MR. SORENSEN: I'm sorry? 24 Α:

Page: 1776

Hydro's responses in whatever form, oral or written,

I want you to identify all of B.C.

7

8

9

10

11

12

13

14

15

16

Page: 1777

to the independent reviewer's recommendation to, and
I'm quoting, "clearly define and apply appropriate
processes to give effect to this second tier of
decision making."

MR. SORENSEN: A: Yes, it was done formally at the

Project Management Office meeting of August the 12th, at which time the Project Management Office conveyed to our team their approach to -- or their rules for moving from Tier 1 to Tier 2. And I understand that there were minutes, as there were for all the Project Management Office meetings, and our records show that they're defined in those minutes.

- MR. WEISBERG: Q: I believe there was an undertaking requested yesterday in this respect, but I don't want to duplicate the undertaking. I haven't seen those minutes yet.
- No, and I was provided with them just 17 MR. SANDERSON: 18 before we came in, and -- Mr. Weisberg has disappeared 19 on me, but I can have those to him very soon. I just 20 have to find them and then get some copies made. certainly in the context of the minutes Hydro has been 21 22 able to find in response to the undertaking I can find 23 that, and the witness can indicate whether he has any 24 other paper.
- 25 MR. WEISBERG: Q: Is that, Mr. Sorenson, the only written record of those rules?

- 1 MR. SORENSEN: A: Yes.
- 2 | MR. WEISBERG: Q: And you were completely satisfied

Page: 1778

- 3 that those rules were complete and appropriate?
- 4 MR. SORENSEN: A: Yes. We were able to -- we
- 5 understood and were able to go forward to be able to
- 6 observe and monitor should that occasion arise, and we
- 7 were quite comfortable that we could deal with what
- 8 findings or observations we may be required to report
- 9 on.
- 10 MR. WEISBERG: Q: So is it fair to say that the
- 11 independent reviewer's review of those rules took
- place in the meeting that you described?
- 13 MR. SORENSEN: A: Yes.
- 14 MR. WEISBERG: O: And there was no further review or
- 15 follow-up, because you said that you were satisfied
- 16 with what was presented in that meeting.
- 17 MR. SORENSEN: A: Yes. We want it -- if I may, we want
- 18 it to -- as an outset from the start, we established
- the standard of practices that we were going to follow
- 20 throughout the engagement. And the reference I made
- 21 to our final report, the appendix, outlines some of
- 22 the basic principles. And this was declared or
- 23 presented prior to the release of the CFT in October
- 24 of 2003. And as we expected Hydro to represent the
- bidders, a set out practices and procedures, we
- followed our same practice of, "Well, here's the

Page: 1779

1 standard we're going to hold you to," and they did so. And so there are a number of practices there, and one 2 of them was that "Tell us how you're going to make the 3 decision, and we'll observe whether or not you 4 followed through on that." And that --5 6 MR. WEISBERG: 0: When did the independent reviewer 7 determine whether those decision rules should have been applied? 8 Proceeding Time 2:30 p.m. TO2A 9 There was a clear, as we understood MR. SORENSEN: **A:** 10 11 it, it was a privative clause in the terms of the CFT, and that B.C. Hydro would specifically need to say we 12 are invoking Section 17.3 of the CFT, which in effect, 13 in our language, was, they would abandon the result of 14 Tier 1 and if they had done so our report would have 15 covered their application of their decision and their 16 process in judging what EPAs may flow out of Tier 2. 17 18 But the fact that they did not exercise that privative clause, our assignment ended with the determination 19 and acceptance of the Tier 1 recommendation. 20 MR. WEISBERG: So there was no determination made by 21 Q: 22 the independent reviewer of whether they perhaps should have invoked that clause? 23 MR. SORENSEN: **A**: None whatsoever. Our role is 24 independent. We were not a party to the decisions 25

that flowed from the CFT process. It was B.C. Hydro's

2

3

4

5

6

7

8

22

23

24

25

26

Page: 1780

intent to operate and conduct the CFT, and we were to judge and observe on their performance.

- MR. WEISBERG: Q: And is it correct that the independent reviewers' reports, and all correspondence to or from B.C. Hydro subsequent to March 11th, 2004, made no further mention of this issue of the decision rules for moving from an evaluation of Tier 1 to Tier 2.
- MR. SORENSEN: I do not recall any correspondence, 9 **A:** but at regular steps through the process, once we got 10 into the tender phase and we started to observe the 11 preparation and the processes being established by 12 B.C. Hydro for the tender phase, as you do in any 13 competitive or independent observation process, you 14 have sort of a watch list, and as the time comes in 15 the process, you sort of see is it being attended to. 16 And we had the -- from -- we had sort of brought 17 forward, or BF'd, our March 11th letter to the point 18 19 that it was appropriate or necessary for Hydro to deal with that observation, and that was dealt with before 20 tenders closed on August the 13th. 21
 - MR. WEISBERG: Q: I'd like you to turn to Exhibit B-1,
 Appendix K. And that is -- you may have it in your
 other materials, I'm not sure, it's the October 29th,
 2004 report of the independent reviewer, that's report
 number four. And at page 21, that's the final page of

26

MR. SORENSEN:

A:

The objective was to clearly

2

3

4

5

6

7

8

10

11

Page: 1782

understand the basis or how the decisions were going to be made by B.C. Hydro, and the various critical steps -- it had factored in a number of committees. Some were going to work sequentially, and some might have worked in parallel, and it was clear from our perspective that we needed to understand clearly what the decision flow was, and we wanted B.C. Hydro to be able to demonstrate or to clearly articulate how it would work so that we could observe and monitor their compliance.

Proceeding Time 2:35 p.m. T3A

- MR. WEISBERG: Q: Should the attachment then of this
 appendix to the independent reviewers final report be
 viewed as the independent reviewers endorsement that
 it accurately and completely identifies all of the
 essential decision points in the CFT process? In the
 CFT decision process?
- MR. SORENSEN: A: No, it accurately reflects how B.C.

 Hydro was going to proceed with the process and the

 findings of our report indicate whether or not they

 followed this flow.
- MR. WEISBERG: Q: And will you agree with me that on
 that flow chart there is no reference of any kind to a
 decision process for moving from an evaluation of Tier
 1 to an evaluation of Tier 2?
- 26 MR. SORENSEN: A: Yes.

1 MR. WEISBERG: Q: And do you consider that omission to be a significant defect in the decision flowchart?

Page: 1783

- **A:** No, because the rule was identified 3 MR. SORENSEN:
- within the PMO box at the bottom. This was where the 4
- decision was going to be taken. 5
- That's not indicated on the face of 6 MR. WEISBERG: O:
- 7 this document at all. That was evidence given
- yesterday, sir, but where prior to the evidence given 8
- yesterday was there any indication that that's the 9
- case? 10

- Well, just to be fair to the witness, I 11 MR. SANDERSON:
- think the testimony this afternoon from this witness 12
- 13 has been, with respect to the decision-making that
- would go on in the PMO with respect to the Tier 1/Tier 14
- 2 step. It wasn't just from yesterday, it was 15
- evidence from this witness in the last ten minutes. 16
- MR. WEISBERG: You don't see that as a defect then? 17 0:
- MR. SORENSEN: **A**: No. 18
- MR. WEISBERG: Mr. Chairman, I just note, I'm waiting for 19
- -- or I'm expecting those minutes and I think it --20
- MR. SANDERSON: Copies are being made as we speak. 21
- 22 will be here in second, I hope.
- MR. WEISBERG: 23 I'm not trying to rush B.C. Hydro and Mr.
- Sanderson. What I am suggesting --24
- Yes, you are. 25 MR. SANDERSON:
- 26 MR. WEISBERG: Well, I'm not because I actually don't

26

MR. LEWIS:

THE CHAIRPERSON:

Page: 1784

Mr. Lewis, how long do you expect to

- 1 be?
- 2 MR. LEWIS: Oh, I guess some of that depends on the
- 3 brevity of the answers of the panel, but I'll try and

Page: 1785

- 4 be as brief as I can. Mr. Weisberg is dealing with
- 5 some of my concerns, so I would say maybe 20 minutes.
- 6 THE CHAIRPERSON: Okay, you have 20 minutes.
- 7 MR. LEWIS: Thank you. I guess I should have asked for
- 8 more.
- 9 CROSS-EXAMINATION BY MR. LEWIS:
- 10 MR. LEWIS: Q: Just so the panel understands, I have no
- 11 legal background whatsoever, so I'm sometimes forced
- to seek clarification with regard to your status.
- 13 MR. SANDERSON: But don't let that deceive you.
- 14 MR. LEWIS: I'll take that as a compliment.
- 15 THE CHAIRPERSON: You should.
- 16 MR. LEWIS: I think was a shot at all lawyers. Thank
- 17 you.
- 18 MR. LEWIS: Q: So at this time with some of these
- 19 questions I am in no way questioning the judgment that
- 20 you or your firm demonstrated in carrying out your
- 21 duties. Your firm was retained by B.C. Hydro,
- 22 correct?
- 23 MR. HODGSON: A: Correct.
- 24 MR. LEWIS: Q: And as such, without having to explain
- all the details, I expect that you have some form of
- obligations to them as your client?

Proceeding Time 2:40 p.m. T4A 1 The terms of reference of the 2 MR. HODGSON: **A**: assignment was for an interview review, and we were 3 going to conduct that review in an unfettered manner. 4 But also in terms of a professional MR. LEWIS: Q: 5 6 obligation, they retained you; you have an obligation 7 to them as your client, correct? Correct, but we took measures to MR. HODGSON: **A:** 8 separate the corporate relationship, and I think in my 9 testimony we indicate the team structure, and we 10 actually identified a business relationship partner, 11 John Webster. So if there are any issues related --12 13 corporate issues, commercial issues, he was not involved directly in an independent review team. 14 if there were issues, they'd be dealt with separately, 15 16 like the concept of a blind trust. MR. LEWIS: Q: Thank you. So further for my 17 18 understanding, have you been prepared as witnesses by B.C. Hydro counsel? 19 MR. HODGSON: **A:** We were briefed on -- I think for many 20 of us, this is our first time in this position, so we 21 were given some briefing on that. 22 23 MR. LEWIS: Q: Okay, thank you. So further to -- I won't try and beat this, I'll ask this once -- to Mr. 24 Bois' comment, could your examination of the fairness 25 26 of the CFT criteria have been different if you had

Page: 1786

- been retained by a bidder to examine the fairness of
 that criteria, as opposed to have been retained by the
 owner of that document?
- 4 MR. SORENSEN: A: Perhaps you could elaborate a bit on how you define fairness of the criteria.
- 6 MR. LEWIS: Q: I'm just a dummy who cuts down trees.
- 7 MR. SORENSEN: A: So am I.

15

16

17

18

19

20

21

22

23

24

25

- MR. LEWIS: Q: I guess if I'm in your position and I'm retained, and the owner says, "We want you to examine the fairness of this document," you're provided background by their staff. You rely on their staff to give you information. You have outside consultants to verify some of that.
 - But in terms of a specific bidder with a specific project, they may have other concerns dealing with fairness that they would direct you to look into had you been representing their interest rather than the owner of the document.
 - MR. SORENSEN: A: I think I would characterize an assessment for a bidder not in terms of whether these are fair criteria, but I would ask the client whether or not they could meet them, and are there elements of the criteria that would make their submission difficult and you might represent how, through question and answer, whether or not their criteria could focus. I don't think there's an obligation on

Page: 1788

somebody that runs a competition to establish criteria. That's surely measured on sort of a fairness. I think it's important to establish the transparency of the criteria. How are you going to be able to win? And if you don't know how you're going to win, then I would be concerned about being fairly treated in the evaluation. I don't think you can determine fairness until you actual get into the execution of applying them.

MR. OLIVER: A: I think I could elaborate a bit on that, because we've worked actually for, you know, both utilities and designing and carrying out RFP processes or calls for tender processes, and have worked on the other side with bidders responding to these processes. And I think, you know, our response generally is the same. You really -- if you're a bidder looking at an RFP document, you really want to spend as much time as you can really understanding the rules of the game, the parameters, the evaluation criteria, you know, how you're going to compete, or whether you should compete, do you have a unique advantage or not?

In this case, if I was representing a bidder, I would have -- given that the bidders had access to B.C. Hydro through the transparent process, you know, you really did have an opportunity to ask a

Page: 1789

number of questions to participate directly in the process. And that's the recommendation I would have given the client on that side, is that you really want to be heavily involved in the process and take advantage of those opportunities.

Proceeding Time 2:45 p.m. T05A

MR. LEWIS: Q: Sure, and I agree with you, in that if you're disqualified because you have an inability to compete, because the criteria that were set up were unfair to your bid, I'm sure that criteria would be considered, you know, important to you as a bidder.

And what you said, then, is if the criteria are not in play in terms of fairness, although that was one of your undertakings to ensure that the criteria were fair, and B.C. Hydro undertook such a process to accept input to ensure they were fair, how is it that you can say that you would not look at that if you were representing a bidder?

MR. OLIVER: A: Well, I think -- I mean, because criteria are difficult to compete in a certain process doesn't mean they're unfair. You know, there's a number of different situations where, you know, if I'm looking for a Cadillac and one of the potential bidders is Volkswagen, well I'm going to get a different product. They probably can't compete to provide that product. So it's -- you know, it doesn't

- Page: 1790
- 1 mean it's an unfair process, or unfair criteria, it
- 2 just means that it may be more difficult for that
- 3 bidder to compete, or that bidder's going to have to
- 4 structure a bid differently to compete.
- 5 MR. LEWIS: Q: Thank you. I very much appreciate your
- 6 characterization of the owner looking for a Cadillac
- 7 as opposed to a Volkswagen.
- 8 MR. OLIVER: A: Well, that was just an example, a
- 9 hypothetical example.
- 10 MR. LEWIS: Q: Thank you.
- 11 So, I don't recall reading anywhere that
- you reported on that undertaking, specifically a
- review of the CFT conditions, and how they did not
- provide an advantage to one bidder or class of
- bidders, while disadvantaging another.
- 16 MR. HODGSON: A: I think our reports address that issue
- 17 throughout the process.
- 18 MR. LEWIS: Q: Okay, so --
- 19 | MR. HODGSON: A: Starting with the very first report,
- 20 October 29th, 2003, where we looked at the initial
- 21 documentation.
- 22 MR. LEWIS: Q: Okay. So you do consider it part of
- your responsibility, then, or it was, to ensure that
- 24 B.C. Hydro reasonably sought to put all of the bidders
- on equal footing with regards to the terms and
- conditions of the CFT?

1 MR. HODGSON: **A:** With respect to process? 2 MR. LEWIS: Okay. So not dealing with specifics, Q: but rather focusing on a bit of theory here, I'd like 3 to explore the development of the CFT and the 4 willingness of Hydro to accommodate gas-fired plants 5 and reducing their bid prices by offering services or 6 7 benefits to them, with the rationale that this would be a benefit to the ratepayer; -- such as, taking on 8 the fuel price or fuel price and supply risk. 9 So I can understand why B.C. Hydro would 10 seek to reduce bid prices, in order to provide a 11 benefit to the ratepayer. With regard to their 12 failure to quantify either side of this cost-benefit 13 analysis, I'm curious about the fairness of supplying 14 this service to only one class of bidder. Hydro has 15 16 suggested that this ability to take on gas supply and manage it on behalf of the proponent, as it is a part 17 18 of their regular business, they were able to do that only for gas supply. Is that your understanding? 19 MR. HODGSON: **A**: Well, this is a question again -- we 20 operated as a team, but there were certain team 21 22 members that looked at specific issues, and I'll ask Wayne to talk about tolling. 23 MR. LEWIS: Q: 24 Sure. I mean, that -- you know, in the RFP 25 MR. OLIVER: **A**:

Page: 1791

and Call For Tenders that we've been involved in,

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

Page: 1792

tolling is a very common practice, especially for entitles that have that capability to manage fuel If you can purchase -- I should say manage gas supply, because really what you're seeing on the tolling side is primarily gas, sometimes oil. generally, you don't see utilities toll other products for IPPs. But gas, you know, given the nature of the market and the fact that, you know, if you can use your assets, whether it's transportation capacity or the capability of your system to purchase gas at a lower cost given, you know, the knowledge of the market or your bulk purchases, you know, that can provide benefits to the ratepayers. MR. LEWIS: Thank you. If B.C. Hydro had the 0: Sure. capability to provide a similar service for a different fuel source, or a service to another class of bidder such as one that might use, let's say, wood waste, but they opted not to explore or pursue that option, could that indicate to the bidders of those other projects with different fuel sources that they were, at best, treated differently if not unfairly by B.C. Hydro? Proceeding Time 2:50 p.m. T6A It's been my experience, and we did MR. OLIVER: **A**: work on the Portland General case and an issue like this came up as well and Portland General, you know,

Page: 1793 basically, they weren't in that business of providing 1 -- of wood waste. It's generally, you know, 2 individuals that are knowledgeable in that business 3 that have the capability of purchasing that particular 4 product. 5 So I think in this case, you know, because 6 7 I've never seen any utility toll wood waste, it's usually other entities that really have that 8 capability and not specifically the utility. 9 Sure. So I guess my next question MR. LEWIS: Q: 10 that's prompted then is: Is B.C. Hydro currently in 11 the business of hedging on gas prices for 25 years and 12 providing an undertaking of 25 risk for fuel supply? 13 I don't believe they are. I believe they own --14 MR. CENDER: That was answered by -- I think that 15 **A**: 16 questioned belonged to Panel 2 and I suspect it was thoroughly answered when they were up. 17 MR. LEWIS: Q: The answer then was? 18 MR. SANDERSON: Well, my recollection is there was 19 20 extensive evidence as Mr. Cender is saying from Mr. O'Riley in particular about the extent to which Hydro 21 manages its gas risk both for ICP and for Burrard and 22 23 they have long-term commitments to both facilities and 24 have a portfolio. And Mr. O'Riley testified as to how

they -- how under his auspices they manage that

25

26

portfolio.

24

25

26

1 MR. LEWIS: Q: Okay, thank you. I appreciate the I read somewhere in the one of the IRs qualification. 2 and I don't have it in front of me, that the longest 3 fuel supply contract they currently have goes out one 4 year. Now, I may stand corrected on that. 5 MR. SANDERSON: 6 Yeah, I don't recall that. 7 testimony I recall from Mr. O'Riley is saying that in the current market Hydro's use generally short. 8 is that the management determination has been to go 9 short at the moment, but again, he talked about that 10 in the context of managing a portfolio over time, and 11 as circumstances dictate. 12 MR. LEWIS: Okay, thank you for the clarification. 13 MR. LEWIS: Now, getting back to wood waste, and 14 Q: this is where we are in theory and not in actual 15 16 quantitative measures, but I think that's been dealt with before here, B.C. Hydro as one of their 17 18 obligations to manage their right-of-ways and their 19 power supply, they probably chip more wood than any other provider on Vancouver Island. 20 Now, I'm curious why they wouldn't have 21 22

Page: 1794

- explored the option to provide a fuel source, or at least explore that for these other bidders.
- MR. CENDER: A: I think that's a question that's certainly out of my realm of expertise. I mean, all I can suggest is we can propose that to B.C. Hydro's

Page: 1795

- business development group but that's not why this
 panel is here.
 - MR. LEWIS: Q: I'm not asking you to say, you know, that you do do this or don't do this, but on the key not of fairness and theoretical thought, if that is an ability which they do do in their core business, and they didn't explore that, doesn't that then show some bias towards one class of bidder as another.
 - MR. SANDERSON: Well, again, Mr. Chairman, there's a false premise here. There was testimony from Panel 2. Whatever they might be able to do, I think the testimony of Panel 2 was clear, they don't manage wood waste and don't, at the moment -- are not in that business. Whether they should as Mr. Cender says, identify that as a business opportunity, I have no idea, but they haven't done that yet, which I think makes false the premise of that last question.
 - MR. LEWIS: Q: I'll ask one more question on this.

 With regard to fairness, do you believe they should explore every option available to them so that they provide an equal field, or a level playing field for all of the bidders with respect to fuel supply?
 - MR. SORENSEN: A: If I may, I'd like to draw sort of a reference to our experience or my experience in the federal government. And a lot of people, a lot of companies billed their industry or billed their

MR. SANDERSON:

1 companies seeking government business. And what we found, we needed to have a process in place within 2 government that created a framework for looking at how 3 the industry is engaged in opportunities. 4 introduced the notion that an analysis be done of a 5 potential competition, and it started with a 6 7 procurement strategy, what is the nature of the product or service you are looking at, what is your 8 scope of competition, what is your level of 9 competition and then to determine whether it should be 10 limited, whether it should be broad. 11 Proceeding Time 2:55 p.m. T7A 12 And this whole aspect of procurement 13 strategy and planning would target or set the stage 14 for the field of competition. The mere fact that 15 16 somebody goes to the market or goes into a competitive process does not necessarily imply that that 17 18 competition has to be able to accommodate any company 19 or industry that wishes to compete. I take a personal example. I live in 20 Prince Edward Island. 21 22 MR. LEWIS: Sorry, I hate to interrupt, but I have 0: 20 minutes here. 23 MR. SORENSEN: No, no, but I --24 **A:** I'd like to close --25 MR. LEWIS: 0:

Page: 1796

I think the witness should be allowed to

1 complete this answer, thank you. And the concept is, if I make a 2 MR. SORENSEN: **A**: proposal or want to bid on an opportunity or 3 competition, and the terms of the competition are I'm 4 not going to pay expenses to do the work in Ottawa. 5 6 Well, is it unfair to me? Maybe, maybe not. That is 7 the nature of the competition. That is the requirement. 8 I can take the risk. I can attempt to put 9 together a proposal and structure my team and my 10 solution in a way that I minimize what might be an 11 advantage to somebody that's located in Ottawa versus 12 13 somebody located in Prince Edward Island. And I guess that's why I wanted to -- your question implies that 14 there is an obligation or a relationship between a 15 16 company seeking to run a competition with everybody. And we needed to deal with that at the government 17 18 level, i.e. what is your scope of competition? Do you 19 have competition? We had a standard where if it was less than 20 three bids, it would not be considered competitive. 21 It would be dealt with as a sole source procurement 22 which required different approvals, different 23 24 processes. Thank you, but with respect to these 25 MR. LEWIS: 0:

Page: 1797

conditions or criteria we're talking about, this is an

Page: 1798

instance where the criteria that's put in place is putting the ratepayer at risk. We've identified there's costs associated with that. We've identified there are risks. So it's not simply a case of, well, it's up to them to bid in based on our criteria. I object to that. I want to have a process where everybody has the same opportunity and it's explored.

Now, I guess my final thought on this issue is, I'm not familiar with the other companies that bid into the Duke -- with Duke Point, or similar Duke Point projects, but I would imagine that Duke Energy or some of these other people, Epcor, they're pretty familiar with fuel supply and providing that. They can probably do it equally as well as B.C. Hydro, but they chose not to. So I'll leave you with that thought.

When the Green Island Energy Project was stranded once the qualified bidders were determined, did you make any suggestions or have any correspondence with B.C. Hydro regarding that matter?

- MR. SORENSEN: A: No.
- MR. LEWIS: Q: So it was identified in your report at I
 believe -- I don't have it noted here, but I know you
 identified it in your IR report that it had been deep
 and stranded.
- 26 MR. SORENSEN: A: Yes. We just observed on what was

1 fact. But it wasn't relevant considering this 2 MR. LEWIS: Q: was an ongoing process, to note that? 3 I'm sorry, I don't --4 MR. SORENSEN: **A:** 5 MR. LEWIS: Q: Okay, I'll move on. I have limited 6 time. 7 In Schedule B of your evidence, page 8 of your 07/29/03 document --8 MR. HODGSON: **A:** Which document was that, please? 9 It's the 07/29/03, page 8 of it. I MR. LEWIS: 10 Q: believe it's your terms of references. It's within 11 your Schedule B. Is that a correct reference? 12 Proceeding Time 3:00 p.m. T08A 13 MR. HODGSON: **A**: I think it's Schedule B. 14 Mr. Sanderson has helped me so much 15 MR. LEWIS: Q: 16 finding stuff, that I appreciate it. He's more than -- I'll give him the opportunity to be wrong more than 17 18 once going forward. 19 So everyone has that in front of them. was "greenness," as you've got in quotes, included in 20 -- or I've got it in quotes, but it was listed in your 21 report as greenness; included in B.C. Hydro's 22 evaluation process? 23 MR. HODGSON: **A:** Is there a specific reference in the 24 25 transcript?

Page: 1799

MR. LEWIS: Q: I believe under the terms of reference

it states that that's one of the criteria that are to

Page: 1800

2 be evaluated.

- 3 MR. SANDERSON: Page 8, the middle of the page, Mr.
- 4 Hodgson, just above the heading B.
- 5 MR. HODGSON: A: I think the question really should go
- 6 to B.C. Hydro, how they dealt with greenness.
- 7 MR. CENDER: A: I was just going to respond. I think
- 8 those desirable criteria are tracked from Schedule A,
- 9 which was filed at the time of the VIGP decision and
- hearing. When this particular document was issued in
- 11 late August, in late August we still had not issued
- the CFT. The CFT was not officially issued until
- October 31st. So by the time the CFT was actually
- designed and issued, these desirable criteria changed.
- 15 MR. LEWIS: Q: Okay, so it's fair to understand then,
- from your response, that greenness was not included in
- your terms of reference.
- 18 MR. CENDER: A: That's correct, in terms of the CFT at
- 19 the time that the independent reviewer looked at it,
- 20 we had changed the mandatory criteria from what was
- 21 talked in that so-called Schedule A.
- 22 MR. LEWIS: Q: Thank you. Were there any conflicts of
- 23 interest identified in that phase of the review? In
- the conflict of interest phase?
- 25 MR. CENDER: A: By the independent reviewer?
- 26 MR. LEWIS: Q: Yes.

- Page: 1801 1 MR. CENDER: **A:** They disclosed to B.C. Hydro that they had a relationship with one of the companies that was 2 a registered bidder, yes, sure. But they also 3 disclosed that they had put up so-called "ethical 4 walls" as part of the conflict management plan that 5 6 they submitted as part of their contract with B.C. 7 Hydro. MR. LEWIS: Q: Okay, thank you. I'm briefly going to 8 go to the privative clause. If I'm not mistaken, the 9 tenders required -- were required to be submitted by 10 bidders on August the 13th, is that correct? 11 MR. CENDER: **A**: 12 Yes. 13 MR. LEWIS: So with regard to these clearly-defined Q: rules that Mr. Weisberg was talking about earlier, 14 that were clearly defined, I guess, on August the 12th, 15 16 when were they included in CFT documents? they? 17 MR. CENDER: **A**: Those were never put in the CFT 18 document at any time. 19 MR. LEWIS: Q: Okay. So would it be fair to say that 20 some parties may suggest that that wasn't dealt with 21 22 in an open and transparent manner? As bidders had to have their bids in by August 13th? And your direction 23
- 25 MR. CENDER: A: I think under the -- in the CFT, the decision to move to Tier 2 was -- it was referenced in

was given March 11th?

1 Section 17.3 of the CFT that that was always up to the discretion of the senior management of B.C. Hydro. 2 that was always disclosed. 3 Okay, I'm going to have to step back 4 MR. LEWIS: Q: here, then, because under 17.3, which was amended 5 March the 5th, I believe, it identified that it could 6 7 jump from Tier 1 to Tier 2 on cost-effectiveness reasons. You came, the independent reviewer came back 8 and stated "You must clearly define and identify the 9 process that you're going to do this on March 11th". 10 From what followed, from what I'm led to 11 believe, is the rules were -- was the process 12 competitive, and was there collusion. 13 MR. CENDER: **A**: 14 Yes. MR. LEWIS: So can you tell me, then, where B.C. 15 Q: 16 Hydro had the right to reject a Tier 1 result over 150 megawatts based on price? 17 18 MR. CENDER: **A**: Again, the reference is Section 17.3 19 where it said that senior management in its discretion had the right to reject the Tier 1 result if it 20 determined that it was not cost-effective for 21 ratepayers, and that was however they saw fit to make 22 that determination. 23 MR. LEWIS: Okay, so I'm going to ask the 24 Q: independent reviewer now, when you read that privative 25 26 clause, were those the rules that you were seeking?

Page: 1803

What right do they have to disqualify a Tier 1 qualified bidder?

Proceeding Time 3:05 p.m. T9A

MR. SORENSEN: A: We weren't -- with respect to right, because it's a right of B.C. Hydro, and if they exercised it and we were to judge and report on it, we wanted a consistent disclosure of the rules they are going to follow.

On this matter, it can be stated that the independent reviewer held a position which we felt that the Tier 1 decision, which was fully described in terms of procedures and everything else, that when they make that decision, they can either accept it at the project management office level. The recommendation is going to project management office, it was a series of recommendations from different committees. At some point, in our view, somebody had to decide: Do we accept or we don't accept?

Our concern, why the March 11th letter was written or the inference was written or the specifications were written in it was that we had the view that you couldn't look at both Tiers and say, "Well, which one do I like." You were telling bidders that Tier 1, this is how you are going to make the decision, but you reserved the right that if you, in your judgment, did not feel that Tier 1 met your

Page: 1804

requirements, you could abandon it and move onto Tier 2.

And we understood that we were still under obligation to report on the decisions made under Tier 2. So we wanted it very clear that they weren't going to have an opportunity to look at both results before they decided they liked Tier 1, because it was a privative clause element. They had to clearly conclude their determinations with respect to Tier 1 before they went into Tier 2.

And since they determined that Tier 1 result was accepted, the IR or the independent review work concluded. That was the conclusion of the CFT and from that point on, B.C. Hydro moved on to deal with that decision.

- MR. LEWIS: Q: So I'll ask again, there was no mechanism for them to look at price. It was competition and collusion in order to make that determination, that "We're going to look at Tier 2."

 It was simply competition and collusion were the rules.
- MR. SORENSEN: A: I think it was competitiveness, but competitiveness implied that the results of the net present values of the portfolios set out in the qualitative evaluation committee report, that was the foundation for assessing competitiveness. They would

Page: 1805

- only have had certain net present value values to consider competitiveness on.
- MR. LEWIS: Q: Thank you very much. I appreciate the clarification, because I was under the understanding based on some previous testimony by Ms. Hemmingsen I believe, that competitiveness meant we had a lot of people involved. It was a competitive process. So I'd like to check back on that and I'll deal with it on Panel 4.
- MR. SORENSEN: A: Well, it's inferred in my -- you

 know, you'd have to have a number of results from the

 QEC that --
- 13 THE CHAIRPERSON: Mr. Lewis, you've been 25 minutes now.
- MR. LEWIS: I didn't anticipate such long answers, and I

 have one question. If you grant me the latitude I'd

 appreciate it.
- 17 THE CHAIRPERSON: Please ask it.
- 18 MR. LEWIS: Thank you very much.
- MR. LEWIS: Q: So considering that this issue was 19 20 directed from the independent reviewer about the clarity of these rules on March 11th and B.C. Hydro did 21 not fulfill or respond formally to that direction 22 until one day before tenders were required to be 23 24 submitted, do you think it would be fair to say that there was a tremendous amount of uncertainty inserted 25 26 into the process by B.C. Hydro's late response?

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

Page: 1806

that before the tenders were submitted that this was indeed identified.

Proceeding Time 3:10 p.m. T10A

So, you know, doesn't that indicate to you that the bidders who had to prepare their bids and submit them by August 13th, with this still hanging out there, not explained, not clearly identified, created a tremendous amount of uncertainty?

MR. SORENSEN: A: No, because this was a decision logic post the submission of tenders by bidder. Bidders knew -- in fact, what bidders as our report said, it was a constructive. It allowed perhaps a consideration of bids versus canceling, and if

I know you were very concerned yourself

an implication on the bidder. The bidder knew clearly that the first tranche of decision-making had to be

management decided that they could not accept the Tier

1 result. So it was -- well, it's not a function or

the Tier 1, and that was very clearly spelt out. And

20 the Tier 2 simply said, in our view, simply said:

21 Rather than going back out and getting a bid repayer

or something to consider the bids in a different

23 light, we would simply invoke another process, and

that process was defined also before the tenders

25 closed.

26 MR. LEWIS: Q: Well, thank you. I guess we'll leave

1 that up to the interpretation of the Panel with their direction to accept tenders between 115 and 150. 2 3 Thank you. Mr. Weisberg, I'll give you 20 minutes. 4 THE CHAIRPERSON: MR. WEISBERG: Thank you, Mr. Chair. 5 Mr. Sanderson? 6 7 MR. SANDERSON: Mr. Chairman, Mr. Weisberg wants -- I did distribute it, but Mr. Weisberg would like to use the 8 document that responds to the undertaking at Volume 7, 9 page 1424. The question was "Produce the minutes 10 referencing CFT decision process," and that's the 11 minutes of this August 12th meeting that has just been 12 referred to in testimony. So these are the minutes. 13 THE HEARING OFFICER: B-65. 14 (RESPONSE TO UNDERTAKING AT TRANSCRIPT VOLUME 7, PAGE 15 16 1424, MARKED EXHIBIT B-65) MR. SANDERSON: And I should confirm on the record that 17 18 these minutes have been redacted to include only the 19 item that deals with the subject of Ms. Weisberg's 20 inquiry. So you'll note that the attendees are on the first page, and then the first page is blank, top of 21 the second page is blank, and then item 8 is the item 22 which relates to this issue. 23 CROSS-EXAMINATON BY MR. WEISBERG (Continued): 24 MR. WEISBERG: ** And the witness panel, you already 25 0:

Page: 1807

have this document, do you?

Page: 1808

And again I would suggest that you could interpret

Page: 1809

respond now, the quote is specific -- this is in the

25

26

An end product from an independent function is usually a report that says, "We found no instances or deviations, and we found that they executed the

Page: 1811

process in the terms on which they specified." And so, that was the outset intent, and that was the way we were consistently following through on our engagement.

So at no time did B.C. Hydro seek approval

So at no time did B.C. Hydro seek approval or did we render approval of any of their decision processes. Our report reflects that they clearly identified the way they were going to do it, and we observed that they did it as they said they would. And that decisions that they took were appropriate to the processes they had pre-established.

MR. LEWIS: Q: You're -- where in any report from the independent reviewer does it suggest that there was any review, approval, or recommendation upon the decision rules for moving to the second tier of decision-making?

17 MR. SORENSEN: A: No -- sorry.

MR. HODGSON: A: Actually, it's page six of our final report. Under item B, "Processes," and we identify the processes that were established. And the last two bullets of that list include the PMO decision-making and recommendation review, and the CFT steering committee recommendation review. And our ending paragraph says that "the IR reviewed and observed the development and establishment of the foregoing structure and processes."

Page: 1812

from page 1229 of the transcript, quoting:

1 "The reason that they were disqualified is because they had submitted a non-compliant 2 bid and we reviewed this issue without 3 independent reviewer who affirmed that under the terms of CFT we had no other choice, 5 without receiving a qualified independent 6 7 review report and being subject to legal exposures from other bidders." 8 And Mr. Sanderson, I think there was a mistake in the 9 transcript. I'd like you to address it on your time 10 not mine, but I want to draw it to your attention. 11 "Did, as suggested by Ms. Hemmingsen's 12 evidence, the independent reviewer review 13 the disqualification of that bid with B.C. 14 Hydro?" 15 I don't want to identify it any further because of 16 confidentiality concerns. 17 18 MR. SORENSEN: **A:** I was present during the committee in 19 question, which assessed the tenders and rendered a determination on a consensus basis that this bidder in 20 question was failing the terms that were required, 21 that I understand it was a qualification of the EPA 22 term and I observed the committee exercised the 23 24 procedures in which they had pre-established and I had no reason to comment. 25 26 I subsequently followed that through to the

1 report of that committee to the project management office, where the committee made the recommendations 2 with respect to their review of the tenders and the 3 recommendation that this bidder in question be 4 disqualified for having submitted a conditioned 5 tender, and I observed the project management office 6 7 pose questions, act, due their due diligence, and that the project management office approved the 8 recommendation or accepted the recommendation of 9 disqualification. 10 Did you affirm, as Ms. Hemmingsen's 11 MR. WEISBERG: Q: evidence states, that B.C. Hydro had no other chose 12 without receiving an qualified independent review 13 report and being subject to legal exposures from other 14 bidders? 15 16 MR. SORENSEN: **A**: I recall or believe that the project management office had other advisers, that they 17 18 advised them during the course of their consideration 19 of the recommendation. I have to take you, sir, back to the 20 foundation of our approach to applying --21 22 MR. WEISBERG: Q: I'm not sure you do, sir, with respect. My question was specific, Mr. Chair. 23 24 MR. SANDERSON: Well, the question, as I heard it, was: Did the independent reviewer, as referenced in there, 25 26 do what Ms. Hemmingsen said they did? Mr. Sorensen of

1 a number of people on a team that were the independent reviewer and I thought he was giving a response 2 relating to what the independent reviewer as a team 3 was doing. Perfectly appropriate, I think. 4 MR. WEISBERG: 0: I accept the qualification that Mr. 5 6 Sanderson makes, and if I can help the witness, my 7 question is: The independent reviewer, whatever member of the team you want to identify as being the 8 one that Ms. Hemmingsen referred to, did that person 9 or persons affirm to B.C. Hydro that it had no other 10 choice without receiving qualified independent review 11 report and being subject to legal exposures from other 12 bidders? 13 MR. SORENSEN: **A:** 14 No. You did not -- he independent 15 MR. WEISBERG: 0: 16 reviewer, the group of people represented by that term did not so affirm? 17 MR. SORENSEN: A: 18 Did not affirm, did not -- ours was a 19 position of silence. We would have intervened, we would have commented or intervened on the decisions of 20 B.C. Hydro through those committees. We made no 21 comment in our final report and there was no 22 intervention with respect to whether this was an 23 appropriate or not appropriate. 24 MR. WEISBERG: O: The independent reviewer then was not 25

Page: 1815

requested then to provide what Ms. Hemmingsen

Q:

24

25

MR. WEISBERG:

misunderstood me. That is not what I said.

I'll grant you that you may have

MR. WEISBERG:

0:

25

26

1 perspective, no concerns were expressed about legal I think that's what Mr. Sorensen has just 2 said. 3 MR. SORENSEN: That's correct. 4 **A**: MR. WEISBERG: Q: Yes. Would you agree, however, from 5 6 your perspective as independent reviewer, that any 7 potential legal exposure from other bidders that might arise when B.C. asserted the privative clause --8 excuse me, I'm having trouble here with my notes. 9 Sorry. I'll re-state my question. 10 11 Would you agree that any concerns about potential legal exposure from other bidders in respect 12 to invoking the discretion under Section 18.17 should 13 have been identified and addressed when that 14 discretion was first introduced and not when it was 15 time for the discretion to perhaps be invoked? 16 MR. HODGSON: **A:** We provided no little legal advice, if 17 18 that's what your question is. MR. WEISBERG: Q: The question is not if you provided 19 legal advice, it's whether you had any concerns 20 regarding the terms of the CFT, and a discretion 21 provided to B.C. Hydro to determine whether or not a 22 bid was compliant, and rejected on that basis. 23 MR. SORENSEN: No. 24 **A**:

Page: 1817

Appendix K, that's report number four of the IR, of

I'd like to return to Exhibit B-1,

MR. WEISBERG:

Q:

Page: 1818

You don't agree that at a minimum

there should have been some indication that B.C. Hydro 1 made a determination that there was a material 2 omission, amendment, modification, condition or non-3 4 conformity? 5 MR. SORENSEN: **A**: No. The outcome by evaluation step 6 clearly says the recommendation of the committee in 7 question was accepted by the project management office, and that was our point of determination of 8 what was the outcome of the valuation step. MR. WEISBERG: So did the independent reviewer not Q: 10 consider B.C. Hydro's actions in the context of 11 Section 18.17, which deals with non-compliant tenders? 12 Sorry, I'll need that reference. 13 MR. SORENSEN: **A:** Your question, sir? 14 My question is, at a minimum should 15 MR. WEISBERG: Q: 16 there not have been some observation that B.C. Hydro made a determination that there was a material 17 18 omission, amendment, modification, condition or nonconformity? 19 MR. SORENSEN: They in fact did by the statement of 20 **A**: their procedures that were pre-established, that that 21 22 committee outlined clearly the basis on which a material omission or modification that was predefined, 23 24 and they exercised that process or that criteria when they considered the tender. So from our perspective, 25 26 they did exactly as they said they were going to do.

1 They applied the guidelines that they had preestablished and that was the outcome of the process. 2 Mr. Weisberg, you're at your 20 3 THE CHAIRPERSON: minutes. Do you have very many more questions? 4 5 MR. WEISBERG: I do have more questions, Mr. Chair, and 6 I'd ask that you give me more latitude because the 7 questions that consumed most of the beginning of my cross-examination speak directly to the principal 8 issue in this hearing about getting to a Tier 2 9 outcome. 10 11 THE CHAIRPERSON: How much longer do you need? The difficulty -- I'll estimate as best I 12 MR. WEISBERG: can, but the difficulty is I can't predict the 13 I will do my utmost to complete within 15 14 answers. minutes, and I have been doing my utmost to move along 15 16 at a great pace so far. THE CHAIRPERSON: All right. 17 MR. WEISBERG: Thank you. 18 THE CHAIRPERSON: But this time I will hold you to it. 19 MR. WEISBERG: Thank you. 20 MR. WEISBERG: The determination of material non-21 Q: compliance pursuant to Section 18.17 of the CFT is 22 also not reflected in the CFT decision flowchart that 23 we discussed earlier, is it? 24 MR. SORENSEN: **A**: I understand the terms of the CFT are 25 26 rights that were universally available during the

MR. WEISBERG:

Q:

1 process, and that they were not -- they were by, I guess -- they were represented by the definitive 2 criteria, were applicable throughout each of the 3 4 committees. 5 MR. WEISBERG: Q: Sir, I'm going to ask that you --6 perhaps it's my questions and perhaps it's your 7 listening, but I don't believe I'm getting an answer to the question asked. I just want to know about the 8 decision flowchart that we discussed earlier. MR. CENDER: Α: I believe that is there under -- on the 10 11 top of the flowchart, the big green box -- or the top box under "PSC Envelope 1 and 2", there is a 12 completeness review, a conformity review and a 13 security review. This particular tender failed on the 14 basis of the conformity review. It was not conforming 15 with the requirements of the CFT in that it contained 16 a material condition. So I would suggest that it's 17 18 contained in this flowchart. MR. WEISBERG: Q: My point relates to a more specific 19 decision point and that is the decision to invoke the 20 discretion provided under Section 1817. 21 Proceeding Time 3:35 p.m. T15A 22 This flowchart could not possibly 23 MR. CENDER: **A**: 24 contain all of the reasons that a tender could be not It wasn't designed to be all inclusive. 25 compliant.

I'll move onto another area. From a

Page: 1822

1 fairness perspective, was there any reason to favour a fixed term of 25 years rather than a fixed term of say 2 3 20 years? 4 MR. CENDER: **A:** Can you repeat that question again, please? 5 6 MR. WEISBERG: 0: From a fairness perspective, was 7 there any reason to favour a fixed term of 25 years rather than alternative term length of perhaps 20 8 years? 9 **A:** I believe our view on the aspect of MR. SORENSEN: 10 term is reflected in our report of March 11th, where 11 page 2, where we indicate that our view is that this 12 13 change will simplify the quantitative evaluation methodology and contribute to the fairness of the 14 decision process, i.e. by eliminating the need to 15 16 adjust for different terms. The actual value of the term was a decision of B.C. Hydro and I recall no 17 18 discussion on the merits of fairness or whatever of 19 that value. We favoured -- not favoured, we accepted that the change to a fixed term for all bids was good, 20 for this purpose we stated in here. 21 22 MR. WEISBERG: 0: Would it have been possible to make adjustments to account for a different term length for 23 24 one project and evaluate it and other projects with 25-year terms under the QEM and still maintain the 25 26 fairness and objectivity of the decision process?

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

MR. WEISBERG: Q: If the model that evaluates those bids though, sir, is robust enough to accommodate and account for that difference in turn, then where would the unfairness arise?

1 MR. OLIVER: **A**: Well, the unfairness arises in what your assumptions are of what you are using as the 2 input to fill in the back end. The model can handle 3 an input, but it's the assumptions you make about that 4 input that could create unfairness or create bias in 5 6 the process. 7 MR. WEISBERG: And what is the assumption that I've made that you consider unfair? 8 MR. OLIVER: **A:** It's not the assumption that you made, 9 it's the assumption that one would make if one is 10 11 trying to determine what they are going to fill the back end with. 12 13 And I'm saying this based on a number of RFT processes we've been involved with where this 14 issue keeps coming up, you know, where bidders will 15 complain that a utility used their market price 16 forecast as the basis to fill -- like if a bidder bid 17 18 a fifteen year term, and you filled in the other ten 19 years using a market price forecast, you know, bidders on a number of occasions will raise concern about that 20 market price forecast being too high or too low, 21 depending on, you know, what their objectives are.. 22 Proceeding Time 3:40 p.m. T16A 23 24 So the utility that has to make that decision on what to fill in that back end is 25

subjecting itself to potential bias or potential

1 unfairness, because of, you know, they have to make a decision on what that value is going to be. 2 MR. WEISBERG: 0: Did the independent reviewer 3 specifically assess whether the mandatory criteria 4 were biased towards any particular -- I'm sorry. 5 Towards any gas -- towards gas-fired technology, 6 7 relative to biomass technology? I messed up the question, let me state it 8 again. As an -- did the independent reviewer 9 specifically assess whether the mandatory criteria was 10 biased towards gas-fired technology relative to 11 biomass technology? 12 MR. SORENSEN: 13 Our reports indicate that our first **A:** report, which contained the first set of criteria on 14 which the CFT would be conducted, and we state that an 15 appropriate foundation and governance is "kit blank 16 blank" [sic], is capable of producing a result that 17 18 meets the objective for fair and transparent 19 competitions. So, our assessment of the criteria 20 would be that all bidders would be treated equally, and there would be no apparent bias designed into the 21 process, regardless of technology. 22 Let me add to that that the criteria 23 MR. OLIVER: **A**: that were generally applied are consistent with what 24 others have used in the industry, so there's really 25

nothing unique about the criteria.

Q:

MR. WEISBERG:

1

2

3

4

5

6

7

8

9

10

11

12

13

15

16

17

18

19

20

21

22

23

24

25

26

Page: 1826

Did you consider whether the tolling

arrangement whereby gas-fired projects had no fuel price risk was fair towards non-gas projects? MR. OLIVER: As I mentioned before, the tolling is **A**: very typical -- typical process used by utilities that are undertaking RFP processes. It's not something unique to this case. And tolling evolves because designing an RFP that handles -- that's able to address the issue of evaluating bids that are using gas supply, and paying for that gas, paying the bidder for its gas supply, is a real challenge. There has to be a match there to ensure that what the bidder bids, and what they get paid, is, you know, is matched closely. 14

> A lot of bidders of gas projects, or other projects, would like to see a pass-through of prices. They don't want to take the fuel risk. You know, because it's not in their best interest to take fuel risks. So they would like to have a pass-through. When you're trying to match a pass-through with payment, what you have to worry about is, you know, the bidder actually going out and securing gas supply that's not optimized, at a higher price, you know, because they're not -- they don't want to take that So, what's evolved because of that, to match -to handle that risk, is the utilities that have the

6

7

8

9

10

Page: 1827

capability and have the resources, they can go out and secure gas supply at a, you know, more optimal price because of their portfolio, have taken on that risk for the benefit of the ratepayer.

And that, you know, that's what's happened here. I don't see it as a situation where it biases gas versus another resource, because you really have to separate the evaluation of the bids from the payment of the -- you know, the eventual payment to the bidder for the fuel.

- MR. WEISBERG: Q: So you did consider it, and you concluded there was no bias. Is that fair to say?
- MR. OLIVER: A: Well, I -- we saw no bias in that
 process, right. Or the evidence of bias in that
 process.
- MR. WEISBERG: Q: And so you didn't see any need, then,
 for some type of credit or other accommodation that
 should have been extended to non-gas projects, sort of
 in lieu of the tolling arrangement available to gas
 projects?
- 21 MR. OLIVER: A: Well, we didn't -- we didn't address
 22 that, or opine on that.
- 23 MR. WEISBERG: Q: Did you consider whether the required
 24 operating range of 95 to 105 percent, with adjustments
 25 for temperature, was a bias towards natural gas-fired
 26 projects?

26

1 MR. HODGSON: **A:** That was a requirement. It's part of B.C. Hydro's requirements for the tender. 2 My -- right. But my question is, did 3 MR. WEISBERG: 0: you consider that a bias, or did you not have any 4 conclusion on that question? 5 6 MR. HODGSON: **A:** We observed it as a requirement. 7 Proceeding Time 3:45 p.m. T17A Did you consider whether the MR. WEISBERG: Q: 8 mandatory criteria of 97 percent availability over 9 nine months biased the process towards combined cycle 10 11 gas turbine technology? No, I do -- when you look at the --MR. OLIVER: 12 **A:** 13 there's a specific product that people are bidding to. One bidder or another may have more difficulty bidding 14 to that product, but you know, given the product that 15 16 the company was looking for, that, you know, that's what everyone had to bid to and everyone had the 17 18 opportunity to bid. They would just have to structure their bids to reflect the 97 percent. 19 MR. WEISBERG: Q: Well, the 97 percent, though, was 20 something set and, you know, there was a determination 21 22 of whether that was appropriate. But you didn't see any bias in it being set at that level? 23 No, just to give you another example, 24 MR. OLIVER: **A:**

Page: 1828

we -- this is a different company. We worked with

Duke Power in Charlotte, North Carolina, and Duke had

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

Page: 1829 a requirement that they were looking for peaking power, which meant that they were looking for combustion turbines that only operated a short period That -- what you're seeing is akin to someone saying, well, because Duke is looking for peaking power, there's a bias against some other resource. I didn't look at that -- I don't look at that as a bias against some other resource. It just means that that's the product that they're looking for, and people, you know, are required to bid to that product. In a similar vein, am I correct MR. WEISBERG: Q: saying that the independent reviewer did not reach any conclusion that there was an inherent advantage to projects that aggregated at 150 megawatts or slightly above? MR. HODGSON: **A**:

MR. HODGSON: A: The 150 to 300 was again the requirement. It was the rules of the -- rules were set out. That's the range that --

MR. WEISBERG: Q: No, I'm just saying the independent reviewer did not conclude that there was any inherent advantage in how the methodology was set up, that -- an inherent advantage given to projects that aggregated at 150 megawatts or slightly above.

26 MR. HODGSON: A: I think the QEM was pretty spec- --

26

THE CHAIRPERSON:

MR. WEISBERG:

1 the QEM model was provided, and I think it was pretty clear that if a bidder could be competitive with --2 satisfying a requirement somewhere in that range of 3 150 to 300, they could be -- it could be a winner. 4 5 MR. WEISBERG: Q: And the design of the CFT did not 6 favour the assembly of projects or portfolios close to 7 150 megawatts, did it? I think you could run the MATT and you MR. HODGSON: **A:** 8 could probably come up with scenarios where there was 9 -- you can see scenarios where a lowest NPV could be 10 11 at the lower range of that range, 150. But are you saying it favoured it or 12 MR. WEISBERG: Q: it did not? 13 MR. HODGSON: We didn't provide a view on whether 14 **A:** there was a favouritism in that range. That was a 15 16 specified requirement. Q: Did the independent reviewer conclude 17 MR. WEISBERG: that the QEM, as distinct from the CFT process 18 overall, was fair? 19 MR. HODGSON: Our reports speak for themselves. 20 **A:** Thank you. Did you have any input or 21 MR. WEISBERG: Q: involvement in what has been called a cost-22 effectiveness analysis? 23 MR. HODGSON: **A**: 24 No.

Page: 1830

Two more questions, Mr. Weisberg.

Brownie points, Mr. Chairman. I will sit

1 down. Thank you. We will take a 15 minute 2 THE CHAIRPERSON: break. 3 (PROCEEDINGS ADJOURNED AT 3:49 P.M.) 4 (PROCEEDINGS RESUMED AT 4:04 P.M.) **T18A** 5 6 THE CHAIRPERSON: Please be seated. 7 Mr. Craig, did you have questions? Yes, Mr. Chairman. MR. CRAIG: 8 CROSS-EXAMINATION BY MR. CRAIG: 9 Good afternoon, Mr. Chairman, Panel. MR. CRAIG: Q: 10 Mr. Sorensen and witnesses, good afternoon. I'm not a 11 lawyer. I'm with the Commercial Energy Consumers as 12 13 an analyst working for them. Mr. Chairman, I expect to be about a half 14 an hour and I hope to finish earlier than that and 15 I'll confine my questions to dealing with the fairness 16 and credit issues that I've been working on. 17 THE CHAIRPERSON: Thank you. 18 MR. CRAIG: Q: I wonder if -- there was an exhibit that 19 20 was put in yesterday. Mr. Sanderson helpfully did that. It was an answer to question 118 which I 21 believe was part of the bidding process. 22 THE CHAIRPERSON: It's B-61. 23 24 MR. CRAIG: Q: These are the bidder Q and As. Exhibit B-61 for the record. And do you have that in front of 25 26 you, Mr. Sorensen?

Page: 1831

Page: 1832

- 1 MR. HODGSON: A: I have it.
- 2 MR. CRAIG: Q: One of the panel members does.
- 3 MR. SORENSEN: A: Yes.
- 4 | MR. CRAIG: Q: All right. And I take it that as part
- of the process you were present and observed as the
- 6 questions and answers were prepared as part of the CFT
- 7 process?
- 8 MR. HODGSON: A: Correct.
- 9 MR. CRAIG: Q: And you'd be familiar with this
- 10 particular question and answer, at least in general
- 11 terms?
- 12 MR. HODGSON: A: Yes.
- 13 MR. CRAIG: Q: And at the early part of it, it refers
- 14 to the CFT evaluation methodology being designed to
- determine the most cost effective dependable capacity
- having regards to the best interests of Hydro's
- 17 ratepayers?
- 18 MR. HODGSON: A: Yes.
- 19 Proceeding Time 4:07 p.m. T19A
- 20 MR. CRAIG: Q: And so could we characterize that
- 21 fairness, at least in part, might revolve around
- ensuring that that objective is met? If there were
- 23 activities or processes in the evaluation that did not
- lead to that objective, they might be unfair?
- 25 MR. HODGSON: A: What's the question there?
- 26 MR. CRAIG: Q: That the objective here is defined as to

1 be the most cost-effective, having regard to the ratepayers' interests. And so if we have something 2 happening in the evaluation that does not deliver the 3 most cost-effective result, then that might be an 4 unfair part of an evaluation? 5 6 MR. HODGSON: Α: Sure. 7 MR. CRAIG: Q: Yes? Good, thank you. And what I'd like to is just stay at a generic level, and an 8 example was brought up that -- about that you were 9 committed to purchasing something, in this case you 10 used an example of a vehicle, a Cadillac and a 11 Volkswagen. And if the Cadillac was worth 50,000 and 12 the Volkswagen 30,000, and we were out to buy that, 13 and we were offering to make the down payment on that 14 of 25,000 from ratepayers' money, would that be fair? 15 16 Because we chose the Cadillac because its present value was 25,000 versus 30,000? 17 MR. HODGSON: Α: I don't know if that's an issue of 18 fairness. I don't quite know what you're getting at. 19 MR. CRAIG: Q: Would you be getting the right result? 20 Proceeding Time 4:09 p.m. T20A 21 22 MR. SORENSEN: It depends on the structure of the **A**: decision of the competition. The right result. 23 24 Fairness is measured that the result that you receive is in accordance with the criteria you set for the 25

Page: 1833

competition. The competition may not produce a result

- that is measured in cost-effectiveness, it may be
 simply measured in some other descriptor, but the
 fairness applies to arriving at the result, not the
 characterization of the result.
- 5 MR. CRAIG: Q: Fair enough, but in this case, we know that the result that we're looking to arrive at is a cost-effective solution for ratepayers.
- 8 MR. SORENSEN: A: I'm sorry, I believe the CFT or the decision says that the result in the Tier 1 was to determine the lowest net present value of portfolios.
- MR. CRAIG: Q: Yes, and that appears in other places,
 but this question and answer was delivered to bidders
 in the process, correct?
- 14 MR. SORENSEN: A: Yes.
- MR. CRAIG: Q: And so they had an expectation that what
 was in this set of terms should have meaning in the
 process, correct? And you would have been reviewing
 to see --
- MR. FULTON: We need to have an audible answer on the record, Mr. Chairman. We've now had two nods, and nothing vocal, so --
- MR. SANDERSON: We also need to fairly state the
 questions. The quote that Mr. Craig keeps referring
 to says this. "The ratepayers' best interests are
 addressed by selecting the lowest net portfolio cost."
 The witness just said that's what he understood the

Page: 1835

1 objective was, was to minimize the net present value, the net portfolio cost. Then Mr. Craig went on and 2 said, "Yeah, but the bidders would have understood..." 3 and referred only to the first half of the sentence. 4 If he's going to do that, he's got to refer to the 5 whole sentence, and give the witness an opportunity to 6 7 fairly respond. And I do intend, Mr. Chairman, to go on MR. CRAIG: 8 further to dealing with the net present value further 9 on, but I was looking to build an understanding that 10 the objective here was to evaluate the most cost-11 effective solution in terms of the best interests of 12 the ratepayers. And that -- I don't think that's an 13 unfair question for them to confirm that that's what 14 was written here, what was given to bidders, what they 15 16 would have evaluated as the top level objective. MR. HODGSON: Α: You've referred to question 118. 17 MR. CRAIG: Q: Yes. 18 MR. HODGSON: **A:** So can you refer specifically to this? 19 Because I'm having a hard time kind of making 20 analogies with car purchases and stuff. 21 22 Proceeding Time 4:12 p.m. T21A 23 MR. CRAIG: Q: In this case I was looking at the assets 24 of the buyer, and in this case they would be the assets that have value to the ratepayers, and this 25 26 test goes to whether or not we're getting the most

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

Page: 1836 cost-effective solution for the ratepayers. take assets that have value to the ratepayers and use them to make a down payment against the purchase of an asset, which ends up then making that asset cheaper than another alternative. And I'm asking whether or not that would be fair. In terms of this objective, does it get you the most cost-effective solution? MR. HODGSON: Question 118 deals with how this is **A**: really considered an adder in the portfolio evaluation. And in terms of -- we did review this memo, this question 118, and we're comfortable with It fits within our overall findings of a fair and competitive process. MR. CRAIG: Okay, so can I get an answer to the 0: question in the example that you raised and I've added something to? MR. SORENSEN: The determination of the lowest net Α: present value portfolio in this case, using the portfolio adder with respect to the VIGP credit, was applied as the criteria was set forward, and that determined the winning portfolio, which was therefore, in our view, a fair result.

MR. CRAIG: Q: Okay, with due respect, this does deal with more than just the VIGP assets. It deals in the second or third line down with the net present value of the tenders compared on the cash flows to and from

- Page: 1837
- B.C. Hydro, and it lists a number of items that are
- 2 adjusted. So we're not dealing with just one item.
- 3 This goes to a number of general things a bout the
- 4 evaluation process, does it not?
- 5 MR. SORENSEN: A: I believe if I could characterize
- 6 this response on November the 26th, 2003, this had the
- 7 effect of describing to bidders what became the
- 8 detailed quantitative evaluation methodology, and how
- 9 the models would work, yes.
- 10 MR. CRAIG: Q: And there are other documents that are
- 11 part of the process that are complementary to this.
- 12 MR. SORENSEN: A: Yes.
- 13 MR. CRAIG: Q: So
- 14 Proceeding Time 4:15 p.m. T22A
- 15 MR. CRAIG: Q: So if in the process of your review of
- the application of one of these items, you found that
- 17 ratepayer's assets, in this case cash, was being used
- 18 to make a down payment on the purchase of an asset
- 19 such as the example I gave, and it produced a lower
- 20 net present value in the evaluation versus the other
- one, is that fair in terms of getting the best
- interests of the ratepayers?
- 23 MR. SORENSEN: A: I don't believe our scope dealt with
- the interest of the ratepayers. Our scope dealt with
- 25 the fairness of the competition to determine the
- lowest net portfolio value of bidders.

2

3

4

5

6

7

8

9

24

25

26

Page: 1838

MR. CRAIG: Q: So can I take it from that that you dealt purely with the process as it was laid out and your only concern was did that get applied fairly? MR. SORENSEN: **A:** Yes. MR. CRAIG: Q: And you didn't deal with the substance of any of the items in the evaluation process? MR. SORENSEN: **A**: Only to the extent to understand how they were going to be applied within the model. example, we made no evaluation or valuation of any of the values that Hydro selected. We understood where 10 11 they would come from and how they would be applied at the model. 12 13 MR. CRAIG: Q: Right. So I'm going to restrict myself to just how these things are applied. And I had 14 understood from Ms. Hemmingsen that in fact she had 15 reviewed the substance of some of these things with 16 you and she indicated that it was her view that it was 17 18 -- that she considered part of her concerns about 19 ensuring that they were fair as having been partly dealt with by having reviewed them with you, and I 20 took that to be in substance. 21 22 Let me just turn now to the VIGP 23

1 use the VIGP assets, is that correct? 2 MR. SORENSEN: A: Yes. 3 MR. HODGSON: A: Yes. And that would create a receivable and 4 MR. CRAIG: O: be a deduction of assets on B.C. Hydro's books. 5 6 MR. SORENSEN: A: Are you looking for an accounting 7 opinion? Is somebody on the panel familiar with MR. CRAIG: Q: 8 accounting? 9 Well, they may well be familiar with MR. SANDERSON: 10 accounting given the organization with which they are 11 associated, but that's not what they are tendered for. 12 13 They are tendered to talk about the independent review that they conducted. 14 Yes, Mr. Chairman, but they are supposed to 15 MR. CRAIG: be able to tell whether or not the application of 16 these things has been properly done, so I think, you 17 18 know, it's a fair question to ask. MR. CRAIG: Q: But if you can't answer it, that's fine, 19 20 I'll leave it with you as something that you can assume would be part of that transaction. 21 22 It's not a question that the panel can 23 answer? 24 MR. HODGSON: Again, I don't know, are we referring **A:** to this question 118? 25

Page: 1839

Proceeding Time 4:19 p.m. T23A

Page: 1840

MR. CRAIG: Q: Well, yes, I'm exploring in the determination of the net present value around the application of how we handled the VIGP assets, whether or not this was properly handled. And it's your assertion that it has been, and B.C. Hydro's assertion that it has been, and I want to explore that with you.

MR. SANDERSON: Well, Mr. Chairman, first of all, if what Mr. Craig wants to address with this panel is their view as the independent reviewers with respect to that aspect of the process, fine.

To the extent that he wants to talk about the accounting treatment, I mean the way he's characterized it in his questions is simply not what happened from a physical asset point of view. What got transferred is -- or what will be transferred is not assets at all, but shares. It wasn't an asset sale, it was a share sale. So first of all, fundamentally it's different than has been posited in the question.

I don't know the extent to which these gentlemen actually know the precise structure of that transaction. So I doubt very much this is the right panel to get it straight, because I think you may have two people, neither of whom actually are totally familiar or sufficiently familiar with the actual structure of the transaction. I may be wrong. I may

1 be selling the witnesses short. They may have more familiarity than that. But their role, as I 2 understand it, was more the independent review 3 4 process. 5 MR. CRAIG: Mr. Chairman, I'm not interested in the 6 structure of what may actually happen. I'm interested 7 in the principles. And I'm not really interested in the accounting. It's just helpful if it can be 8 followed that way, and I have a witness aid that I'll 9 offer in to assist in that. I'm really interested 10 just in the component transactions. So I'll move on 11 to just confirm the component transactions and then 12 13 look for how they've been applied. THE CHAIRPERSON: Mr. Craig, I think you're very quickly 14 going to find that you're asking questions of the 15 16 wrong panel. But put your witness aid to the panel, but I do think that this needs to come to an end very 17 18 soon because I think you're pursuing a line of questioning with this panel that this panel isn't 19 prepared to answer. Nor is that their function. 20 All right, I'll try a few more questions 21 MR. CRAIG: around the application, and if it's going nowhere then 22 I'll back off, Mr. Chair. 23 THE CHAIRPERSON: I would suggest that you do that. 24 The other components of the VIGP 25 MR. CRAIG: 0: 26 transaction, apart from the asset transfer, are the

- Page: 1842
- 1 payment for the assets that B.C. Hydro receives. Is
- 2 that correct?
- 3 MR. HODGSON: A: Correct.
- 4 MR. CRAIG: Q: And then there's a charge from the
- 5 proponent for the electricity supply that they've
- 6 offered?
- 7 MR. HODGSON: A: That's part of the equation.
- 8 MR. CRAIG: Q: Right. So it's those three components.
- 9 And when I'm looking to see if those have been
- followed through into the evaluation, I can track
- through the charge for the electricity into the
- capital charge and O&M charge that's part of the
- 13 evaluation?
- 14 MR. HODGSON: A: Sorry, you said you could?
- 15 MR. CRAIG: Q: I can, and presumably if you're viewing
- that this has in fact been carried out, you too would
- see that the evaluation has accommodated that piece of
- 18 the transaction?
- 19 MR. HODGSON: A: The QEM was pretty explicit in that
- 20 regard.
- 21 MR. CRAIG: Q: Right. And the payment for the assets
- is followed through in terms of the VIGP credit, 50
- thousand -- 50 million for the transfer of the assets?
- 24 MR. HODGSON: A: Yes, that was applied at the portfolio
- 25 level.
- 26 MR. CRAIG: Q: What I'm looking for is where is the

- Page: 1843
- 1 transfer of the assets as a transaction as part of the
- 2 flows of value from B.C. Hydro to the proponent?
- 3 Where does that come into the evaluation? I don't
- 4 find it there.
- 5 MR. HODGSON: A: QEM is a discounted cash flow model.
- 6 Looking at cash, cash flow.
- 7 MR. CRAIG: Q: And so when an asset is transferred, you
- 8 don't consider that part of what you would evaluate in
- 9 discounted cash flows?
- 10 MR. HODGSON: A: Again, I'm not answering this from an
- 11 accounting perspective, but --
- 12 MR. CRAIG: Q: No.
- 13 MR. HODGSON: A: -- it sounds like you're talking about
- a balance sheet issue as opposed to --
- 15 MR. CRAIG: Q: I'm only interested in the fairness of
- 16 application here. So you're reviewing whether or not
- this has been fairly applied.
- 18 Proceeding Time 4:23 p.m. T24A
- 19 MR. HODGSON: A: We understood the rationale for the --
- 20 MR. CRAIG: Q: For the credit.
- 21 MR. HODGSON: A: For the credit.
- 22 MR. CRAIG: Q: Yes.
- 23 MR. HODGSON: A: Both salvage value and the 50 million.
- So the 20 -- 50 million -- 20/14. So we understand
- 25 the rationale for that quantum.
- 26 MR. CRAIG: Q: Okay.

19

20

21

22

23

24

25

1 MR. HODGSON: A: And we understand that the rationale
2 for its inclusion in the determination of the value of
3 the portfolio.

Page: 1844

- 4 MR. CRAIG: Q: Yes, and I do too. I'm just looking for where does this transfer of assets show up in the evaluation.
- 7 MR. OLIVER: A: Are you looking -- are you talking
 8 about the 50 million that a bidder would pay to buy
 9 those assets? Is that what you're referring to, where
 10 that would show up in their bid?
- 11 MR. CRAIG: 0: Well, this says that the NPV of each portfolio tendered would be compared on the cash-flow 12 basis to and from Hydro, relative to these issues. 13 And we've just agreed that there are three parts to 14 the VIGP transaction, two of which we've both agreed 15 show up in the evaluation, and the third one that I 16 can't find in the evaluation. 17

So I'm wondering if -- and I think I can just leave it at this. If you as a reviewer have looked at it at that level, and if you have thought about whether or not all of the components of that transaction have been brought through into the evaluation. And if you haven't, I think it's fair just to say you haven't. I can take the rest up with another panel.

26 MR. OLIVER: A: Well, we're comfortable with the

they're --

Page: 1845

1 treatment in the -- we're comfortable with the QEM, and we're comfortable with the determination of the 2 net present value, the portfolio level. 3 Well, then, I would take it if you're 4 MR. CRAIG: Q: comfortable, you should also be comfortable with this 5 6 third component, the transfer of the assets as part of 7 the flows that were evaluated. And I don't see that they're there. 8 MR. OLIVER: **A**: Well, that's a question of -- I was 9 The transfer of the asset, are you talking raising. 10 about if a bidder pays \$50 million to buy that asset? 11 MR. CRAIG: 12 0: Yeah. 13 MR. OLIVER: **A:** That -- those dollars is what you're looking for? 14 The dollars that Hydro receives for 15 MR. CRAIG: Q: No. 16 that, we've already agreed, show up as the credit, The credit for the asset transfer. 17 18 are assets that leave B.C. Hydro's books. 19 If B.C. Hydro gave \$50 million of land to a proponent, that should show up in an evaluation, 20 correct? 21 22 MR. OLIVER: This is -- again, the QEM is a **A**: discounted cash flow. We're looking at cash. 23 24 not looking at a balance sheet here. We're not looking at a balance sheet of B.C. Hydro. 25

1 MR. CRAIG: 0: So if there were no cash transactions at all, and they -- the value's simply transferred in 2 terms of assets, then you're comfortable that that 3 gives a fair result to the ratepayers' best interests. 4 Because it only deals with cash. Is that what I take 5 from your evidence? 6 7 MR. SORENSEN: **A**: The results of the quantitative evaluation, the running of the portfolios, the tenders 8 and the portfolios through the respective 9 spreadsheets, resulted in a portfolio with the lowest 10 net present value. And that result has been, in our 11 view, fairly arrived at. 12 MR. CRAIG: 13 Q: Correct. And I'm now investigating a statement that was just made, that the valuation only 14 dealt with cash, as it is anticipated to move, and did 15 16 not deal with the movement of values, assets, that might be moved. And I'm asking whether or not you as 17 18 the independent reviewer are comfortable that that 19 gives values, net present values, that are in the ratepayers' best interests. Professionally. I want 20 to know, are you professionally comfortable with that 21 22 statement. Proceeding Time 4:27 p.m. T25A 23 MR. HODGSON: Again, not -- we're not commenting 24 **A:** from an accounting standpoint here, but from a cash 25

flow standpoint we're comfortable with the

THE CHAIRPERSON:

1 representations. There's a salvage. The salvage value is determined as moving the asset outside of 2 B.C. Hydro and that's been identified in the QEM. 3 You've moved me to a question that I 4 MR. CRAIG: Q: didn't ask. Are you comfortable that the net present 5 value evaluations being used here should only be 6 7 dealing with cash flow? That's what I heard you tell me; and that they should not deal with any value 8 transfers in the form of assets that are not cash? 9 Ts that -- as a professional independent reviewer, are 10 11 you comfortable that that gives you the best interests of the ratepayers and the most cost effective 12 13 solutions? MR. HODGSON: A: I think I'll defer to the fact that we 14 are not commenting on cost-effectiveness decision in 15 16 the day. We looked at the --MR. CRAIG: Q: That's fine. I don't want to press the 17 18 point. If you're not comfortable to even offer an opinion on it, let's just leave it like that. 19 MR. HODGSON: A: We're comfortable with the response to 20 question 118 that B.C. Hydro provided. 21 22 MR. CRAIG: Q: Yes, I understand that, but I'm trying to test that and explore it and I think Mr. Chairman, 23 it's a reasonable question. I don't think I can go 24 any further with the panel on this, so I'll move on. 25

Please.

26

Page: 1848

are, among these items in the NPV, items that have --

are being applied in the evaluation to give credit to

1 a particular proponent, and the inclusion of those assets does not -- or the inclusion of those credits 2 does not recognize that those assets have in fact been 3 promised to somebody else, is that something that you 4 considered? 5 6 MR. HODGSON: A: Can you provide a specific example? 7 MR. CRAIG: Q: Yes. If the values or some of the values in the energy margin are values derived from 8 sources that otherwise might have had those values 9 promised to ratepayers through the Heritage contract, 10 is this something that's also outside of your scope, 11 that you wouldn't have considered that? 12 Yes. Yes, outside of our scope. 13 MR. HODGSON: A: Okay. Mr. Chairman, I think I'm best to 14 MR. CRAIG: O: take these up with the last panel and move on. 15 don't think from the independent reviewer's point of 16 view any of my issues have been within their scope. 17 18 Thank you, Mr. Chairman. MR. SANDERSON: Mr. Chairman, in agreeing with Mr. Craig 19 20 with respect to this panel, I don't want to be taken to accepting that some of the questions he had belong 21 with Panel 4. It seemed to me a lot I heard were QEM 22 questions. He asked them to Panel 2. 23 I'll be objecting if they get repeated to Panel 4. 24 We don't need to debate that now, but I 25 26 just want to put that on the record and give Mr. Craig

1 fair warning I have not agreed that anything that wasn't dealt with here should be dealt with on Panel 2 3 4. Proceeding Time 4:31 p.m. T26A 4 5 MR. CRAIG: Well, Mr. Chairman, I think my following up 6 on these issues is helpful to the record and to the 7 Commission, and I will do my best to cover them with respect to how they apply to cost-effectiveness, and 8 if they are not found to be useful to the Commission 9 I'll abide by the Commission's ruling. 10 Well, I will -- just so that you are 11 THE CHAIRPERSON: forewarned, I will accept Mr. Sanderson's comment that 12 13 the fact that you didn't get the answers that you were looking for from this panel, that doesn't necessarily 14 mean that Panel 4 has an obligation to answer them 15 16 either. MR. CRAIG: No, I'm aware that each time there will be 17 18 different rulings as to what's appropriate and what I'm only hoping to help the record with what I 19 think are important issues. 20 THE CHAIRPERSON: 21 Thank you. Mr. Andrews? 22 23 MR. ANDREWS: Thank you, Mr. Chairman and Madam 24 Commissioner. Mr. Chair, I acknowledge that your practice has been to ask counsel how long they intend 25 26 to be in cross-examination and then to impose that

Page: 1850

but if we're talking about new green field projects,

There's a variety of different terms,

duration, or is a variety of different terms?

A:

24

25

26

MR. OLIVER:

26

Page: 1852 1 you're generally talking in the range of 20 to 30 years depending on the type of resource. 2 MR. ANDREWS: Thank you. 3 0: I'd like to direct your attention to 4 Exhibit B1, the report on the CFT, Appendix B, the CFT 5 issued October 31, 2003, page 21, Section 18.17 titled 6 7 "Non-Compliant Tenders". And perhaps to save time I'll just -- and to perfect the record I'll read it 8 while you're assembling it there. It says: 9 "Non-Compliant Tenders: All tenders that 10 are incomplete in any material respect or 11 that contain material amendments, 12 modifications or conditions that are not 13 authorized by this CFT, including 14 amendments, modifications or conditions to 15 16 the specified form of tender or final form agreements, or that otherwise do not conform 17 18 in a material respect to the requirements of this CFT, will be rejected. B.C. Hydro 19 reserves the right to accept or reject in 20 its discretion tenders that contain non-21 material omissions, amendments, 22 modifications or conditions, or that 23 24 otherwise do not conform to the requirements

of this CFT where such non-conformity is not

material. B.C. Hydro has the discretion to

Page: 1853

- Page: 1854
- 1 committees, were established before the receipt of
- 2 pre-qualification submissions or tender submissions.
- 3 MR. ANDREWS: Q: And those committees were B.C. Hydro
- 4 committees.
- 5 MR. SORENSEN: A: Yes.
- 6 MR. ANDREWS: Q: And did you review those criteria?
- 7 MR. SORENSEN: A: Yes.
- 8 MR. ANDREWS: Q: And are those criteria in the record?
- 9 Of this proceeding?
- 10 MR. SORENSEN: A: Yes, I believe the evaluation
- 11 criteria of each of the committees was filed. Are we
- on this --
- 13 MR. ANDREWS: Q: Specifically, is it -- specifically,
- are there -- is it your recollection that there were
- 15 evaluation criteria for Hydro's determination as to
- 16 initially (a) whether a bid was conditioned, or had --
- 17 contains a condition?
- 18 MR. SORENSEN: A: Yes. By example, the conformity
- 19 review committee that was effective at the tender
- 20 stage were going to evaluate the agreement information
- 21 form and that committee determined that the -- if
- there were any material omissions or amendments,
- whatever, they said they would then proceed and
- exercise the right under here.
- 25 MR. ANDREWS: Q: So just so that we're clear, this
- 26 18.17, section 18.17 is a two-part process. First, a

Page: 1855 1 finding is made that there is a condition, or amendment, whatever, and then secondly, in the second 2 sentence, B.C. Hydro has to determine whether to 3 accept or reject the tender, and you're saying that 4 the criteria said that Hydro would reject the tender 5 in any circumstance in which it concluded that the 6 7 first sentence had been met. Proceeding Time 4:39 p.m. T28A 8 MR. SORENSEN: 18.7, in our understanding is, 9 **A**: No. it's a right. And as we -- in our terms, we looked at 10 what is the standards or the criteria that an 11 evaluation committee might utilize in exercising that 12 right, and as we indicated in our final report in the 13 Appendix B, where we said one of the key fairness 14 principles and practices was pre-established 15 16 evaluation criteria or pre-evaluation decision criteria. And by specific reference in our final 17 18 report, on the -- on page 8 of the final report of October 29th, 2004, by example to your question, the 19 second bullet, (d) and then the second bullet. 20 "Committee evaluation and clarification 21 22 questions. All tenders were reviewed by the CCR committee..." 23

and I'll skip down to the third sentence. "As a result of the completeness and conformity review, requests for

24

25

26

Page: 1856

clarification were sent to three bidders to 1 provide their clarifications within 24 2 hours." 3 I believe that gives effect to the second 4 sentence. At their discretion, they could ask bidders 5 for information, clarification, and what-not. And the 6 7 -- further on, it goes on to deal with -- they recommended that there was a material qualification, 8 and they had indicated in their setting-up of that 9 committee's work what they felt were material and 10 would not be material, and accordingly that committee 11 exercised the three sentences within that section. 12 (a) they recommended rejection, which was accepted; 13 they sought clarification; and they established at 14 their determination what was material and what was not 15 16 material. And I have a number of clarification MR. ANDREWS: 0: 17 18 questions arising; the first being, I think at the beginning of your response you referred to Section 19 18.7 --20 17, sorry. 21 MR. SORENSEN: **A:** -- that would be -- 17, thank you. 22 MR. ANDREWS: Q: Ι quess I'm not totally clear what you're -- whether 23 24 you're saying that Hydro's criteria was that if they made a determination that a tender contained a 25 26 material condition, then in all circumstances their

21

- 1 discretion would be exercised in a certain way, namely, to reject the tender. 2
- The first sentence I don't think MR. SORENSEN: **A**: 3 gives any discretion. It says if it is material, it 4 will be rejected. 5
- 6 MR. CENDER: A : But I think, just further to that, I 7 think the last sentence does give B.C. Hydro the discretion to determine what is material and, as Mr. 8 Sorensen has stated, that discretion first happened at 9 the completeness and conformity review level, and then 10 those recommendations were brought to the project 11 management office, who then also had that discretion 12 13 to determine if something was material or not.

Proceeding Time 4:43 p.m. T29A

- And so, in the process of -- in 15 MR. ANDREWS: Q: 16 dealing with an example of a bid that was rejected under this section, whose criteria was it that were 17 18 looked to to determine whether there was a material condition? Are you saying that there was such a 19 criteria? 20
- MR. CENDER: I think there were general guidelines, **A:** but I think it was all a function of what was in the 22 tender submissions. So if the Review Committee saw 23 something that was clearly not compliant with the 24 rules and the requirements for the submission, then 25 26 they would deem that to be non-compliant.

1 MR. ANDREWS: Q: So there were no explicit written criteria as to the criteria by which Hydro would 2 exercise the discretion set out in the third sentence 3 of 18.17? 4 5 MR. CENDER: **A**: My recollection is there were probably 6 general guidelines, but it probably was not possible 7 to envisage every possibility of non-compliance, but there were quidelines. 8 MR. ANDREWS: Were there guidelines specific to 18.7 9 Q: -- 17? Now I'm going --10 11 MR. CENDER: **A:** 18.7 is quite a broad statement, so; but I think there were guidelines elsewhere in the CFT 12 13 as to what was required in the tender submission and what wasn't. 14 MR. ANDREWS: Then we're veering off the track here. 15 0: 16 Were there guidelines applicable to Hydro's exercise of its discretion set out in the third sentence of 17

Page: 1858

18 Section 18.17? 19 MR. CENDER: A : I think for certain of the non-20 compliance there were guidelines such as, as Mr. Sorensen has said, if there was information that was 21 missing from a tender submission, like an agreement 22 23 information form, then there were clear-cut quidelines 24 that that bidder would have to be disqualified, just 25 as an example.

1 mean a piece of paper that says "Guidelines" at the top? And if so, can you give me a reference? Or is 2 this on a more conceptual level? 3 MR. CENDER: **A:** There were documented procedures and 4 quidelines that were approved by the Project 5 6 Management Office prior to the receipt of tenders. So 7 it would have been a set of general guidelines. And is that set of general guidelines MR. ANDREWS: Q: 8 in evidence? 9 MR. CENDER: Not to the best of my knowledge. **A:** There 10 11 were --Mr. Chairman, I think -- I know I've been 12 MR. SANDERSON: looking for it but can't find an IR that summarizes, I 13 think, the guidelines. I stand to be corrected, but I 14 think what's in evidence is a summary of a series of 15 16 them, as distinct from the original documentation, just from a point of view of voluminousness and 17 18 expedition. I can confirm that maybe at the next 19 break, but the IR that I'm thinking of. And then I can confer with the witnesses to see if there's 20 anything more behind that than we've actually 21 22 produced. 23 MR. ANDREWS: Thank you. So shall I take that as an undertaking to --24 Well, yes, I'll do those two things. 25 MR. SANDERSON:

I'll show Mr. Andrews where it is in the IRs, and then

25

26

description.

Page: 1860 1 I will confirm whether there's anything more and Mr. Andrews can take it further or not as he sees fit. 2 I just want to make clear, Mr. Andrews 3 consistently, I think, has been referring to Article 4 18.17, and I think the witnesses have meant 18.17. 5 Mr. Weisberg has pointed out that both have said 18.7 6 7 at times, but I think everything on the record should be .17 for the transcript. 8 THE CHAIRPERSON: Yes. 9 Yes, that is correct. MR. ANDREWS: 18.17. 10 Proceeding Time 4:47 p.m. T30A 11 I'll move on then to a new topic here. 12 MR. ANDREWS: Q: This topic has to do with the term. The term is 13 "resource bias". And it's my submission that there 14 are really two quite different meanings that various 15 16 people attach to the same term at different times. One of the meanings is resource bias is a really bad 17 18 thing because bias is not good and resource bias is an 19 example of a really bad thing that shouldn't happen. Another use of the term is resource bias is 20 merely what is merely the product, the fine-tuning of 21 22 the product that the purchaser defines, that if they want to have a Cadillac then that may be a resource 23

bias against wind-powered vehicles, but there's

nothing wrong with it, it's a totally neutral

Page: 1861

1 Would you agree -- do you have a sense of how you use the term "resource bias"? 2 MR. SORENSEN: **A:** I have no knowledge of a resource 3 And if I may, I've struggled or been acquainted 4 with this word "bias" in many competitions, and it's a 5 label that is maybe misunderstood and I've had to come 6 7 to understand it myself. And I've sort of settled on the notion that bias can have different descriptors. 8 You have what I might call policy bias, and by example 9 to me a policy bias in the context of this competition 10 might have been the statement of the Government of 11 British Columbia that there would be no nuclear power 12 within the scope of the CFT. That to me I'd call a 13 policy bias. 14 The next I'd call is a mandate bias. 15 16 is where the organization that has the mandate and the responsibility to conduct a competition is governed by 17 18 either its charter and its objectives to hold a 19 competition seeking products, and in that sense they established the requirements for the competition. 20 The next level of bias within a competition 21 is really the execution or the procedural bias in the 22 23 conduct of the competition and in there might be 24 included personal bias relating to people participating in it. 25 And from an independent reviewer's 26

Page: 1862

perspective, our concern is, yes, assess the product requirement and to understand what it is the product and if there's consistency, i.e. all technologies except nuclear are eligible; and was the construct, the CFT, appropriate. And we offered a judgment on October 29th, 2003 that it had an appropriate foundation of processes and whatnot.

MR. ANDREWS: Q: And coming to the question --

MR. SORENSEN: A: Right. Our work then got to the point of we were dealing with procedural fairness and as it implicated, perhaps, the conduct or the people involved in it. And the scope of the IR review, the independent reviewer, was to judge the application of B.C. Hydro's conduct at the competition.

Somewhere you have to accept the foundation of what the foundation is out to seek. And so that's my understanding. So I don't know where resource bias fits in.

Proceeding Time 4:51 p.m. T31A

MR. ANDREWS: Q: It might help if I were allowed to point you to what I'm after here. You gave three examples of terms using -- compound terms using the word "bias". You had "policy bias," "management bias," and then you had a "procedural bias". And as I understand the way you used those terms, the first two are neutral, and the third one is improper. Is that

- 1 correct? There's nothing wrong with policy bias,
 2 there's nothing wrong with mandate bias, but
 3 procedural bias is not okay.
- 4 MR. SORENSEN: A: If the rules of the competition say
 5 you shouldn't be biased, then -- and you set those
 6 conditions, and you ask somebody to observe and say
 7 did you have procedural bias, then it could be
 8 negative.
- MR. ANDREWS: Q: There have been a number of questions 9 about aspects of the CFT that it has -- that have been 10 11 felt to make it more difficult for some types of resource to meet the criteria than for others, and in 12 13 particular Hydro taking the gas price risk. And that has sometimes been referred to as "resource bias" in 14 the neutral sense. And I'm asking you whether -- at 15 16 this stage, I'm asking you whether the scope of your engagement excluded, for example, examining whether 17 18 B.C. Hydro taking the gas price risk constituted the kind of bias that you were looking at. 19
- 20 MR. SORENSEN: A: Yes.
- MR. ANDREWS: Q: Thank you. You -- but among -between and among you, you have had a lot of
 experience with reviewing and reporting on the conduct
 of Calls For Tenders and Requests For Proposals. Can
 you give me an example where you have ever publicly
 reported that a CFT or RFP was not conducted in a

Page: 1864

whether or not there was any bias in the criteria, the

2

3

4

5

6

7

8

9

10

11

16

17

18

19

Page: 1865

evaluation criteria and the pricing analysis. And we did find, you know, there was some biases actually went in both directions. Some favoured their project, some went in the opposite direction and made their project more difficult to compete, given the time frame the company was looking for.

We would raise that, in the process, if it was -- if that was our role. And, you know, if that criteria could potentially be adjusted or checked by somebody through the process.

Proceeding Time 4:55 p.m. T32A

- MR. ANDREWS: Q: And if you had raised a thought like that, would your having raised it become public or would you raise it and then it would be fixed before there was any need to bring anything to the public?
 - MR. OLIVER: A: It's generally fixed. But you know, it's really not -- the role is not say, "Thou shalt do this". You are observing, basically, and raising observations about the process.
- 20 MR. ANDREWS: Q: Well, that's where I was a bit
 21 intrigued by your answer, because I thought originally
 22 your role was strictly as observer and I took from
 23 your answer that there was a certain element of trying
 24 to keep the purchaser on track as well.
- 25 MR. OLIVER: A: No, in this case our role is as an observer. In other cases I've been involved in it's

8

9

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

been a more active role. This is not -- you know,

there are a number of different processes or a number

of different functions that an independent evaluator

can provide, and processes that I've been involved in,

in some cases the role is more active. It really

varies, it depends on the process.

- MR. ANDREWS: Q: And this, just to be clear then, this is the type in which the role you played is the not active, the not interventionist.
- 10 MR. OLIVER: A: It's more of an observer role. If you want to --
 - MR. SORENSEN: **A:** That's true. It's an observer role, but our engagement was, and I recall very clearly it was that, if your final report or your report at any stage would represent an action that B.C. Hydro took that was not consistent with your rendering an opinion that it was fair or transparent and competitive, we would ask and we would expect you to advise so that the process can be appropriately administered. most organizations that engage the independent review function or process auditor function wishes a report at the end of it which says it was done in accordance with the rules that were set for it. And to that extent.

But you used the word "approve". To get a fair report does not imply that we approve and there

2

3

4

5

6

7

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

Page: 1867 may be reports that say, "In our view or our finding it was fair and transparent but it should be noted that in this instance..." Then it becomes a question of the reader and the user of the report to judge it But that's sort of the mechanics of it. MR. ANDREWS: 0: So your role included an element in which you had an obligation to bring to B.C. Hydro's attention that they were doing or proposing to do something that could cause you to remark adversely on it in your final report? You mean, by example, on our final MR. SORENSEN: **A**: report on page 17, Appendix B, there is our methodology. There's sort of a chart that calls "The Fairness Framework". Underneath that lies our approach to doing our work. And when we did document reviews and assessment, it was implied that we would either find it acceptable or acceptable with comment. So there was a -- if a document was in a state that might invite a comment from us, we made B.C. Hydro aware of it and they dealt with it. When it came to performance of the committees, we established very early that the report could be a report that says, "Everything was done

So we also had the opportunity to intervene

well, done in accordance with the criteria," or "It

was done in accordance but we offer this comment."

2

3

4

5

6

7

8

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

Page: 1868 if we felt there was an explicit expression of conduct that really would render the result unfair. Proceeding Time 4:59 p.m. T33A It wasn't a process where, go ahead and do your thing, at the end will tell you how you did. It was, in the interest of the bidders and B.C. Hydro, was to ensure that the end product was a fair product that was determined in accordance with the rules that the bidders submitted their submissions on. At the risk of pushing my time limits MR. ANDREWS: Q: here, does that not raise the dilemma that you thereby become associated with the fairness of the process, because you have an obligation to inform Hydro if you perceive them to be leaving the fair path? And if you were to ultimately conclude that they had left the fair path, perhaps it could be said that you hadn't warned them when you should have. MR. SORENSEN: Α: It's an excellent point and it's a point that any independent reviewer -- and in our case, that we were always conscious of maintaining our independence. We were not hired to consult, to advise or to suggest. It was to observe and to comment where

MR. ANDREWS:

1 MR. SANDERSON: And I can help, I think, now. that I was thinking of is the response to B.C. Hydro's 2 1.19.2 -- sorry, to BCUC, yes, to BCUC's 1.19.2. 3 question there was Report Number 4 at page 9 states: 4 "The Technical and Financial Subcommittees 5 established detailed evaluation guidelines 6 7 for all mandatory criteria. Please provide a copy of these guidelines." 8 And then there's quite a lengthy response. 9 Now, whether this contains exactly what Mr. 10 Andrews was looking for, I'm not going to hazard a 11 If it doesn't, then maybe he can let me know 12 quess. and we can see whether there's anything we can produce 13 in addition that's useful to him. But at least I'd 14 suggest he start there. 15 16 MR. ANDREWS: Thank you. I'm quite content to adopt that approach. It may mean that if there is some residual 17 18 question, that I would have to put it to this panel 19 and perhaps -- I don't know if there are other crossexaminers after me and before Commission counsel. 20 Ιt will take me at least a moment to --21 Mr. Chairman, I have no objection to a 22 MR. SANDERSON: question limited to that. I do have objection to it 23 going any further. But if it's just to clarify 24 anything further he may need from that, that's fine. 25

Page: 1869

So that I may have leave to ask questions

Page: 1870

required to hear an application for approval

26

MR. CENDER:

A:

Page: 1871

been no different. They had very clear-cut terms of

No, their conduct was -- would have

- Page: 1872
- 1 reference, and they acted independently, as Mr.
- 2 Sorensen has said, and didn't act as an advisor or a
- 3 consultant, so, I see no difference.
- 4 MR. HILL: Q: (inaudible) feel the same way?
- 5 MR. HODGSON: A: Just to clarify, we did not report to
- 6 B.C. Hydro.
- 7 MR. HILL: Q: You did not.
- 8 MR. HODGSON: A: I mean, all of our reports were
- 9 public.
- 10 MR. HILL: Q: Oh, okay. I was -- misunderstood, then.
- 11 I assumed that you were reporting to B.C. Hydro rather
- 12 than --
- 13 MR. HODGSON: A: Well, reporting infers that we're
- 14 receiving direction from B.C. Hydro and that -- we
- operate as an independent reviewer.
- 16 MR. HILL: Q: Okay.
- 17 MR. HODGSON: A: We were independent.
- 18 MR. HILL: That's my question, thank you.
- 19 THE CHAIRMAN: Before we proceed, Mr. Sanderson, would it
- 20 be helpful for you to know whether or not we'll be
- 21 calling Panel 4 today?
- 22 MR. SANDERSON: It would be very helpful, Mr. Chairman.
- 23 | THE CHAIRMAN: What is your preference? Bear in mind
- 24 that I do hope to be caught up by noon on Friday.
- 25 MR. SANDERSON: That's a Hobson's choice if ever there
- 26 was one.

Page: 1873

and I want to emphasize the word "terms" before issue

1 the initial report. And first of all, does that reference to 2 the CFT terms include a reviewing and reporting on the 3 fairness of the EPA terms as well? 4 5 MR. HODGSON: A: We provided -- we looked at the EPA 6 terms and up to the release of that first report we 7 were providing observations on the terms of the CFT. Right. But do I include EPA under the MR. FULTON: Q: 8 umbrella of the description CFT terms --9 MR. HODGSON: A: Yes. 10 -- in the first bullet. 11 MR. FULTON: Q: MR. HODGSON: A: 12 Yes. Okay. And then if I could ask you to 13 MR. FULTON: Q: turn to the first report which is K-1, the report of 14 October 29th, 2003. Would you agree with me that the 15 16 initial report contains no comment on the fairness of the CFT terms? 17 18 MR. SORENSEN: A: I think the intent definitely is 19 correct, that our view was that only by starting the 20 competition could you then observe and judge on the fairness of the outcome and that it was -- that this 21 22 foundation is capable of producing a result that meets the objective for a fair and transparent competition. 23 24 MR. FULTON: Q: Mr. Sorensen, I would like to go back to my question and I thought it just required a short 25

Page: 1874

answer, and that was whether or not you agreed with me

Page: 1875

interpretation of what the engagement was as it

1 related to that point? 2 MR. SORENSEN: **A**: Yes. MR. FULTON: So that it was an engagement to provide 3 0: a review of the process from a fairness perspective, 4 is that correct? 5 6 MR. SORENSEN: Α: Yes. 7 MR. FULTON: Q: Thank you. I just have one other area that I wanted to 8 take you to, and that relates to the CFT document 9 itself, tab A -- or Schedule A, I'm sorry, and pages 10 11 -- sorry, I've got to check my reference there. Proceeding Time 5:15 p.m. T37A 12 And actually it says, at tab B -- and I 13 want to discuss with you the clause 18.20 and 18.24. 14 Okay, and at the outset, would you agree with me that 15 16 the initial CFT process allowed the independent reviewer to speak to the bidders? 17 MR. HODGSON: A: No. Initial term -- can you repeat 18 the question again, sorry? 19 MR. FULTON: Q: Didn't the original CFT process allow 20 the independent reviewer to talk to bidders in the 21 absence of a B.C. Hydro representative? 22 I could comment on that. 23 MR. CENDER: **A:** That was 24 contained in Schedule A which was developed during the time of the VIGP hearing. It was not actually part of 25

Page: 1876

the CFT which was formally issued on October 31st,

26

26

MR. FULTON:

Q:

2003. 1 All right, thank you for that, Mr. 2 MR. FULTON: Q: Cender. 3 Mr. Sorensen, you have told us that you 4 have had some 40 years as an independent reviewer. 5 6 MR. SORENSEN: Α: No, I said 40 years of experience, 7 but in the last five years I've been actively involved in the independent reviews. 8 MR. FULTON: Q: Okay, I'm sorry. In terms of your 9 experience with CFTs, is it a common provision in the 10 11 CFT to have a no-lobby provision? My experience in both call for 12 MR. SORENSEN: **A:** 13 tenders or other procurement approaches, RFPs or whatever, it is a common provision that restrictive 14 communications are well-defined during the conduct of 15 16 the competition. MR. FULTON: Q: Okay. Now, when you give that answer, 17 18 does that mean that there is no communication, or that 19 the communications are restricted in a way that's allowed by the CFT? 20 MR. SORENSEN: They are allowed, as allowed and 21 **A:** instructed to the bidders during the conduct of the 22 23 There's normally a contact person through which 24 bidders must come.

Page: 1877

answer then that clause 18.20 would be an

Okay. So can I take it from that

1 extraordinary clause in terms of restricting bidder contact with the independent reviewer? 2 MR. SORENSEN: A: 3 No. It is a common clause? 4 MR. FULTON: Q: MR. SORENSEN: A: Yes. The no lobbying. It is common 5 in many procurements that say, "Here's your process 6 7 for conducting," and then also, "Please," or "You shall not lobby certain parties during the conduct of 8 it." They are generally found, from my experience, in 9 government-based tenders and contracts and they might 10 say, "You cannot conduct..." Conduct, sorry. "...contact 11 your member of parliament or senior officials of 12 13 government." Those are examples. MR. FULTON: Okay, well let's focus on the example 14 0: of bidder conduct then. Is a restriction in bidder 15 16 contact with the independent reviewer, an absolute restriction of bidder contact with the independent 17 reviewer a common clause in your experience? 18 MR. SORENSEN: **A:** In my experience, yes. 19 MR. OLIVER: A: And I can support that. In the RFPs 20 and call for tenders we've been involved in, generally 21 22 the independent reviewer and the bidders have no 23 contact. Proceeding Time 5:19 p.m. T38A 24 Okay, and is that symmetrical then? 25 MR. FULTON: 0:

Page: 1878

there also a prohibition, an absolute prohibition on

26

the contact with the person offering the -- or setting 1 out the tender, sending out the tender? In this case 2 it would be B.C. Hydro. Would there be a symmetry to 3 In other words, you couldn't contact 4 the prohibition? -- you couldn't make contact with either. 5 The bidder. 6 MR. SORENSEN: Α: The bidder would contact 7 the -- for example, B.C. Hydro through the contact person. 8 MR. FULTON: No, what I'm talking about, B.C. Hydro 9 Q: contacting you. 10 Oh yes. B.C. Hydro is the -- in this 11 MR. SORENSEN: **A:** case was the client, or we were engaged by B.C. Hydro. 12 And we were to conduct our work for them. 13 MR. FULTON: Okay, so it's an asymmetrical 14 0: prohibition. 15 16 MR. SORENSEN: **A**: Yes. MR. FULTON: Okay. Mr. Cender, do you know why the 17 0: 18 change was made from the pre-VIGP decision document to 19 the clause -- to what eventually became clause 18.20 in the call for tender? 20 MR. CENDER: **A:** I believe we've answered that in and 21 IR, and as well, I believe, in a Q&A on our website. 22 23 I think the short answer is the view that it could 24 taint the impartiality of the independent reviewer if

Page: 1879

but I know it's the --

they were exposed to bidders. I can't quote the IR

Page: 1880

there was a two-month gap before the CFT was issued.

MR. CENDER: A: It was not contained in these particular documents. On August 12th, there were

25

26

Q:

Q:

would be quite acceptable.

MR. ANDREWS:

MR. SANDERSON:

MR. ANDREWS:

1

2

3

4

5

6

7

8

9

10

11

12

13

14

15

- 16 THE CHAIRMAN: Thank you, Mr. Andrews.
- MR. FULTON: No further questions, thank you, sir. 17
- THE CHAIRMAN: The panel has no questions, Mr. Sanderson. 18
- MR. SANDERSON: No questions, Mr. Chairman, thank you. 19
- 20 THE CHAIRMAN: Thank you. We're adjourned unless -- I
- was a little quick last night. Are there any other 21
- 22 matters before we adjourn until tomorrow morning at
- 8:30? 23
- MR. SANDERSON: Just one procedural matter, Mr. Chairman. 24
- You had set a deadline for responding to the 25
- 26 reconsideration request of GSX CCC of tonight. I have

Page: 1883

provided Mr. Andrews with a copy of our response. I'm not sure whether you want these motions all on the record or not. And I haven't had a chance to talk to Mr. Fulton. There isn't a mechanism to file them electronically at the moment if they're in this proceeding, unless we do it here. And so I'm just in Mr. Fulton's hands as to whether you want to burden the record of this proceeding with all the submissions in the reconsideration application or not.

Proceeding Time 5:26 p.m. T40

- THE CHAIRPERSON: I have a view of this if that's helpful, Mr. Fulton. You can speak to it first.
- MR. FULTON: Well, I do believe that the original reconsideration application is an exhibit at this point. So from a consistency standpoint, the others should probably be there as well.
 - THE CHAIRPERSON: Yes, and Mr. Sanderson's point really went to the logistics of filing, I think. I think you need to file hard copies. However, I'm not going to hold everyone to do doing that tonight. I think what's necessary is they get to Mr. Andrews tonight, and that can be done, I think, either in hard copy or electronically. And then if copies are made available to file in the proceeding, hard copies made available to file in the proceeding tomorrow morning at the commencement of proceedings, that will be adequate.

2

3

4

5

6

7

8

9

23

24

25

26

understand that B.C. Hydro has provided Mr. Andrews and McClennan, and these are not part of the record. some of the questions I will have for Panel 4, or have been asked in this -- either through this or have been answered in some context, and I'm wondering whether Mr. Sanderson should be filing this as evidence, at least

with respect to Panel 4. Or if he intends to record 1 these answers as part of the cross-examination. 2 Perhaps -- certainly not the former, but 3 MR. SANDERSON: perhaps the latter. And I -- Mr. Bois won't have 4 received the letter that covered that. But those were 5 6 an aid to the people who asked the IRs, and if Mr. 7 Bois got one, and it helps him, so much the better. He can expect the answers from the witnesses that are 8 indicated there, but I have no intention of filing 9 that document itself as an exhibit. 10 And I've accepted that. 11 THE CHAIRMAN: MR. BOIS: Okay, that's fine. Thank you, Mr. Chair. 12 Any other issues before we adjourn? We 13 THE CHAIRMAN: are adjourned until 8:30 tomorrow morning. 14 (PROCEEDINGS ADJOURNED AT 5:29 P.M.) 15 16 17 18 19 20 21 22 23 24 25

Page: 1885

26